

Facts & Figures 2019

e.on

Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96

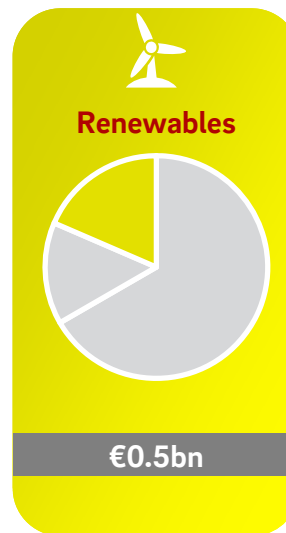
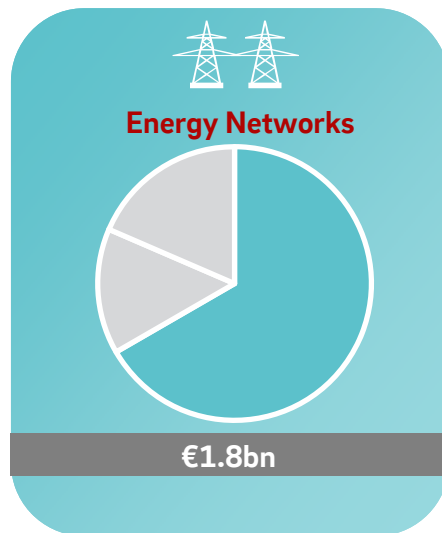


E.ON at a glance

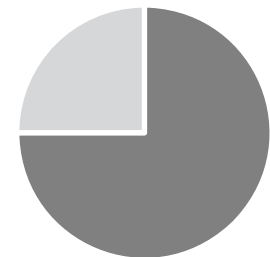
Key financials 2018



Core EBIT¹ 2018



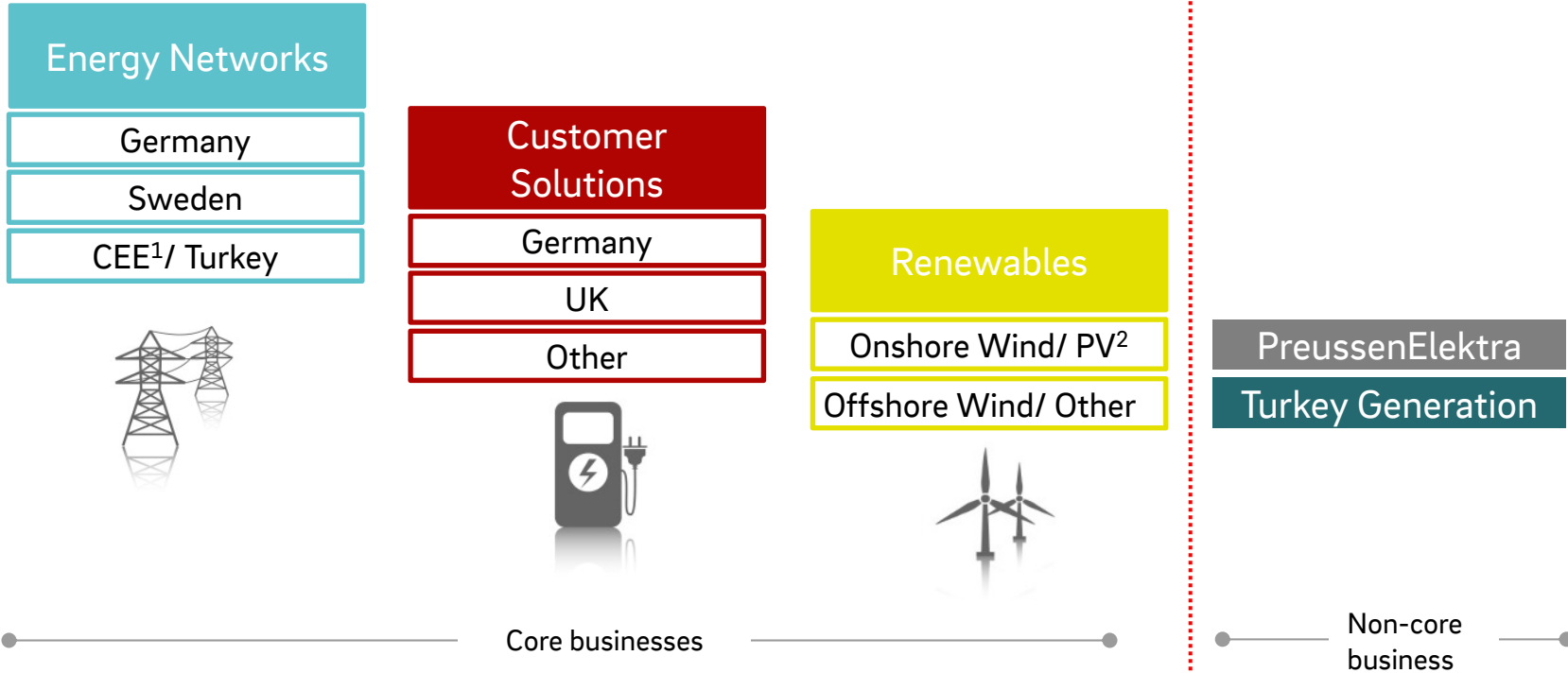
Share of regulated/ long-term contracted businesses²



■ Regulated/contracted
■ Merchant

1. Adjusted for non operating effects
2. Percentage as of Group EBIT

E.ON portfolio



1. Central and Eastern Europe
2. Photovoltaic

Attractive combination of businesses

Energy Networks

-€20 bn Regulated Asset Base¹

Germany € 10.5 bn
Sweden € 3.7 bn
CEE² & Turkey³ € 5.8 bn

-€1.4 m Smart Meters rolled out in our grid areas

In total more than 10 m Smart Meters to be rolled out until 2032

-47 GW RES⁴ capacity connected

Customer Solutions

-22 m Customers across Europe

Germany 6.0 m
UK 6.6 m
Other EU 9.4 m⁵

-30% of Adj. EBIT⁶ from City Energy Solutions⁷

Resilience from long-term customer relations built on satisfaction and trust

Fast growing

Energy solutions businesses for consumers as well as for industrial and commercial customers

Renewables

>7.5 GW Renewables capacity delivered since 2007

8 projects Under construction⁸

-1.3 GW total gross capacity⁹ of projects under construction & repowering

>€ 12 bn Investments¹⁰

12 year track record of renewables development, construction and operations

14.7 TWh Green Electricity produced in 2018

1. In general, Net RABs from different regulatory regimes are not directly comparable due to significant methodical differences. These include for example different regulatory asset lifetimes, asset valuation methods, or treatment of customer contributions for network connections. 2. 100% view for Slovakia 3. 100% view for Turkey 4. Renewables 5. Including Slovakia 6. Adjusted for non-operating effects 7. Former segment `Heat` 8. As of 31 December 2018 9. Including one repowering project 10. Net economic investments since 2017

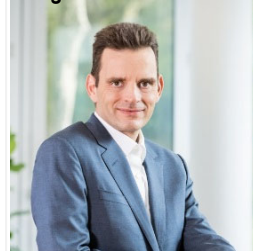
E.ON Board of Management

Johannes Teysen
Chief Executive Officer



- Strategy & Portfolio
- Human Resources
- Communications & Political Affairs
- Legal & Compliance
- Corporate Audit
- Turkey

Leonhard Birnbaum
Chief Operating Officer
Integration



- innogy integration project
- Renewables
- Sustainability & HSE
- PreussenElektra

Thomas König
Chief Operating Officer
Networks



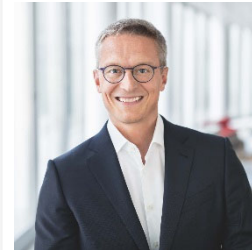
- Energy Networks
- Procurement
- Consulting

Marc Spieker
Chief Financial Officer



- Finance
- Investor Relations
- Mergers & Acquisitions and Participation Management
- Risk Management, Accounting & Controlling
- Tax

Karsten Wildberger
Chief Operating Officer
Commercial



- Customer Solutions
- Decentralized Generation
- Energy Management
- Marketing
- Digital Transformation
- Innovation
- IT

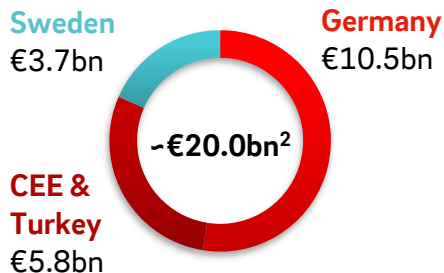
Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96

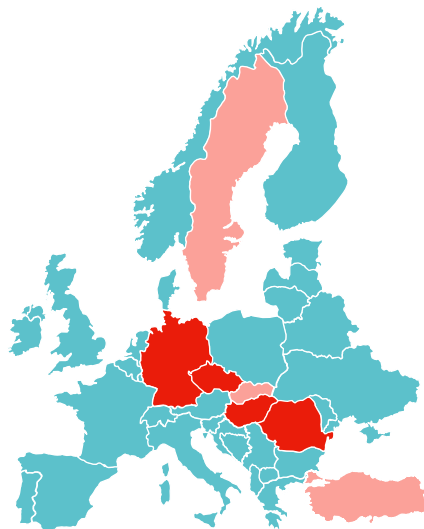
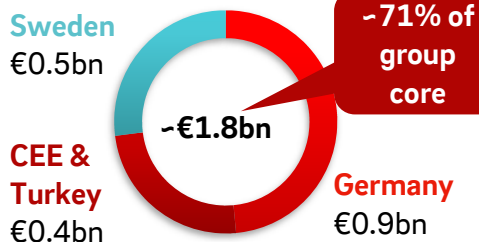


Energy Networks

Regulated asset base 2018¹

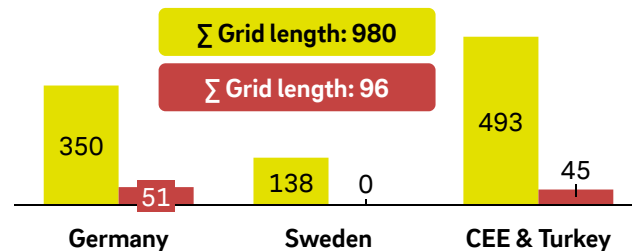


EBIT³ 2018

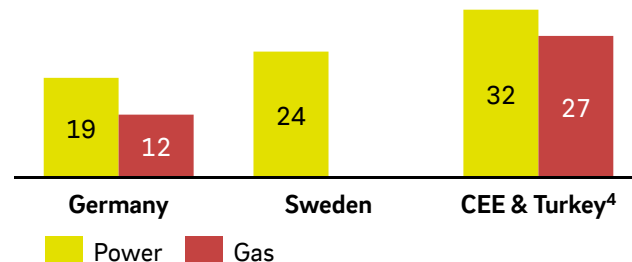


■ Power and gas business
■ Power business only

Grid length ('000 km)¹



Market share (%)

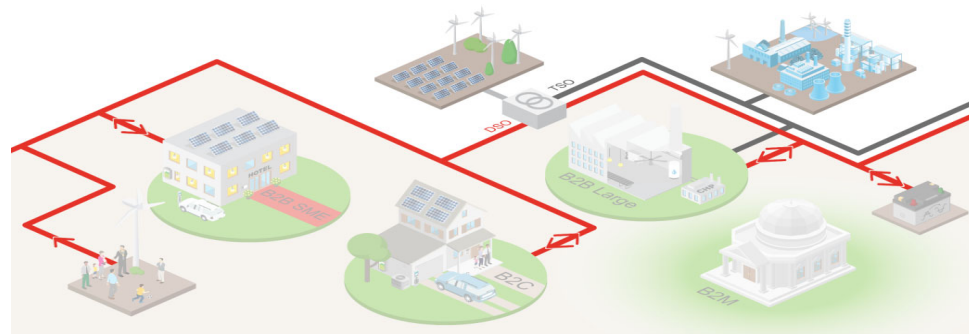


1. 100% view for Slovakia and Turkey (Enerjisa Enerji)
2. Differences may occur due to rounding.
3. Adjusted for non operating effects
4. Arithmetic average

Energy Networks at a glance

What we do

- Within Energy Networks we provide the infrastructure for the new energy world. We manage the grids at the high, medium and low voltage levels.
- Power and gas distribution is predominantly a regulated business in our countries of operation
- We have a strong network presence in power and gas in our core markets
- 17,900 employees work in Energy Networks



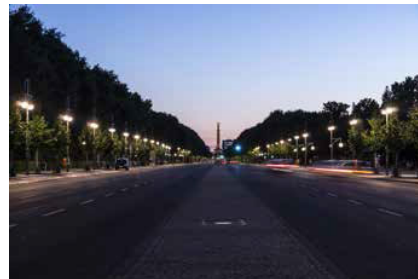
2018	Germany	Sweden	Hungary	Czech Republic	Romania	Slovakia ¹	Total
Wheeling volumes power (TWh) ²	107	37	18	14	6	10	192
Wheeling volumes gas (TWh) ²	89	2	15	3	27	n/a	135
Grid length power ('000km)	350	138	84	66	81	38	757
Grid length gas ('000km)	51	n/a	18	5	22	n/a	96
RAB power & gas (€bn) ³	10.5	3.7	1.6	1.7	0.8	0.6	19

1. Slovakia is not consolidated in E.ON financial statements (here: 100% view).

2. Small differences in reported total figures may occur due to rounding.

3. In general, Net RABs from different regulatory regimes are not directly comparable due to significant methodical differences. These include for example different regulatory asset lifetimes, asset valuation methods or treatment of customer contributions for network connections. RAB Slovakia and Sweden only includes power.

Energy Networks: Financial highlights



€m	2017				2018			
	Germany	Sweden	CEE/Turkey ¹	Total	Germany	Sweden	CEE/Turkey ¹	Total
Sales ²	14,199	1,072	1,719	16,990	6,243	989	1,537	8,769
Adjusted EBITDA ³	1,621	632	767	3,020	1,488	648	683	2,819
Adjusted EBIT ³	1,030	474	530	2,034	895	498	451	1,844
Investments (cash-effective)	703	345	371	1,419	802	341	454	1,597
Regulatory D&A ⁴	477	282	382	1,141	465	265	397	1,127

1. Turkey (Enerjisa Enerji) and Slovakia included as an at equity participation (i.e. with net income result)

2. The presentation of sales (and costs of materials) in 2018 was substantially affected by the initial application of IFRS 15, 'Revenue from Contracts with Customers'

3. Adjusted for non-operating effects

4. Turkey (Enerjisa Enerji) not included; Slovakia 100% view

Energy Networks: Earnings components

Energy Networks

2018	Germany	Sweden	CEE ¹
Total EBITDA (€ bn)	1.49	0.6	0.6
Components of total EBITDA (%)			
Regulated earnings	90	95	97
thereof regulatory depreciation	32	47	64
Non-regulated earnings	2	2	2
Income from participations	8	3	1

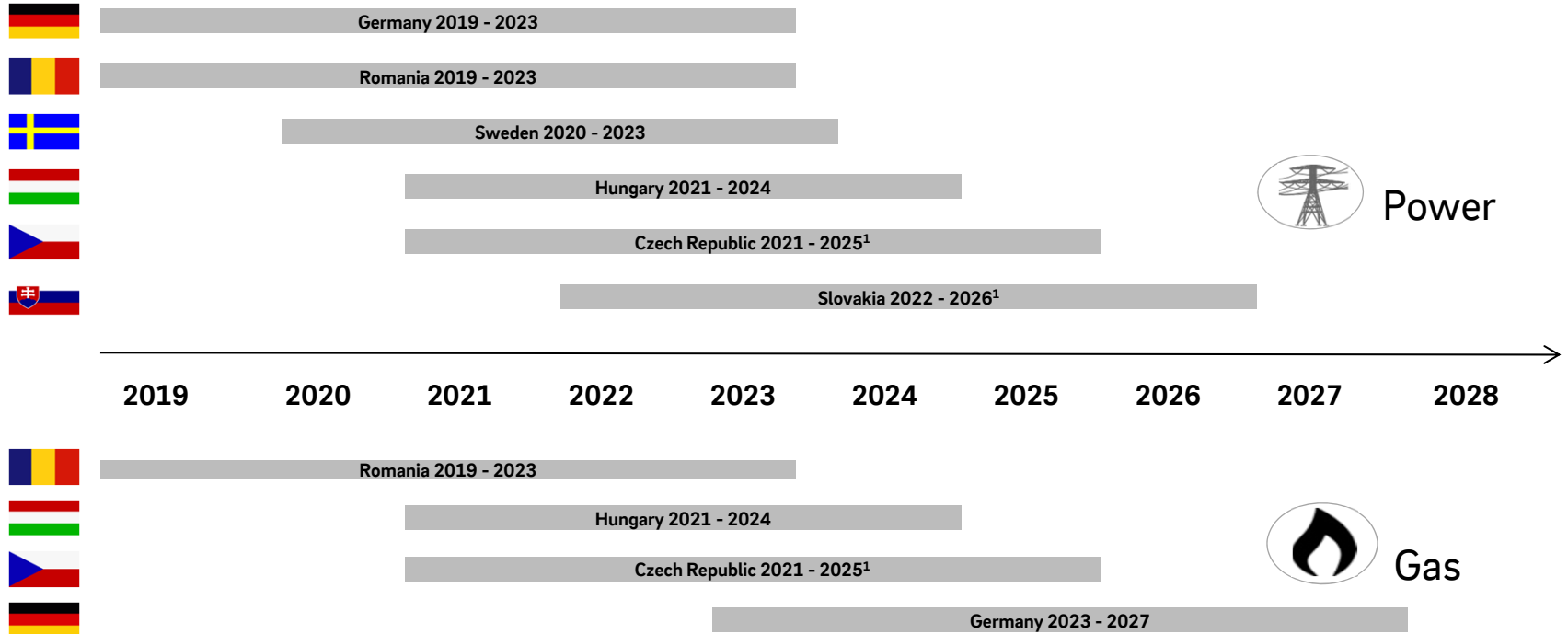
2018	Germany	Sweden	CEE ¹
Total EBIT (€ bn)	0.9	0.5	0.35
Components of total EBIT (%)			
Regulated earnings	84	93	96
Non-regulated earnings	3	3	3
Income from participations	13	4	1

1. CEE figures include Czech, Hungary and Romania. In case of Hungary effects of Utility Tax have been excluded.

Energy Networks Germany – Results from participations 2018

Company	Contribution to E.ON result 2018 (€m)
Energy Networks	
At equity consolidation	69
Städtische Werke Magdeburg GmbH & Co. KG	13
Energie und Wasser Potsdam GmbH	13
GASAG AG	10
REWAG Regensburger Energie- und Wasserversorgung AG & Co. KG	8
Stadtwerke Brandenburg an der Havel GmbH & Co. KG	5
Gasversorgung Unterfranken GmbH	4
SWS Energie GmbH	3
LSW Holding GmbH & Co. KG	3
Other	10
At cost consolidation	38
SERVICE plus GmbH	7
GasLINE Telekommunikationsnetzgesellschaft deutscher Gasversorgungsunternehmen mbH & Co. KG.	6
infra fürth GmbH	2
Other	23

Upcoming regulatory periods



1. Length of upcoming regulatory period still under discussion

Content

1. Overview	2
2. Energy Networks	7
2.1 Germany	14
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



Energy Networks: Germany

Germany	2017	2018		2017	2018
Grid length			Grid conduct		
Power ('000km)	349	350	Wheeling volumes power (TWh) ²	108	107
Market share (%)	19	19	Wheeling volumes gas (TWh)	111	89
Gas ('000km) ¹	60	51	RAB power & gas (€bn)³	10.7	10.5
Market share (%)	12	10			

Major shareholdings

Avacon AG	61.5%
Bayernwerk AG	100%
E.DIS AG	67.0%
HanseWerk AG	66.5%

1. Divestment of Hamburg Gas Grid in 2018

2. Wheeling Volumes include High Voltage (110kV)

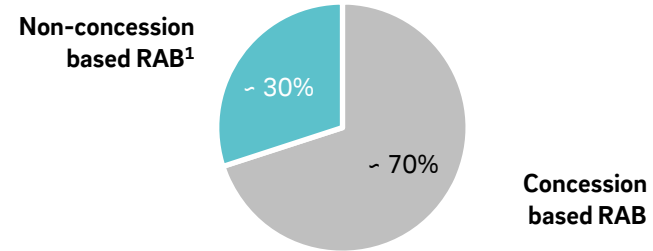
3. Pro forma RAB - not applicable for current regulatory period in power and gas; applicable RAB for current regulatory period is RAB of year 2011 (power): €7.3bn / 2015 (gas): €2.3bn

German business with roughly 5,400 concessions

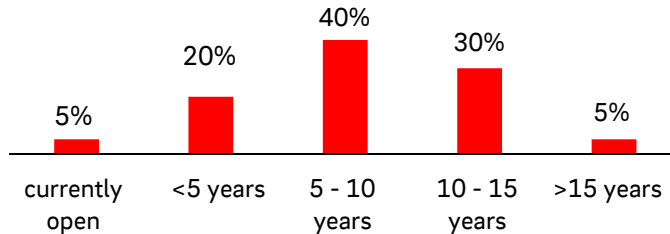
Good track record in the past

- The German networks business is based on long-term concessions granted by municipalities in the network area
- Maximum period of concession contract is **20 years**

Existing concessions



Expiring concessions in % of revenue cap

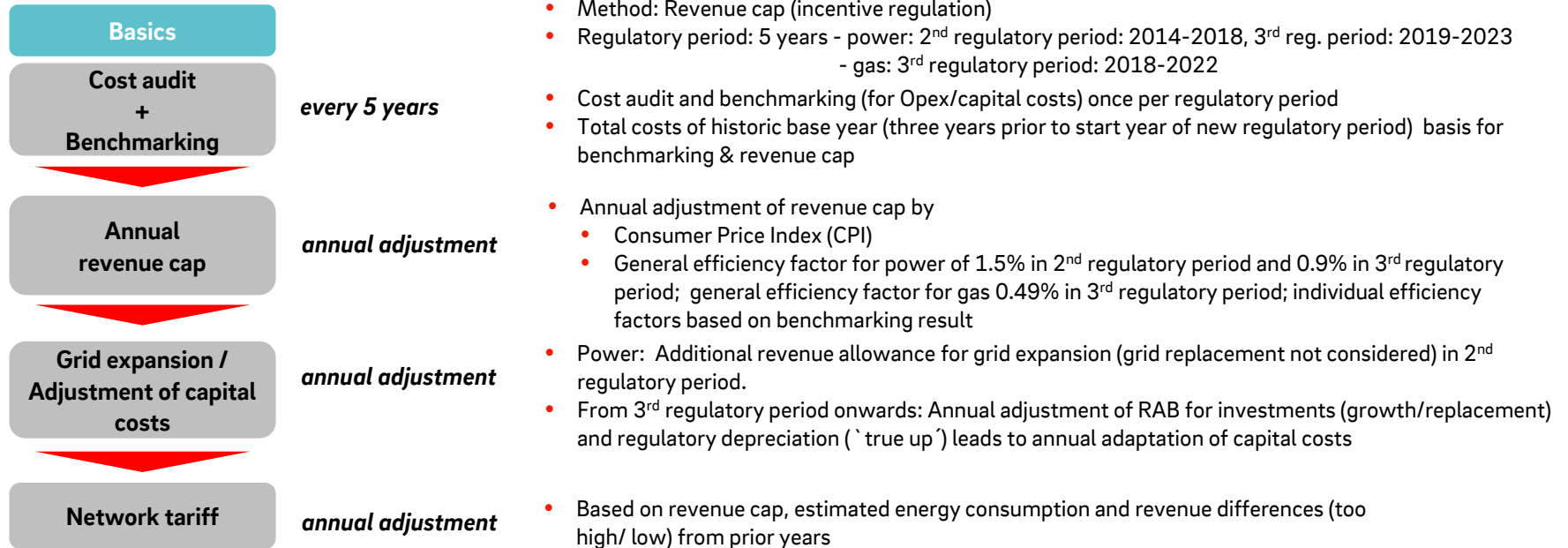


TODAY **2038**

1. Includes for example 110 kV grid

Regulatory environment Germany: Power & Gas

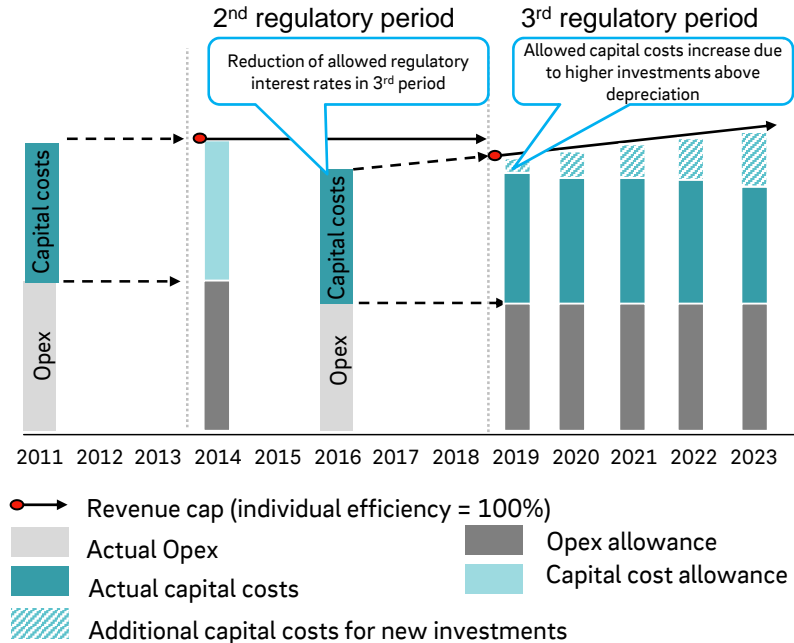
Process steps of regulatory system¹



1. Please note, that the information provided is a simplified version of the German regulatory framework.

Germany: Regulatory schedule

Power distribution¹ - Illustration



Commentary

2nd regulatory period:

- Opex and regulatory capital costs of base year 2011 are basis for allowed revenues from 2014 till 2018¹

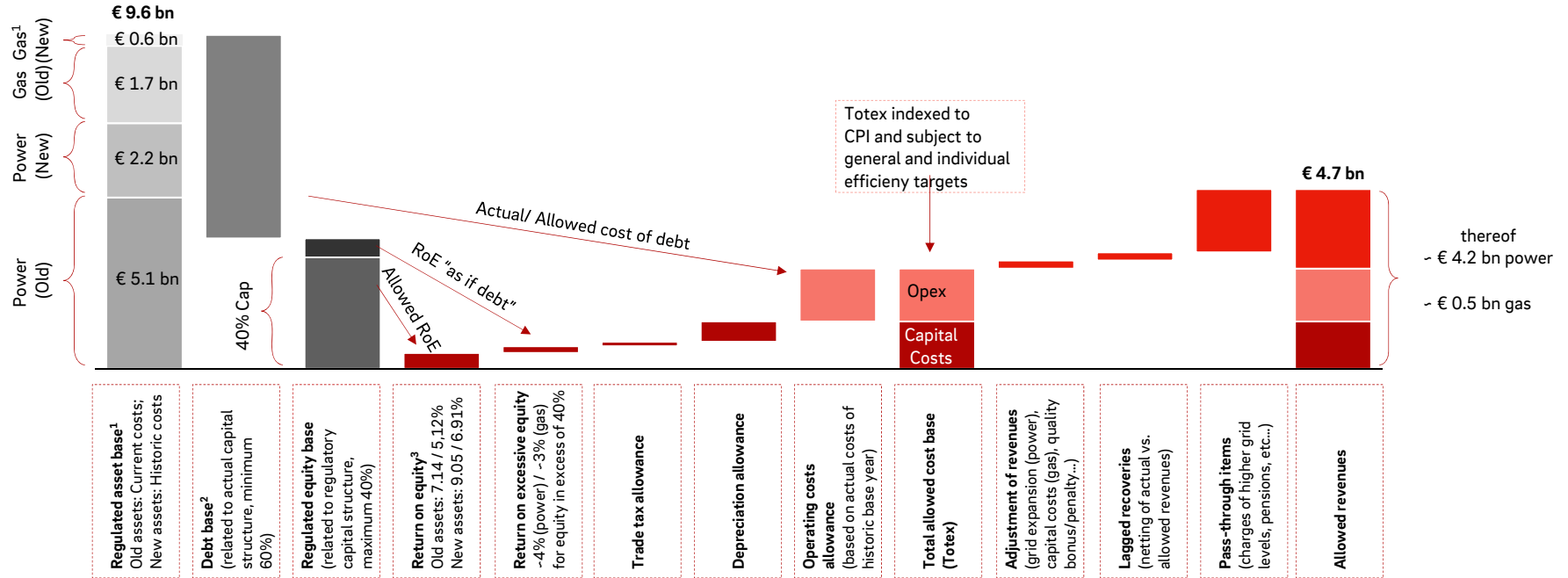
3rd regulatory period:

- Opex of base year 2016 are basis for allowed revenues from 2019 onwards¹
- Annual adjustment of RAB for investments (growth/replacement) and regulatory depreciation (‘true up’) leads to annual adaptation of capital costs
- Capital costs of base year 2016 for investments **from 2007 to 2016** are kept constant in the 3rd regulatory period as interim solution due to change of regulatory system

1. For gas the base year for the third regulatory period is 2015. The third regulatory period started in 2018.

Germany: Building blocks of allowed revenues

Schematic illustration for 2018 (power & gas)



1. Old assets are those capitalized before January 1, 2006. New assets are those capitalized after January 1, 2006. Old assets are indexed up to 40% with asset-specific indices to determine the current costs. Relevant asset base for calculation of allowed return in 2018 is 2011 for power and 2015 for gas
2. Debt base consists of non-interest and interest bearing capital
3. Return on equity rate is post trade tax and pre corporate tax. Old assets: 7.14% (power) and 5.12% (gas), new assets 9.05% (power) and 6.91% (gas)

Germany: Determination of regulatory returns

Regulatory returns in German power networks	2nd regulatory period			3rd regulatory period ⁴		
	New assets ¹	Old assets ¹	Total	New assets ¹	Old assets ¹	Total
Equity return						
Asset share	26%	74%	100%	50%	50%	100%
Base rate	3.80%	2.24%		2.49%	1.04%	
Market premium	4.55%	4.55%		3.80%	3.80%	
Beta	0.38	0.38		0.40	0.40	
Levered Beta	0.79	0.79		0.83	0.83	
Equity return after tax	7.40%	5.84%		5.64%	4.19%	
Equity return pre tax	10.49%	8.27%		8.00%	5.94%	
Equity return pre corporate tax	9.05%	7.14%		6.91%	5.12%	
Cost of debt (for equity above 40%)						
pre tax	3.98%			2.72%		
post tax	2.81%			1.92%		
WACC²						
pre tax	6.58%	5.70%	5.93%	4.83%	4.01%	4.42%
post tax	4.64%	4.02%	4.18%	3.41%	2.83%	3.12%
Tax rate	29.53%			29.53%		
Corporate tax	15.83%			15.83%		
Trade tax	13.70%			13.70%		
Financing structure³						
Equity	40%			40%		
Debt	60%			60%		

1. Old assets are those capitalized before January 1, 2006. New assets are those capitalized after January 1, 2006. Old assets are indexed up to 40% with asset-specific indices to determine the current costs. 2. Weighted average cost of capital. The German regulator does not use a WACC-approach. The pro-forma WACC can be used to compare German regulatory returns internationally. In Germany, the regulator determines an allowed return on equity (RoE). 3. Interest free liabilities (such as construction grants) not considered 4. E.ON DSOs filed an appeal against BNetzA decision .

Content

1. Overview	2
2. Energy Networks	7
2.2 Sweden	21
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



Energy Networks: Sweden

Sweden ¹	2017	2018		2017	2018
Grid length			Grid conduct		
Power ('000km)	137	138	Wheeling volumes power (TWh)	37	37
Market share (%)	25	25	Wheeling volumes gas (TWh)	4	2
Gas ('000km)	2	n/a	RAB power & gas (€bn)²	4.0	3.7
Market share (%)	71	n/a			

Major shareholdings

E.ON Energidistribution Sverige AB	100%
E.ON Gas Sverige AB	0%

1. Disposal of gas grid in 2018

2. RAB figures converted at a SEK/EUR rate of 9.63 (2017) and 10.26 (2018); RAB value for 2018 only shows Power RAB, Power RAB 2017 was €3.8bn

Overview

Basics

- Method: Revenue cap
- Regulatory period: 2016-2019
- Next regulatory period: 2020-2023
- Photo year for Opex allowance: Four year average
- Inflation adjustment: Opex

Cap formula¹

- Revenue cap =
(Controllable costs x (PI - efficiency factor)) + non-controllable costs +
(age adjusted value (number of recognized assets and planned assets x
regulatory standard prices)) x WACC + depreciation^{2,3} +/- quality
adjustment

Other important factors

- Quality adjustment considers outages above 3 minutes and below 12 hrs and incentives for grid losses
- RES⁴ connections are cash neutral and included in revenue cap

1. The cap formula is an E.ON internal interpretation of the national regulatory framework.

2. No assets older than 38 years in the regulatory model, but additional depreciation and return allowed for assets built before 1977, for a period of 12 years

3. Average regulatory depreciation (2018-2020): ~ € 270 m p. a.

4. Renewables

Key cost factors

Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 5.85%
- Adjustment of RAB once a period: Standard prices set by regulator applied to recognized historic assets + planned assets according to published action plans, minus disposals and depreciation
- Depreciation period for power lines, cables and stations is 40 years and 10 years for meters and IT-systems

Opex

- Historical average costs 2010-2013 indexed to 2014
- Opex annually adjusted for inflation (PI)
- Inflation factor (PI) is the industry specific price index
- Efficiency factor: 1% p. a.
- Non-controllable costs are pass-through; one to one reflected in the revenue cap

Content

1. Overview	2
2. Energy Networks	7
2.3 CEE	24
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



Energy Networks: Czech Republic

Czech Republic	2017	2018
Grid length		
Power ('000km) ¹	65	66
Market share (%)	28	28
Gas ('000km) ¹	5	5
Market share (%)	6	6

	2017	2018
Grid conduct		
Wheeling volumes power (TWh)	14	14
Wheeling volumes gas (TWh)	4	3
RAB power and gas (€bn)²	1.6	1.7

Major shareholdings

E.ON Distribuce, a.s. 100%

1. Preliminary figures for 2018

2. RAB figures converted at a CZK/EUR rate of 26.33 (2017) and 25.65 (2018)

Overview

Basics

- Method: Revenue cap
- Regulatory period: 2016-2020
- Next regulatory period¹: 2021-2025
- Photo year for Opex allowance: 3 year average (based on past practice; the laws do not provide for an explicit mechanism)
- Inflation adjustment: Opex

Cap formula²

- Revenue cap =
Controllable costs x (PI - efficiency factor) + non-controllable costs + (RAB x WACC) + depreciation³ + Quality bonus/malus + Market factor

Other important factors

- 100% of customer driven investment costs recognized in the RAB
- 80% of customer contributions to investment costs deducted from allowed revenues distributed over 20 years

1. Not legally set, anticipated based on past experience

2. The cap formula is an E.ON internal interpretation of the national regulatory framework

3. Average regulatory depreciation (2018-2020) for power and gas: - € 124m p. a.

Key cost factors

Capex

- Regulatory return (WACC) on RAB (pre-tax, nominal): 7.95%
- Depreciation period for power lines is 40 years
- Annual adjustments of RAB for depreciation and planned investments (no time lag)

Opex

- Historical average costs 2012-2013
- Opex annually adjusted for inflation (PI)
- Inflation factor (PI) for Opex is 70% business service price index + 30% (CPI+1%)
- General efficiency factor: 1.0% annually
- Individual efficiency factor: 0% for the current regulatory period

Overview

Basics

- Method: Revenue cap
- Regulatory period: 2016-2020
- Next regulatory period¹: 2021-2025
- Photo year for Opex allowance: 3 year average (based on past practice; the laws do not provide for an explicit mechanism)
- Inflation adjustment: Opex

Cap formula²

- Revenue cap =
Controllable costs x (PI - efficiency factor) + non-controllable costs + (RAB x WACC) + depreciation³ + Market factor

Other important factors

- 100% of customer driven investment costs recognized in the RAB
- 80% of customer contributions to investment costs deducted from allowed revenues with 20 year time distribution

1. Not legally set, anticipated based on past experience

2. The cap formula is an E.ON internal interpretation of the national regulatory framework

3. Average regulatory depreciation (2018-2020) for power and gas: - € 124m p. a.

Key cost factors

Capex

- Regulatory return (WACC) on RAB (pre-tax, nominal): 7.94%
- Depreciation period for gas pipes is 40 years
- Annual adjustments of RAB for depreciation and planned investments (no time lag)

Opex

- Historical average costs 2012-2013
- Opex annually adjusted for inflation (PI)
- Inflation factor (PI) for Opex is 70% business service price index + 30% (CPI+1%)
- General efficiency factor: 1.0% annually
- Individual efficiency factor: 0% for the current regulatory period

Energy Networks: Hungary

Hungary	2017	2018		2017	2018
Grid length			Grid conduct		
Power ('000km)	85	84	Wheeling volumes power (TWh)	18	18
Market share (%)	52	52	Wheeling volumes gas (TWh)	15	15
Gas ('000km)	18	18	RAB power and gas (€bn)¹	1.7	1.6
Market share (%)	21	23			

Major shareholdings

E.ON Dél-dunántúli Áramhálózati Zrt.	100%
E.ON Észak-dunántúli Áramhálózati Zrt.	100%
E.ON Tiszántúli Áramhálózati Zrt.	100%
E.ON Dél-dunántúli Gázhálózati Zrt.	99.96%
E.ON Közép-dunántúli Gázhálózati Zrt.	99.84%

1. RAB figures converted at a HUF/EUR rate of 309.7 (2017) and 318.9 (2018)

Overview

Basics

- Method: Modified revenue cap with actual quantity acceptance with two year time lag
- Regulatory period: 2017-2020
- Next regulatory period: 2021-2024
- Photo year for Opex allowance: Two years prior to the start year of the new regulatory period
- Inflation adjustment: Opex; RAB

Cap formula¹

- Modified revenue cap =
(Allowed controllable costs + non-controllable costs + (RAB x WACC) + depreciation² ± quality adjustment) / forecasted volume³ + Quality bonus/ malus

Other important factors

- Quality factor for unplanned SAIDI⁴, SAIFI⁴ and an outage rate min. level defined. Sanctions possible if non-compliant in 3-years average
- Additional revenues granted for RES⁵ integration and connection of economy boosting investments (i.e. connection of industry parks)
- Public utility tax (125 HUF/meter of grid) and `Robin Hood tax` (31% of tax base) not recognized as eligible costs in the network tariffs

1. The cap formula is an E.ON internal interpretation of the national regulatory framework. 2. Average regulatory depreciation (2018-2020) for power and gas: ~ € 116 m p. a. 3. Actual volumes from year N-2 is used as forecast 4. System Average Interruption Duration Index, System Average Interruption Frequency Index 5. Renewables

Key cost factors

Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 4.69%
- Annual adjustments of RAB for inflation (CPI) and depreciation
- Smart grid investments get a 1.1 return multiplier
- Depreciation period for power lines is 37 years

Opex

- Historical costs 2015
- Opex annually adjusted for inflation (CPI)

Overview

Basics

- Method: Price cap
- Regulatory period: 2017-2020
- Next regulatory period: 2021-2024
- Photo year for Opex allowance: Two years prior to the start year of the new regulatory period
- Inflation adjustment: Opex; RAB

Cap formula¹

- Price cap =
(Allowed controllable costs + non-controllable costs + (RAB x WACC) + depreciation²) / forecasted volume³

Other important factors

- Public utility tax (125 HUF/meter of grid) and 'Robin Hood tax' (31% of tax base) not recognized as eligible costs in the network tariffs

1. The cap formula is an E.ON internal interpretation of the national regulatory framework.

2. Average regulatory depreciation (2018-2020) for power and gas: ~ € 116 m p. a.

3. Actual volumes from year N-2 is used as forecast

Key cost factors

Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 4.62%
- Annual adjustments of RAB for inflation (CPI) and depreciation
- Depreciation period for gas pipes is 40 years

Opex

- Historical costs 2015
- Opex annually adjusted for inflation (CPI)

Energy Networks: Romania

Romania	2017	2018		2017	2018
Grid length			Grid conduct		
Power ('000km)	82	81	Wheeling volumes power (TWh)	6	6
Market share (%)	16	17	Wheeling volumes gas (TWh)	26	27
Gas ('000km)	22	22	RAB power and gas (€bn)¹	0.8	0.8
Market share (%)	55	53			

Major shareholdings

Delgaz Grid SA (former E.ON Distributie SA)	56.5%
---	-------

1. RAB figures converted at a RON/EUR rate of 4.60 (2017) and 4.65 (2018)

Regulatory environment Romania: Power

Overview

Basics

- Method: Price cap tariffs basket with actual volume acceptance (1 year time lag)
- Regulatory period: 2019-2023
- Next regulatory period¹: 2023-2028
- Photo year for Opex allowance: The year prior to the start year of the next regulatory period (2018)
- Inflation adjustment: Opex; RAB

Cap formula²

- Price cap =
(Controllable costs x (1+CPI - efficiency factor) + non-controllable costs + (RAB x WACC) + depreciation³ + volume adjustments (t-1) – (revenue from reactive energy)) / forecasted volume

Other important factors

- Efficiency factor does not apply to personnel expenses and HS&E costs
- Automatic compensations for violated quality standards towards customers
- From 2018 onwards no recognition of 'Natural monopoly tax' in network tariffs

1. Not legally set, anticipated based on past experience

2. The cap formula is an E.ON internal interpretation of the national regulatory framework.

3. Average regulatory depreciation (2018-2020) for power and gas: - € 62 m p. a.

Key cost factors

Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 5.66% for old assets, 6.66% for new assets
- Adjustments of RAB for inflation (CPI), depreciation and planned investments (no time lag) ex-ante of regulatory period and ex-post with actual investments
- In case of underinvestment (<80% of planned investments) penalties apply
- Depreciation period for power lines is 30 to 40 years

Opex

- Historical costs 2018 and annual correction of allowed costs
- Opex annually adjusted for inflation (CPI)
- General efficiency factor: max 2 % p. a., but 40% of gained efficiency is kept by DSO

Regulatory environment Romania: Gas

Overview

Basics

- Modified Revenue cap
- Regulatory period: 2019-2023
- Next regulatory period¹: 2023-2028
- Photo year for Opex allowance: The year prior to the start year of the next regulatory period (2018)
- Inflation adjustment: Opex ; RAB

Cap formula²

Revenue cap =
(Controllable costs x (1+CPI - efficiency requirements) + non-controllable costs + (RAB x WACC) + depreciation³) / forecasted volume

Other important factors

- Efficiency factor does not apply to personnel expenses and HS&E costs
- Automatic compensations for violated quality standards towards customers
- From 2018 onwards no recognition of 'Natural monopoly tax' in network tariffs

1. Not legally set, anticipated based on past experience

2. The cap formula is an E.ON internal interpretation of the national regulatory framework.

3. Average regulatory depreciation (2018-2020) for power and gas: - € 62 m p. a.

Key cost factors

Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 5.66% for old assets, 6.66% for new assets
- Adjustments of RAB for inflation (CPI), depreciation and planned investments (no time lag) ex-ante of regulatory period and ex-post with actual investments
- Depreciation period for gas pipes is 30 to 40 years

Opex

- Historical costs 2018 and annual correction of allowed costs
- Opex annually adjusted for inflation (CPI)
- General efficiency factor: max 2 % p. a., but 40% of gained efficiency is kept by DSO

Energy Networks: Slovakia

Energy Networks

Slovakia	2017	2018		2017	2018
Grid length			Grid conduct		
Power ('000km)	38	38	Wheeling volumes power (TWh)	10	10
Market share (%)	45	40	Wheeling volumes gas (TWh)	n/a	n/a
			RAB power (€bn)	0.6	0.6

Major shareholdings

Západoslovenská distribučná a.s. 49%

Overview

Basics

- Method: Price cap
- Regulatory period: 2017-2021
- Next regulatory period¹: 2022-2026
- Photo year for Opex allowance: 2010
- Inflation adjustment: Opex

Cap formula²

- Price cap per voltage level³ =
(Opex allowance x (1 + core inflation - efficiency factor) + (RAB 2010 YE x WACC) + depreciation (from RAB 2010 YE + from planned Capex for next year)⁴ - revenues from connections & recovery of illegal consumption & exceeding reserved capacity ± correction on depreciation (from planned vs. actual Capex)) / forecasted volume

Other important factors

- Automatic compensations for violated quality standards towards customers

1. Length of upcoming regulatory period still under discussion
2. The cap formula is an E.ON internal interpretation of the national regulatory framework.
3. Price caps for high voltage (110 kV), medium voltage (22 kV) and low voltage (0.4 kV)
4. Average regulatory depreciation (2018-2020): - € 92 m p. a.

Key cost factors

Capex

- Regulatory return (WACC pretax, nominal) on RAB: set annually; 6.27% for 2018
- RAB: Depreciated asset base based on external value appraisal of assets, investments and depreciation prepared by Slovakian regulator
- Depreciation period for power lines is 30 (LV) to 35 years (MV, HV)

Opex

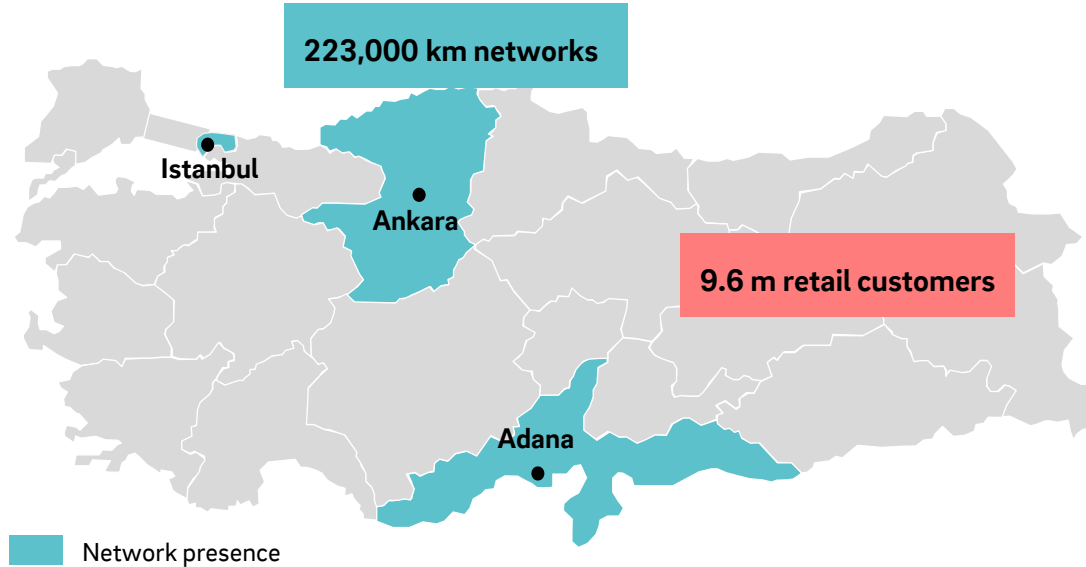
- Historical costs 2010
- Opex annually adjusted for inflation
- Inflation factor for Opex is core inflation, however escalation index (1+ core inflation - efficiency) cannot be below 1.0
- Efficiency factor (applied to Opex): 3.5% p. a.

Content

1. Overview	2
2. Energy Networks	7
2.3 Turkey	36
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



Turkey: Enerjisa Enerji



Enerjisa Enerji (Networks & Retail):

- #1 Distribution Network Operator by grid length
- #1 Energy supplier by customer number



Enerjisa Enerji : Financial highlights

Enerjisa Enerji (Networks & Retail) ¹	2017	2018
Revenues (TRL m)	12,345	18,189
EBITDA + Capex Reimbursement² (TRL m)	3,147	4,884
Net Income (TRL m)	985	755
thereoff one-offs (i.a. change in IFRIC 12 financial asset value)	466	-9
E.ON share of 50% in 2017 & 40% since Feb-18 (€m)³	114	57
Acquisition related depreciation charges (run rate)	-6	-5
FX hedges and other ⁴	-1	0
Contribution to E.ON Adjusted EBITDA/Net Income (€m)	107	52

1. 100% Enerjisa view

2. CAPEX reimbursements refer to cash effective amortization of the regulatory asset base, but due to the application of IFRIC 12 (accounting for concessions) not recognized as income under IFRS. To facilitate the comparability of Enerjisa's earnings across the sector, of which the peers may recognize regulatory amortization as income, the non-IFRS KPI "Operational Earnings" defined as EBITDA plus CAPEX reimbursements is applied. Excludes one-offs.

3. Quarter end FX spot rates applied. Enerjisa Enerji ownership before IPO (Feb-2018) 50%

4. 2017 split pro rata (50% ownership each) to Enerjisa Enerji and Enerjisa Üretim.

Enerjisa Enerji: Networks & Retail

Energy Networks

Distribution	2017	2018	Retail	2017	2018
Power grid length ('000km) ¹	220	223	Power sales (TWh)	35.2	41.1
Market share (%) ²	20	20	Market share (%) ⁴	14	17
Grid conduct (TWh)	45	46	# of customers	9.2	9.6
RAB (€bn) ³	1.2	1.1	Market share (%) ⁵	22	23
RAB (TRL bn)	5.3	6.9			

1. Latest available as of Sep'18

2. Latest available data, official data for 2018 not yet published

3. RAB figure converted at a TRL/EUR rate of 4.5 (2017, end of period) and 6.1 (2018, end of period)

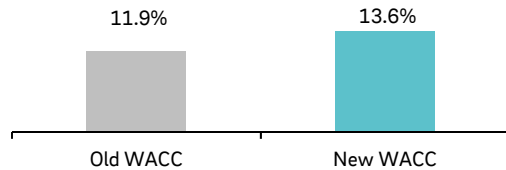
4. Based on total net demand

5. Assumed based on latest available data, official data for 2018 not yet published

Networks & Retail: Regulatory environment

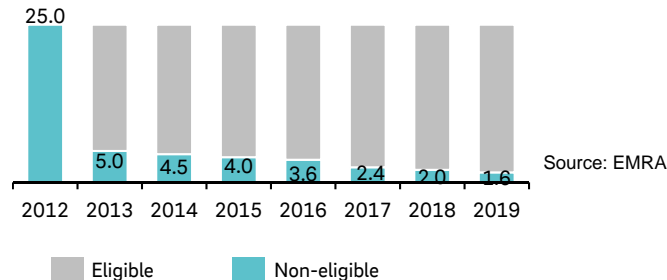
Networks

Regulatory - WACC (Pre-tax real, local currency)



Retail

Evolution of market liberalization - Eligibility threshold (MWh p.a.)



Regulatory incentive framework

- 3rd regulatory period: 2016-2020
- Return on RAB (RAB 2017: TRL 6.9bn)
- Opex outperformance
- Theft & loss allowance outperformance

Recent regulatory review provides additional improvements

- WACC increase from 11.91% to 13.61% (real return)
- Increased theft identification benefit

Partially liberalized energy market

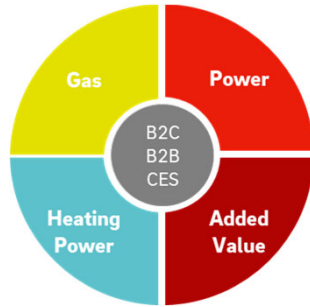
- Above a certain consumption threshold, customers can choose their own energy supplier (eligible customers)
- Below the consumption threshold, customers are bound by regulated tariffs (non-eligible customers)
- Eligibility limit for regulated tariff consistently reduced. In 2018 however most customers choose the regulated tariff.
- Continued liberalization expected, opening up new market and profit pools.
- Last resort tariff reduced for industrials with consumption from >50GWh to >10 GWh

Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



Customer Focused Portfolio



Energy Sales: 22m¹ customers in 8 countries

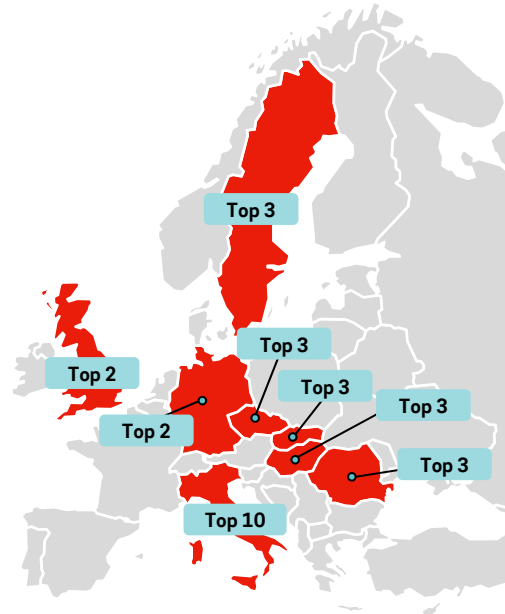


City Energy Solutions (CES)²: 10% market share in Sweden



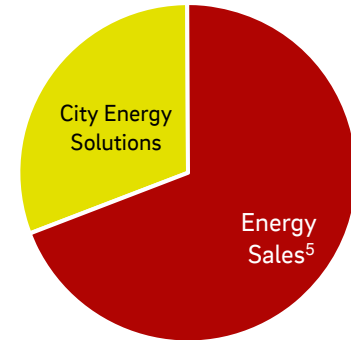
B2B Solutions: ~€2.1 bn TCV³ in 2018

E.ON's market position



Energy Sales is the anchor business

EBIT⁴ 2018



1. Excluding Turkey 2. Former segment 'Heat' 3. Total Contract Value 4. Adjusted for non-operating effects 5. Including B2B&B2C New Solutions

Customer Solutions at a glance

What we do

- Customer Solutions comprises energy sales, new customer solutions for consumers, industrial and commercial customers and cities
- The product offering ranges from classic power and gas sales to district and local area heating solutions and new solutions, such as on-site generation, virtual power plants, energy efficiency, smart metering, e-mobility, future energy home with home heating, energy management solutions, PV + battery etc.
- The focus is laid on customers within three business segments: B2C², B2B³ and cities and municipalities⁴
- 19,690 employees work in Customer Solutions



2018	Germany	UK	Sweden	Romania	Hungary	Czech Rep.	Slovakia ¹	Italy	Total
# of customers (m)	6.0	6.6	0.8	3.1	2.5	1.2	1.0	0.8	22.0
Power sales (TWh)	38.1	32.3	15.8	5.6	13.5	14.0	6.0	8.3	134
Gas sales (TWh)	33.0	44.1	6.3	26.9	4.1	9.4	2.7	11.3	138

1. Consolidated on a 49% basis in adjusted EBIT/Net Income of E.ON Financial Statements. Figures shown here: 100% view

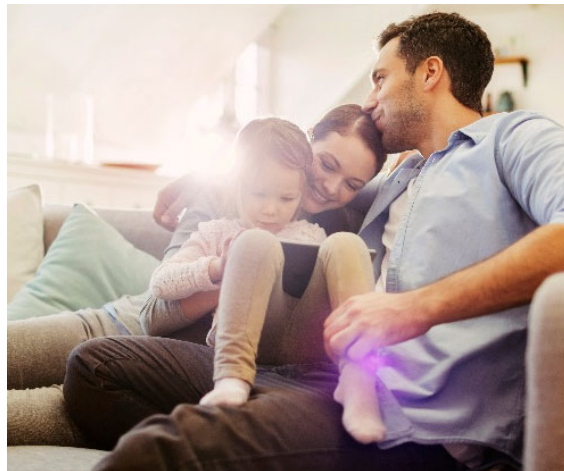
2. Domestic customers, e.g. families, single-households (B2C = Business to consumer)

3. B2B = Business to business

4. City energy solutions addresses the business to municipalities, cities and districts.

Customer Solutions: Financial highlights

Customer Solutions



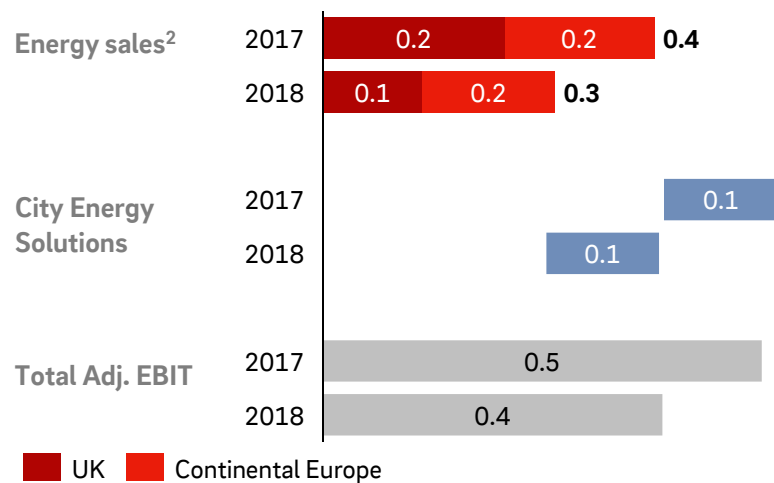
€bn	2017				2018			
	Germany	UK	Other	Total	Germany	UK	Other	Total
Sales	7,014	7,205	7,357	21,576	6,768	7,758	7,601	22,127
Adjusted EBITDA ¹	132	351	312	795	193	237	294	724
Adjusted EBIT ¹	102	248	129	479	160	142	111	413
Adjusted EBIT margin (%) ¹	1.5	3.4	1.8	2.2	2.4	1.8	1.5	1.9
Investments (cash-effective)	25	211	360	595	35	207	395	637

1. Adjusted for non-operating effects

Customer Solutions: Financial highlights

Adjusted EBIT¹ by business pillars

€bn



Energy sales financials

€bn

Gross Margin³



Opex⁴



1. Adjusted for non-operating earnings; Slight differences may occur due to rounding.
2. Including B2B/B2C New Solutions
3. 2017 figures have been restated.
4. Costs to serve, costs to acquire and all other cost related to running the business

Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
3.1 Energy sales: Country-by-country	46
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



Energy sales: Germany & UK

Customer Solutions

Germany	2017	2018	UK	2017	2018
Power sales (TWh)	39.5	38.1	Power sales (TWh)	34.8	32.3
# of E.ON customers - power (m)	5.1	5.1	# of E.ON customers - power (m)	4.2	4.1
# of customers total market - power (m) ¹	45.4	46.1	# of customers total market - power (m) ¹	28.1	28.4
Market share (%)	11	11	Market share (%) ¹	13	13
Gas sales (TWh)²	43.9	33.0	Gas sales (TWh)	42.5	44.1
# of E.ON customers - gas (m)	0.8	0.9	# of E.ON customers - gas (m)	2.6	2.5
# of customers total market - gas (m) ¹	12.4	12.3	# of customers total market - gas (m) ¹	22.7	23.3
Market share (%)	7	7	Market share (%) ¹	11	10
			# of E.ON customers - B2B (m)²	0.5	0.5
			# of E.ON customers - B2C (m)	6.3	6.1

Major shareholdings

E WIE EINFACH Strom & Gas GmbH	100%
E.ON Energie Deutschland GmbH	100%

Major shareholdings

n/a

1. According to Report from Bundesnetzagentur "Monitoringbericht 2017" and "Monitoringsbericht 2018"
2. Expected decrease of 9 TWh Gas in 2018 by discontinuation delivery chain to Uniper

1. Residential customers only
2. SME customers only

Energy sales: Sweden & Italy

Customer Solutions

Sweden	2017	2018
Power sales (TWh)	15.7	15.8
# of E.ON customers - power (m)	0.7	0.8
# of customers total market - power (m) ¹	4.5	5.4
<i>Market share (%)</i>	16	15
Gas sales (TWh)	3.0	6.3
# of E.ON customers - gas (m)	0.01	0.01
# of customers total market - gas (m) ¹	0.03	0.04
<i>Market share (%)</i>	29	35

Italy	2017	2018
Power sales (TWh)	7.6	8.3
# of E.ON customers - power (m)	0.3	0.3
# of customers total market - power (m)	13.8	15.3
<i>Market share (%)</i>	2	2
Gas sales (TWh)	10.4	11.3
# of E.ON customers - gas (m)	0.5	0.5
# of customers total market - gas (m)	21.1	21.2
<i>Market share (%)</i>	2	2

Major shareholdings

E.ON Sverige AB	100%
E.ON Nord Sverige AB	100%
E.ON Värme Sverige AB	100%

Major shareholdings

E.ON Energia SpA	100%
------------------	------

1. Latest available estimate by Swedish official statistics, Statistiska Central Byrån

Energy sales: Romania & Czech Republic

Customer Solutions

Romania	2017	2018	Czech Republic	2017	2018
Power sales (TWh) ¹	6.0	5.6	Power sales (TWh)	16.1	14.0
# of E.ON customers - power (m)	1.4	1.4	# of E.ON customers - power (m) ¹	1.0	1.0
# of customers total market - power (m) ²	9.0	9.1	# of customers total market - power (m) ²	5.8	6.0
Market share (%)	16	15	Market share (%)	18	17
Gas sales (TWh)	27.2	26.9	Gas sales (TWh)	10.0	9.4
# of E.ON customers - gas (m)	1.7	1.7	# of E.ON customers - gas (m) ¹	0.2	0.2
# of customers total market - gas (m) ³	3.7	3.8	# of customers total market - gas (m) ²	2.8	2.8
Market share (%)	46	45	Market share (%)	8	8

Major shareholdings

E.ON Energie Romania	68.2%
E.ON Gaz Furnizare	68.2%

Major shareholdings

E.ON Česká republika, s.r.o.	100%
E.ON Energie, a.s.	100%
E.ON Servisní, s.r.o.	100%

1. Data for 2017 has been updated to reflect the final financial information for 2017

2. Available data as per June 2018

3. Available data as per September 2018

1. In 2017 only B2C segment included, in 2018 all customer segments are included

2. Reflects most recent figure

Energy sales: Hungary & Slovakia

Customer Solutions

Hungary	2017	2018
Power sales (TWh)¹	13.0	13.5
# of E.ON customers - power (m)	2.5	2.5
# of customers total market - power (m) ²	5.6	5.6
Market share (%)	45	45
Gas sales (TWh)	4.1	4.1
# of E.ON customers - gas (m)³	0.0	0.0
# of customers total market - gas (m) ²	3.4	3.5
Market share (%)	0.2	0.3

Slovakia	2017	2018
Power sales (TWh)	5.7	6.0
# of E.ON customers - power (m)¹	0.9	0.9
# of customers total market - power (m) ²	2.5	2.5
Market share (%)	40	37
Gas sales (TWh)	2.7	2.7
# of E.ON customers - gas (m)¹	0.1	0.1
# of customers total market - gas (m) ²	1.5	1.5
Market share (%)	4	5

Major shareholdings

E.ON Energiatermelő Kft.	100%
E.ON Gazdasági Szolgáltató Kft.	100%
E.ON Ügyfélszolgálati Kft.	100%
E.ON Energiaszolgáltató Kft.	100%
E.ON Energiakereskedelmi Kft.	100%

Major shareholdings

Západoslovenská energetika, a.s.	49%
----------------------------------	-----

1. 2017 figure has been restated

2. Actual data (2017-2018) based on Hungarian Central Statistical Office data

3. Exit from B2C January 1, 2016

1. Adjustment of retail/SME customer definition for 2017/2018 to include active metering points rather than customer accounts

2. Market data on number of metering points from latest DSO annual reports

Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
3.2 City Energy Solutions and New Solutions	51
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



City Energy Solutions

City Supply



- Large-scale city heating & cooling solutions (e.g. in Malmö, Stockholm, Hamburg)
- Growth opportunities through new connections to established district heating networks & new grids (e.g. Berlin Schönefeld)

- Typical duration 20-40 years
- Typical TCV¹ € 0.1–1bn

City Quarter Solutions



- Sustainable city districts with integrated heating & cooling solutions based on maximum of renewables (e.g. Tegel, Berlin; Elephant & Castle, London)
- Growth opportunities through new-build & retrofit of large areas or districts in cities

- Typical duration 20-40 years
- Typical TCV¹ € 10-100m

Single Site Solutions



- Decentralized, sustainable local energy solutions (shopping malls – e.g. Westfield, London; Koppenstraße, Berlin, office buildings or hospitals)
- Growth opportunities through new-build & retrofit of large single sites in cities

- Typical duration 10-20 years
- Typical TCV¹ € 1-20m

New Solutions: Future Energy Home and eMobility (B2C)

Customer Solutions



Future Energy Home

PV & Storage

More than 5x revenue growth in key growth regions Italy, UK, Sweden

Continuous improvement of solutions portfolio through development of integrated PV & eMobility propositions and attractive financing offerings

E.ON SolarCloud user base significantly grown in Germany and solution rolled out in the Czech Republic

Home Heating

More than triple revenue growth of heating devices – boiler, heat pump, fuel cell, air-conditioning – across E.ON regions

Profitable growth in UK, Romania, and Hungary

Continuous development of portfolio to provide comfort at home with sustainable solutions e.g. cooling solution in Italy, smart-thermostat offering in Romania

Home Energy Mgmt. Solution

Development of highly-secure, smart and efficient home energy management solution in collaboration with Microsoft

Pilot to offer Future Energy Home – an integrated smart and energy efficient home - to customers with the Berkeley Group in the UK

Green Mortgages pilot launched with BNP Paribas to support customer financing for energy efficient homes



eMobility

Solutions

Infrastructure

Progress developing Ultra-Fast-Charging network with first stations operating in Germany and Denmark, and JV created with Clever

Cooperation with Nissan to develop vehicle-to-grid and decentralized energy generation and storage solutions

Launch of intelligent EV charging network across Europe with Virta

New market entry in Norway and Italy



Installation

Build up of installation capabilities and capacities across all regions through acquisitions, partnerships, and joint venture

New Solutions: B2B Large

On-site Generation



On-site supply of heat, steam, power, cooling and pressurized air

- Bespoke onsite power and heat supply independent from technology, manufacturers and fuel, ranging from ~5-200MW
- Digitization of the entire value chain with IQ-CHP (intelligent, digital CHP) to integrate customer production and energy networks
- AI-based solutions for remote O&M of decentral assets by remote control center

Energy Efficiency



Manage energy consumption

- Optimization of energy and core manufacturing processes with AI through partnership with Sight Machine for digital value-added services, e.g. predictive maintenance
- Cost reduction via digital platform (Optimum), e.g. by steering energy consumption data-based
- Remote optimization to enable energy savings and asset reliability

Flexibility & Storage



Optimizing and monetizing central and decentral flexibility

- Bundling flexibilities in a VPP platform and offering to the TSO via online auctions
- Forecasting annual maximum load for ensuring feed-in at the correct time
- Load profile analysis, forecasting and peak shaving with battery or hybrid solutions for potential saving on grid fees of up to 80%

Energy Consulting



Designing and delivering integrated energy solutions

- Optimizing of a business' energy usage by designing highly individual integrated energy solutions
- Running an energy audit to identify savings potential
- Designing detailed action plan based on insights from energy audit

City Energy Solutions and New Solutions in figures

Customer Solutions

Heat networks as part of City Energy Solutions	2017	2018
Germany		
Heat sales (TWh) ¹	3.3	3.2
Market share (%)	5	5
# of connected households (k)	140	140
Sweden		
Heat sales (TWh) ²	5.4	4.0
Market share (%) ²	10	8
# of connected households (k) ³	370	370
UK		
Heat sales (TWh)	0.7	0.8
Market share (%)	15	15
# of connected households (k)	24	24
Total		
Heat sales (TWh)	8.3	8.0
# of connected households (k)	534	534

New Solutions (B2B)	2017	2018
On-site generation (incl. industrial generation) (MW)	1,315	1,318
thereof Germany ¹	700	701
thereof UK	481	474
thereof Italy	89	87
thereof Belgium ¹	40	50
thereof Russia ^{1,2}	6	6
Energy efficiency (# sites connected)	9,544	8,783
thereof Germany ³	178	232
thereof UK ⁴	9,282	8,448
thereof France	84	103
Flexibility & Storage (MW)	487	463
thereof Germany	286	230
thereof UK	201	233
Renewables marketing (GW) - Germany only	4	6

1. Value for 2017 has been restated. Value for 2018 impacted mostly by weather effects.
2. Disposal of several small networks in late 2017
3. Number of households comprises major networks only, therefore number of households not affected by 2017 disposals

1. Incl. partially owned sites
2. Russia added in 2018 with values for 2017 and 2018
3. Definition for connected sites standardised across all markets and corrected for Germany for 2017
4. Definition for connected sites standardised across all markets and corrected for UK for 2017 .

Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



Renewables

Capacity¹



3.9 GW



Onshore wind



Solar

Total gross capacity under construction and repowering: 1.3 GW²



3.6 GW



1.8 GW



0.2 GW



0.9 GW



0.2 GW



0.3 GW



0.2 GW

Highlights



€0.5 bn EBIT 2018
(~19% of core EBIT)



~96% Long-term contracted
or hedged until 2020



Strong track record with
7.5 GW¹ delivered, and
1.3 GW^{1,2} under construction



Active in 3 generation
technologies and in batteries

1. Total gross capacity irrespective of the E.ON share

2. Including one repowering project

Renewables at a glance

Technologies

Offshore wind



Onshore wind



Utility scale PV



Energy storage (ES)



Energy solutions

Green energy



Green assets



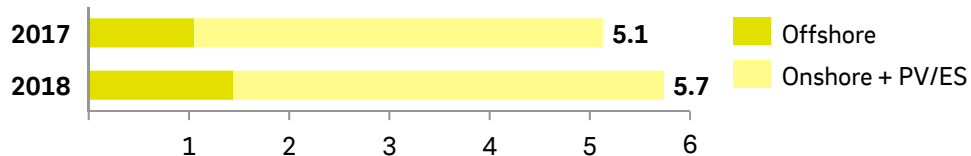
Services



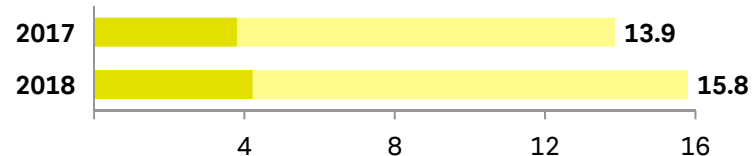
What we do

- We are among the largest renewable energy players in our core markets (Europe and US), looking to expand globally (to Latin America and Asia-Pacific)
- Our strategic focus is to grow at scale in onshore and offshore wind, rise from boutique to industrial in utility-scale solar business, and grow the utility-scale energy storage business
- We provide third-party services¹ with an owner's eye
- We manage holistically the commercial and technical risks, and partner with investors at different stages of a project's life cycle, allowing us to maximize value
- 1,370 E.ON employees work in Renewables

Owned capacity² (GW)



TWh produced²



1. Operations & Maintenance, Asset Management and Energy Management via our "E.ON Energy Services" department

2. Pro rata

Renewables: Financial highlights

Renewables



€m	2017			2018		
	Onshore Wind/ PV+ES	Offshore Wind/ Others ¹	Total	Onshore Wind/ PV+ES	Offshore Wind/ Others ¹	Total
Sales ²	927	677	1,604	1,148	606	1,754
Adjusted EBITDA ³	299	486	785	300	560	861
Adjusted EBIT ³	117	337	454	142	379	521
Investments (cash-effective)	568	657	1,225	562	475	1,037

1. Segment "Others" includes support functions

2. PTC are not reflected as "Sales" in P&L, but as "Other income"

3. Adjusted for non-operating effects

Technology and country profile

Renewables

2018	Capacity (MW)				Production (GWh)			
	Onshore	Offshore	PV+ES	Total	Onshore	Offshore	PV+ES	Total
Accounting view								
<i>Germany</i>	220	302	0	523	333	1,122	0	1,454
<i>UK</i>	250	1,042	0	1,292	558	3,066	0	3,624
<i>US</i>	2,824	0	35	2,859	8,069	0	38	8,107
<i>Denmark</i>	0	0	0	0	0	0	0	0
<i>Sweden</i>	123	48	0	171	299	180	0	479
<i>Poland</i>	161	0	0	161	329	0	0	329
<i>Italy</i>	328	0	0	328	654	0	0	654
Total	3,906	1,393	35	5,334	10,242	4,367	38	14,647
Pro rata view								
<i>Germany</i>	161	511	0	672	244	1,310	0	1,553
<i>UK</i>	266	843	0	1,109	599	2,589	0	3,189
<i>US</i>	3,227	0	47	3,274	9,444	0	43	9,487
<i>Denmark</i>	0	41	0	41	0	147	0	147
<i>Sweden</i>	115	48	0	163	278	180	0	457
<i>Poland</i>	155	0	0	155	319	0	0	319
<i>Italy</i>	328	0	0	328	654	0	0	654
Total	4,252	1,443	47	5,742	11,538	4,226	43	15,807

Onshore wind + PV/ES: Key data

Renewables

	Capacity (MW)		Production (GWh)				Avg. Revenue (€/MWh)
	2017	2018	2017	Load factor % ¹	2018	Load factor % ¹	2018
Accounting view							
Germany	220	220	392	21	333	16	92
UK	250	250	552	26	558	26	110
US Onshore	2,623	2,824	6,503	36	8,069	35	33
US PV + ES	15	35	39	n/a	38	n/a	129
Sweden	123	123	361	33	299	28	30
Poland	161	161	377	27	329	24	62
Italy	328	328	629	22	654	24	138
Total	3,720	3,941	8,854	33	10,280	31	
Pro rata view							
Germany	161	161	284	20	244	16	92
UK	266	266	587	25	599	25	111
US Onshore	3,026	3,227	7,812	36	9,444	36	38
US PV + ES	27	47	39	n/a	43	n/a	128
Sweden	115	115	336	33	278	28	30
Poland	155	155	365	27	319	24	62
Italy	328	328	629	22	654	24	138
Total	4,078	4,299	10,053	33	11,581	33	

1. Net Load Factor is the amount of generation produced compared to what is theoretically possible at maximum capacity (wind does not influence this). It is calculated by the following formula: Reported generation / (Weighted average capacity x 24 hours x number of operational days in the period). Please note that reported generation may deviate from production figures shown in this presentation due to settlement adjustments.

Offshore wind: Key data

Renewables

	Capacity (MW)		Production (GWh)				Avg. revenue (€/MWh)
	2017	2018	2017	Load factor %	2018	Load factor %	2018
Accounting view							
<i>Germany</i>	302	302	1,144	44	1,122	43	194
<i>UK</i>	646	1,042	2,241	40	3,066	35	153
<i>Denmark</i>	0	0	0	0	0	0	0
<i>Sweden</i>	48	48	199	48	180	44	27
Total	996	1,393	3,585	42	4,367	38	
Pro rata view							
<i>Germany</i>	318	511	1,202	43	1,310	40	192
<i>UK</i>	646	843	2,241	40	2,589	35	153
<i>Denmark</i>	41	41	167	46	147	41	84
<i>Sweden</i>	48	48	199	48	180	44	27
Total	1,053	1,443	3,809	42	4,226	37	

Portfolio changes in 2018

Renewables

Portfolio Changes 2018											
Windfarm	Total capacity MW	Load factor %	Type of transaction	Transaction date	Pre transaction		Post transaction		Support		
					E.ON share in %	Accounting treatment ¹	E.ON share in %	Accounting treatment ¹	Support regime ²	Support level/ MWh	
Offshore											
Blyth (NFFO)	2	0	not operational ³	Q1 2018	100	1					
Blyth (ROC)	2	0	not operational ³	Q1 2018	100	1					
Rampion	400	29	Commissioning	04/2018	50	2	50	2	ROC	1.8 ROC	
Arkona ⁴	385	n/a	Commissioning	12/2018	50	3a	50	3a	FIT	€ 184	
Onshore											
Stella	201	41	Commissioning	12/2018	100	1	100	1	REC/PTC	\$ 24	
PV & ES											
Texas Waves - Pyron	10	n/a	Commissioning	01/2018	100	1	100	1	ITC	n/a	
Texas Waves - Inadale	10	n/a	Commissioning	01/2018	100	1	100	1	ITC	n/a	

1. For details regarding accounting treatments please refer to page 81 of the Facts & Figures presentation.

2. For details regarding support regimes please refer to pages 78ff. of the Facts & Figures presentation.

3. The site is not operational, will be decommissioned until the end of 2019

4. Remuneration Arkona: 184 €/MWh for 8 years, 149 €/MWh for further 2.1 years, then 39 €/MWh for 9.9 years

Projects under construction

Renewables

Projects under construction										
Windfarm	Country	Total capacity MW	E.ON share pro rata MW	E.ON share in %	Accounting treatment ¹	Load factor % (est.)	COD ²	Support regime	Support expiry	Support level/MWh
Onshore										
<i>Morcone</i>	<i>IT</i>	<i>57</i>	<i>57</i>	<i>100</i>	<i>4</i>	<i>38</i>	<i>Q3/2019</i>	<i>CfD</i>	<i>2039</i>	<i>66€/MWh</i>
<i>Nawrocko</i>	<i>PL</i>	<i>7</i>	<i>7</i>	<i>100</i>	<i>1</i>	<i>43</i>	<i>Q1/2020</i>	<i>CfD</i>	<i>2035</i>	<i>competitive bid</i>
<i>Miltzow</i>	<i>DE</i>	<i>7</i>	<i>5</i>	<i>67</i>	<i>2</i>	<i>23³</i>	<i>Q2/2020</i>	<i>CfD</i>	<i>2040</i>	<i>competitive bid</i>
<i>Nysater</i>	<i>SE</i>	<i>474</i>	<i>95</i>	<i>20</i>	<i>3a</i>	<i>40</i>	<i>Q1/2021 and Q4/2021⁴</i>	<i>PPA</i>		<i>mutual agreement</i>
<i>Two coastal projects</i>	<i>US</i>	<i>371</i>	<i>371</i>	<i>100</i>	<i>1</i>	<i>37</i>	<i>Q4/2019</i>	<i>REC/PTC</i>	<i>2029</i>	<i>24 \$/MWh</i>
<i>Panther Creek I&II (repowering)⁵</i>	<i>US</i>	<i>275</i>	<i>275</i>	<i>100</i>	<i>1</i>	<i>44</i>	<i>07/2019</i>	<i>REC/PTC</i>	<i>2029</i>	<i>24 \$/MWh</i>
Total Onshore		1,191	810							
PV & ES										
<i>West of the Pecos</i>	<i>US</i>	<i>100</i>	<i>100</i>	<i>100</i>	<i>1</i>	<i>32</i>	<i>12/2019</i>	<i>ITC</i>	<i>2049</i>	<i>n/a</i>
Total PV & ES		100	100							

1. As of 31 December 2018

2. Commercial operation date

3. Average Net Load factor for 2 turbines to be upgraded

4. 307 MW will be commissioned in Q1 2021, 167 MW will be commissioned in Q4 2021.

5. Current total capacity 258 MW

Asset overview Germany (Onshore 1)

Renewables

	Assets Germany								
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor % ¹	COD	Support regime	Support expiry
Onshore									
<i>Alt Mahlisch I</i>	5	67	3	2	7	17	04/2002	FIT	03/2022
<i>Alt Mahlisch II</i>	4	67	2	2	5	15	12/2003	FIT	12/2023
<i>Alt Mahlisch III</i>	2	67	1	2	3	17	07/2004	FIT	12/2024
<i>Badingen</i>	6	67	4	2	10	17	12/2004	FIT	12/2024
<i>Breitling</i>	3	67	2	2	4	20	02/2006	FIT	06/2024
<i>Buschmühlen</i>	3	67	2	2	3	12	12/2001	FIT	10/2021
<i>Carzig</i>	3	67	2	2	5	15	04/2004	FIT	12/2024
<i>Dargelütz</i>	22	100	22	1	31	17	08/2006	FIT	12/2026
<i>Edersleben</i>	12	67	8	2	11	11	12/2002	FIT	12/2022
<i>Frauenhagen</i>	10	67	7	2	11	11	11/2002	FIT	12/2022
<i>Kessin</i> ²	6	7	0	3a	6	11	04/2002	FIT	12/2022
<i>Ketzin</i>	18	67	12	2	26	14	05/2005	FIT	12/2025
<i>Losten</i>	12	67	8	2	15	15	01/2004	FIT	12/2014
<i>Löwitz</i>	3	67	2	2	5	16	03/2004	FIT	12/2023
<i>Miltzow</i>	4	67	3	2	8	19	12/2001	FIT	03/2022
<i>Miltzow II</i>	10	67	7	2	25	31	09/2013	FIT	12/2033

1. Total production of the wind farm irrespective of the E.ON share (100% view)

2. Kessin is a financial investment, of which E.ON holds a 7% share.

Asset overview Germany (Onshore 2)

Renewables

Assets Germany									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor % ¹	COD	Support regime	Support expiry
Mutzschen I	8	67	5	2	15	16	12/2004	FIT	01/2022
Mutzschen II	6	67	4	2	12	17	09/2006	FIT	08/2023
Naundorf I	14	67	9	2	13	8	04/2004	FIT	11/2023
Naundorf II	4	67	3	2	6	12	02/2007	FIT	05/2023
Neustadt Dosse	7	67	4	2	17	29	05/2017	FIT	12/2037
Poppendorf I	5	67	3	2	8	18	01/2006	FIT	01/2025
Poppendorf II	7	67	5	2	12	17	08/2007	FIT	05/2023
Riethnordhausen	10	67	7	2	15	17	12/2007	FIT	12/2027
Schönerlinde I	2	67	1	2	2	13	12/2002	FIT	12/2022
Schönerlinde II	2	47	1	3a	2	13	12/2002	FIT	12/2022
Schortewitz	15	67	10	2	15	10	11/2004	FIT	12/2024
Seelow	4	67	2	2	5	14	11/2003	FIT	11/2023
Thaerfelde	4	67	3	2	4	11	12/2001	FIT	12/2021
Treue	8	100	8	1	15	21	09/2005	FIT	12/2025
Treue Ost	8	100	8	1	13	20	07/2007	FIT	12/2027
Wriezen	5	67	3	2	12	30	12/2017	FIT	12/2037
Total onshore Germany	228		161		340				

1. Total production of the wind farm irrespective of the E.ON share (100% view)

Asset overview Germany (Offshore)

Renewables

Assets Germany										
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry	Support level €/MWh
Offshore										
Alpha Ventus 1 ²	30	26	8	3a	37	33	03/2010	FIT	03/2030	154
Alpha Ventus 2	30	26	8	3a	94	13	08/2009	FIT	08/2029	154
Amrumbank West ³	302	100	302	1	1,122	43	10/2015	FIT	10/2035	194
Arkona ⁴	385	50	193	3a	307	n/a	12/2018	FIT	12/2039	184
Total offshore Germany	747		511		1,560					
Total onshore Germany	228		161		340					
Total Germany	975		672		1,900					

1. Total production of the wind farm irrespective of the E.ON share (100% view)

2. Renumeration Alpha Ventus: 154 €/MWh for 12 years + 1.5 year on average (by turbine) due to depth of water & distance from shore, afterwards 35 €/MWh

3. Remuneration Amrumbank: 194 €/MWh for 8 years + 1 year on average (by turbine) due to depth of water & distance from shore, afterwards 39 €/MWh

4. Remuneration Arkona: 184 €/MWh for 8 years, 149 €/MWh for further 2.1 years, then 39 €/MWh for 9.9 years

Asset overview UK (Onshore 1)

Renewables

Assets UK									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry
Onshore									
<i>Bowbeat (Emly Bank)</i>	16	100	16	1	32	24	10/2002	ROC	03/2027
<i>Bowbeat (Roughside)</i>	16	100	16	1	32	23	10/2002	ROC	03/2027
<i>Butterwick Moor (1)</i>	9	100	9	1	21	25	04/2011	ROC	11/2030
<i>Butterwick Moor (2)</i>	9	100	9	1	19	24	04/2011	ROC	11/2030
<i>Camster</i>	50	100	50	1	151	27	07/2013	ROC	02/2033
<i>Deucheran Hill</i>	16	100	16	1	27	29	01/2002	ROC	03/2027
<i>Great Eppleton (1)</i>	4	100	4	1	10	27	04/2011	ROC	03/2030
<i>Great Eppleton (2)</i>	4	100	4	1	10	37	04/2011	ROC	03/2030
<i>Harehill (NFFO)</i>	2	100	2	1	5	27	01/2004	ROC	03/2027
<i>Harehill (ROC)</i>	3	100	3	1	4	29	01/2004	ROC	03/2027
<i>Haswell Moor (1)</i>	6	100	6	1	10	29	12/2010	ROC	09/2030
<i>Haswell Moor (2)</i>	4	100	4	1	16	27	12/2010	ROC	09/2030
<i>High Volts (NFFO)</i>	2	100	2	1	4	22	01/2004	ROC	03/2027
<i>High Volts (ROC)</i>	6	100	6	1	9	27	01/2004	ROC	03/2027

1. Total production of the wind farm irrespective of the E.ON share (100% view)

Asset overview UK (Onshore 2)

Renewables

Assets UK									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry
<i>Holmside (NFFO)</i>	2	100	2	1	5	21	01/2004	ROC	03/2027
<i>Holmside (ROC)</i>	3	100	3	1	5	19	01/2004	ROC	03/2027
<i>Out Newton</i>	9	100	9	1	22	29	01/2002	ROC	03/2027
<i>Ovenden Moor</i>	18	50	9	4	59	38	11/2017	ROC	01/2037
<i>Rhyd-Y-Groes</i>	7	50	3	4	16	22	01/1992	ROC	03/2027
<i>Rosehall</i>	25	100	25	1	39	19	02/2013	ROC	08/2032
<i>Royd Moor</i>	7	50	3	4	8	15	01/1993	ROC	03/2027
<i>Stags Holt</i>	20	100	20	1	38	22	01/2007	ROC	03/2027
<i>Tween Bridge</i>	44	100	44	1	99	26	10/2012	ROC	02/2032
Total onshore UK	281		266		641				

1. Total production of the wind farm irrespective of the E.ON share (100% view)

Asset overview UK (Offshore)

Renewables

	Assets UK									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry	Support level ROC/MWh
Offshore										
<i>Humber 1</i>	108	100	108	1	408	44	08/2015	ROC	03/2035	2.0
<i>Humber 2</i>	111	100	111	1	373	39	08/2015	ROC	03/2035	2.0
<i>London Array LARYW-1</i>	155	30	46	3b	150	37	05/2013	ROC	11/2032	2.0
<i>London Array LARYW-2</i>	158	30	48	3b	147	36	05/2013	ROC	11/2032	2.0
<i>London Array LARYW-3</i>	158	30	48	3b	136	38	05/2013	ROC	11/2032	2.0
<i>London Array LARYW-4</i>	158	30	48	3b	178	38	05/2013	ROC	11/2032	2.0
<i>Rampion 1</i>	200	50	100	2	495	29	04/2018	ROC	03/2037	1.8
<i>Rampion 2</i>	200	50	100	2	460	28	04/2018	ROC	03/2037	1.8
<i>Robin Rigg East</i>	84	100	84	1	253	35	04/2010	ROC	04/2030	2.0
<i>Robin Rigg West</i>	90	100	90	1	292	37	07/2009	ROC	07/2029	1.5
<i>Scroby Sands</i>	60	100	60	1	174	34	12/2004	ROC	03/2027	1.0
Total offshore UK	1,483		842		3,066					
Total onshore UK	281		266		641					
Total UK	1,764		1,108		3,707					

1. Total production of the wind farm irrespective of the E.ON share (100% view) except for London Array assets (pro rata production)

Asset overview Italy

Renewables

Assets Italy									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry
Onshore									
<i>Alcamo</i>	32	100	32	1	71	26	10/2011	FIP	10/2026
<i>Florinas</i>	20	100	20	1	30	18	04/2004	expired	04/2016
<i>Iardino</i>	14	100	14	1	20	18	10/2005	expired	11/2017
<i>Marco A. Severino</i>	32	100	32	1	53	21	10/2007	FIP	10/2019
<i>Marco A. Severino II</i>	12	100	12	1	20	21	10/2007	FIP	10/2019
<i>Montecute</i>	42	100	42	1	71	20	11/2006	FIP	02/2019
<i>Montecute II</i>	2	100	2	1	3	20	11/2006	FIP	02/2019
<i>Piano di Corda I</i>	38	100	38	1	84	26	12/2007	FIP	02/2021
<i>Piano di Corda II</i>	6	100	6	1	13	26	06/2010	FIP	02/2021
<i>Poggi Alti</i>	20	100	20	1	31	18	12/2006	FIP	01/2019
<i>Santa Ninfa (Trapani) (G52 part)</i>	9	100	9	1	18	24	01/2007	FIP	01/2019
<i>Santa Ninfa (Trapani) (G58 part)</i>	24	100	24	1	49	24	01/2007	FIP	01/2019
<i>Serra Pelata I</i>	42	100	42	1	113	31	12/2007	FIP	12/2019
<i>Serra Pelata II</i>	12	100	12	1	32	31	11/2010	FIP	12/2019
<i>Vizzini</i>	24	100	24	1	44	23	12/2006	expired	12/2018
Total Italy	328		328		654				

1. Total production of the wind farm irrespective of the E.ON share (100% view)

Asset overview Denmark

Renewables

Assets Denmark										
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry	Support level DKK/MWh ²
Offshore										
<i>Rødsand 2</i>	207	20	41	3a	736	41	12/2010	CfD	01/2023 ³	629
Total Denmark	207		41		736					

1. Total production of the wind farm irrespective of the E.ON share (100% view)

2. Level of CfD strike price

3. Support expiry by 01/2023 or after a cumulative production of 10 TWh has been reached (currently predicted by mid 2022)

Asset overview Sweden

Renewables

Assets Sweden									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry
Onshore									
<i>Knäred</i>	20	100	20	1	48	27	05/2012	Green Certificate	04/2027
<i>Lilla Edet</i>	6	100	6	1	17	31	03/2011	Green Certificate	03/2026
<i>Lundåkra 1 & 2</i>	4	100	4	1	8	25	01/2003	expired	12/2014
<i>Lundåkra 3 & 4</i>	5	100	5	1	9	19	01/2008	Green Certificate	11/2023
<i>Nybro</i>	20	90	18	2	52	30	12/2011	Green Certificate	07/2026
<i>Öringe</i>	6	80	5	2	15	28	09/2011	Green Certificate	05/2026
<i>Örja</i>	6	100	6	1	18	34	10/2012	Green Certificate	09/2027
<i>Örken</i>	18	100	18	1	40	27	12/2012	Green Certificate	11/2027
<i>Skabersjö</i>	10	51	5	2	27	31	02/2012	Green Certificate	12/2026
<i>Villköl</i>	21	100	21	1	53	29	02/2013	Green Certificate	11/2027
<i>Vindön</i>	7	100	7	1	13	20	01/1996	expired	01/2011
Total onshore Sweden	123		115		299				
Offshore									
<i>Karehamn</i>	48	100	48	1	180	44	10/2013	Green Certificate	07/2028
Total offshore Sweden	48		48		180				
Total Sweden	171		163		479				

1. Total production of the wind farm irrespective of the E.ON share (100% view)

Asset overview Poland

Renewables

Assets Poland									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry
Onshore									
<i>Barzowice I</i>	21	100	21	1	50	30	09/2011	Green certificate	07/2026
<i>Lebcz I</i>	8	67	5	2	15	21	01/2007	Green certificate	06/2022
<i>Lebcz II</i>	10	67	7	2	14	16	01/2008	Green certificate	09/2023
<i>Wielkopolska</i>	53	100	53	1	122	27	07/2010	Green certificate	03/2025
<i>Wielkopolska 2a</i>	15	100	15	1	29	22	01/2014	Green certificate	10/2029
<i>Wysoka</i>	8	100	8	1	13	20	03/2013	Green certificate	09/2028
<i>Wysoka II</i>	48	100	48	1	85	21	01/2014	Green certificate	09/2029
Total Poland	161		155		329				

1. Total production of the wind farm irrespective of the E.ON share (100% view)

Asset overview US (1)

Renewables

Assets US											
	Total capacity MW	E.ON share %	Pro Rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry	Support level \$/MWh ²	PPA
Onshore											
Anacacho	100	100	100	1	329	38	12/2012	REC/PTC	12/2022	24	yes
Bruening's Breeze	228	100	228	1	686	35	12/2017	REC/PTC	12/2027	24	no ³
Champion	127	100	127	1	378	34	02/2008	REC	expired		no
Colbeck's Corner	200	100	200	1	885	51	05/2016	REC/PTC	05/2026	24	yes
Forest Creek	124	100	124	1	367	34	03/2007	REC	expired		no
Grand View I	211	50	106	3a	944	52	12/2014	REC/PTC	12/2024	24	no
Inadale	197	100	197	1	530	31	09/2009	REC	expired		no
Magic Valley I	203	20	41	3a	692	40	10/2012	REC/PTC	09/2022	24	yes
Munnsville	35	100	35	1	58	18	10/2007	REC	expired		yes
Panther Creek - Phase I	143	100	143	1	476	36	09/2008	REC	expired		no
Panther Creek - Phase II	116	100	116	1	371	34	12/2008	REC	expired		no
Panther Creek - Phase III	200	100	200	1	583	31	08/2009	REC	expired		no
Papalote Creek I	180	50	90	3a	532	34	09/2009	REC	expired		yes
Papalote Creek II	200	50	100	3a	593	34	12/2010	REC	expired		yes

1. Total production of the wind farm irrespective of the E.ON share (100% view)

2. US Remuneration only shows value of PTC

3. Long-term hedged

Asset overview US (2)

Renewables

Assets US											
	Total capacity MW	E.ON share %	Pro Rata MW	Accounting treatment	Total production 2018 GWh ¹	Load factor %	COD	Support regime	Support expiry	Support level \$/MWh ²	PPA
<i>Pioneer Trail</i>	150	100	150	1	444	34	01/2012	REC/PTC	12/2021	24	yes
<i>Pyron</i>	249	100	249	1	735	34	02/2009	REC	expired		no
<i>Radford's Run</i>	306	100	306	1	1,031	39	12/2017	REC/PTC	12/2027	24	no ³
<i>Roscoe</i>	209	100	209	1	549	31	02/2008	REC	expired		no
<i>Sand Bluff</i>	90	100	90	1	205	27	01/2008	REC	expired		no
<i>Settlers Trail</i>	150	100	150	1	371	28	10/2011	REC/PTC	09/2021	24	no
<i>Stella</i>	201	100	201	1	71	16	12/2018	REC/PTC	12/2028	24	no ³
<i>Stony Creek</i>	53	50	26	3a	154	32	11/2009	REC	expired		yes
<i>Wildcat I</i>	203	20	41	3a	625	34	12/2012	REC/PTC	12/2022	24	yes
Total onshore	3,873		3,227		11,610						
PV⁴ & ES											
<i>Tech Park (PV)</i>	5	100	5	1	13	n/a	12/2012	ITC	03/2033	n/a	yes
<i>Valencia (PV)</i>	10	100	10	1	25	n/a	07/2013	ITC	03/2033	n/a	yes
<i>Iron Horse (PV + ES)</i>	12	100	12	4	5	n/a	04/2017	ITC	03/2047	n/a	no ³
<i>Texas Waves (ES)</i>	20	100	20	1	n/a	n/a	01/2018			n/a	no
Total PV & ES	47		47		43						
Total US	3,920		3,274		11,653						

1. Total production of the wind farm irrespective of the E.ON share (100% view)

2. US Remuneration only shows value of PTC

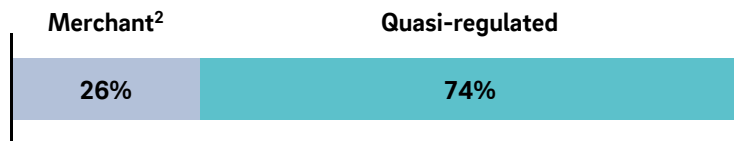
3. Long-term hedged

4. Capacity measurement in AC

Regulatory support

E.ON Renewables footprint (2018)¹

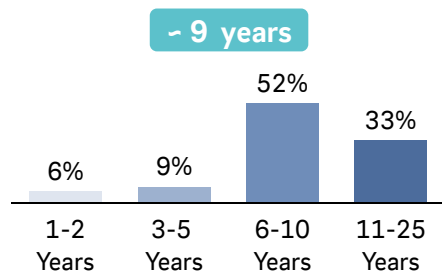
Revenues



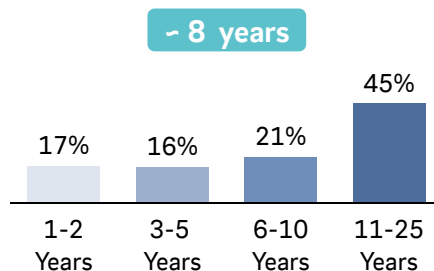
- **Merchant:** Wholesale power price, Variable certificates
- **Quasi-regulated:** Feed in tariffs, Production Tax Credits (PTC), Contracts for Difference (CfD), Fixed Power Purchase Agreements (PPAs), Long-term hedges, Fixed certificates

Duration of quasi-regulated revenues

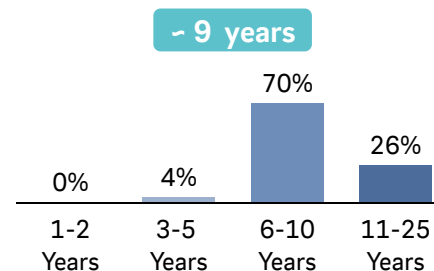
Total



Onshore



Offshore



1. Based on pro rata view

2. No consideration of short-term hedging effects

Current regulatory regimes and frameworks

US



Onshore

- **Support regime:**
 - Production Tax Credit (\$24/ MWh)¹
 - Renewable Energy Certificate (REC) (driven by state-level Renewable Portfolio Standards (RPS))
 - Accelerated depreciation for tax equity investors and developers (MACRS)
- **Remuneration:**
 - Wholesale market or PPA plus revenue from relevant support scheme

Solar

- **Support regime:**
 - Investment Tax Credit (30% of investment)²
 - Renewable Energy Certificate (driven by state-level Renewable Portfolio Standards (RPS));
 - Accelerated Depreciation for tax equity investors and developers (MACRS)
- **Remuneration:**
 - Wholesale market or PPA, plus revenue from relevant support scheme

UK



Offshore

- **Support regime:** Renewable obligation (RO), implemented via issuance of Renewable Obligation Certificates (ROC)
- **Remuneration:**
 - Wholesale market plus 1.0-2.0 ROC/ MWh based on COD
 - Current buy-out price per ROC: £ 47.22
 - Term: ROCs granted for 20 years
- **Note:** Transition to CfD auction³ system from 2017 onwards (with grace period until 2018)

Onshore

- **Support regime:** Renewable obligation (RO), implemented via issuance of Renewable Obligation Certificates (ROC)
- **Remuneration:**
 - Wholesale market plus 0.9 ROC/ MWh based on COD
 - Current buy-out price per ROC: £ 47.22
 - ROCs granted for a 20 year term
- **Note:** Since 2017, new support scheme (e.g. CfD) under discussion

1. Production Tax Credit (PTC) annually inflation-adjusted, paying out over 10 years. Full PTC value for projects that have begun construction before 2017, and then gradually falling to 80% in 2017, 60% in 2018 and 40% in 2019 until expiring in 2020. Projects have four years to complete construction.

2. Investment Tax Credit (ITC) for Solar amounts to 30% for projects that have begun construction before 2020 and completed construction before Dec. 31, 2023, then gradually decreasing until 10% level for projects completing construction after 2023.

3. At a CfD (Contract for Difference) auction, bidders submit a price/MWh they want to achieve. In case they are successful, they will sell their power on the market, but receive the difference between market price and bid level from the regulator.

Current regulatory regimes and frameworks

Germany



Offshore

- **Support regime:** Feed in tariff (FIT) with direct marketing obligation until 2016. Since 2017 central auction system in form of 20 year Contract for Difference (for projects with COD after 2026). Two transitional auctions in spring 2017 and 2018. Developers with projects in advanced stage & COD in 2021 to 2025 can participate to clear the market.
- **Remuneration (EEG 14):**
 - Initial tariff: €154/ MWh for 12 years (standard) or €194/ MWh for 8 years ("Stauchungsmodell")
 - Base tariff: €39/ MWh for the remaining lifetime until a total of 20 years of remuneration is achieved
 - Initial tariff extended for deep waters/ distance to shore

Onshore

- **Support regime:** Feed in tariff (FIT) with direct marketing obligation until 2017. 20 year CfD auction system (2.8 GW p.a.) since 2017
- **Remuneration (EEG 14):**
 - Tariff level: €80 - 85/ MWh
 - Tariff digression with year of COD

Italy



Onshore

- **Support regime:** Assets with COD until 2013: Feed in premium (FIP) to market price. Auction system applicable since 2013.
- **Remuneration:**
 - Wholesale market plus premium;
 - Premium for year n: $(180 - \text{average power price}_{n-1}) * 78\%$, where average power price is the average national energy price of the previous year published by the Italian Electricity Authority
 - Term: Assets with COD in 2008 or earlier 12 years, assets with COD after 2008 15 years
 - The FIP value is recalculated at the beginning of every year

Current regulatory regimes and frameworks

Sweden



Onshore/ Offshore

- **Support regime:** Green certificates
- **Remuneration:**
 - Wholesale market plus green certificates per MWh of production
 - Term of green certificates: 15 years
 - The value of green certificates depends on bilateral offtake agreements

Denmark



Denmark Offshore

- **Support regime:** Contract for difference (CfD), whereby CfD strike price is derived through auction process
- **Remuneration:**
 - Wholesale market plus CfD premium to reach CfD strike price

Poland



Onshore

- **Support regime:** Green certificates until 2016. Transition to auction system in 2016, auctions for different renewable technologies, e.g. wind onshore 1 GW in 2018
- **Remuneration:**
 - Offtake agreement with DSO until end of 2017 at regulated power price
 - Green certificates
 - Term of green certificates: Full lifetime of the assets
 - The value of green certificates depends on bilateral offtake agreements

Accounting treatment of renewable assets in E.ON financial statements¹

	Model 1 (full consolidation)	Model 2 (full consolidation)	Model 3a (at equity consolidation)	Model 3b (pro rata consolidation)	Model 4 (At costs consolidation)
E.ON share of project	100%	>50% < 100%	= < 50%	= < 50%	n/a
Capacity view					
Pro rata MW	100%	pro rata	pro rata	pro rata	n/a
Accounting MW	100%	100%	n/a	pro rata	n/a
Profit and loss statement					
Contribution to EBITDA	100%	100%	0%	pro rata	0%
Contribution to depreciation	100%	100%	0%	pro rata	0%
Contribution to EBIT	100%	100%	0%	pro rata	0%
Contribution to at equity income as part of EBIT	n/a	n/a	pro rata	n/a	pro rata
Minorities	n/a	(100% - E.ON share)	n/a	n/a	n/a
Cash flow statement					
Consideration in operating cash flow	100%	100%	pro rata ²	pro rata	pro rata ²
Consideration in investing cash flow	100%	100%	pro rata	pro rata	pro rata ³
Consideration in financing cash flow ¹	n/a	(100% - E.ON share)	n/a	n/a	n/a
Balance sheet assets					
Consolidated assets	100%	100%	n/a	pro rata	n/a
Equity investments	n/a	n/a	pro rata	n/a	pro rata

1. Disregarding any financing structures (e.g. Tax equity, project financing etc.)

2. Dividends

3. Capital increase/decrease

Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
5.1 PreussenElektra	83
6. Other	94
7. Financials	96



What we do

- PreussenElektra covers our nuclear generation activities in Germany
- The German nuclear exit, which was decided in 2011, will result in the closure of our nuclear fleet by 2022 at the latest
- 1,900 people work at PreussenElektra

- Active and operated by PreussenElektra
- Active and minority share PreussenElektra
- Shut down
- Decommissioning
- ⊙ Headquarters PreussenElektra



German nuclear power plants active/in operation

Power plant	Total capacity MW	E.ON share %	Pro rata MW	Accounting MW	Total production TWh	Pro rata production TWh	Accounting production TWh	Start up year	Closure of plant
Isar 2	1,410	75.0	1,058	1,058	11	9	9	1988	2022
Brokdorf	1,410	80.0	1,128	1,410	10	8	10	1986	2021
Grohnde	1,360	83.3	1,133	1,360	10	9	10	1985	2021
Gundremmingen C ¹	1,288	25.0	322	322	10	2	2	1984	2021
Emsland ¹	1,335	12.5	167	0	11	1	0	1988	2022
Total	6,803		3,808	4,150	52	29	31		

1. To be transferred to RWE as part of transaction

Financials and nuclear power sales

PreussenElektra

Financials		
€m	2017	2018
Revenues	1,585	1,399
Adjusted EBITDA ¹	654	556
Adjusted EBIT ¹	506	399
Investments (cash-effective)	14	15

Nuclear power sales (TWh)	2017	2018
Owned generation (Accounting view)	27.5	31.2
Purchases	9.9	8.1
<i>thereof jointly owned power plants (E.ON has minority interest)</i>	1.3	1.4
<i>thereof third parties (long term contracts)</i>	8.6	6.7
Total power procurement	37.4	39.3
Station use, line loss	-0.2	-0.1
Power sales	37.2	39.2

1. Adjusted for non operating effects

Decommissioning (1)

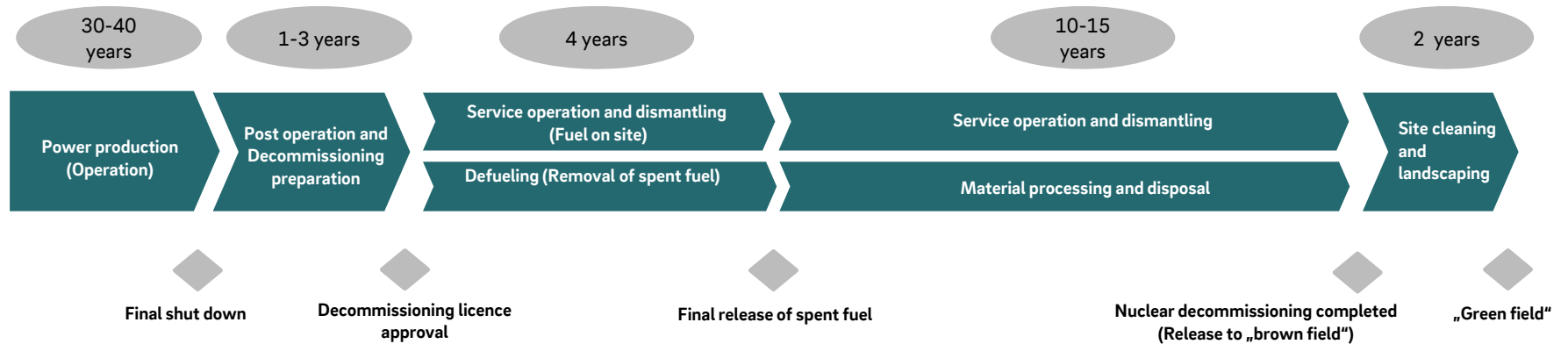
German nuclear power plants shut down

	Capacity MW	E.ON share %	Shut down year	Start of decommissioning	Current phase	Progress of decommissioning
E.ON as operator						
<i>Würgassen</i>	670	100	1995	1997	<i>Decommissioning</i>	●
<i>Stade</i>	640	67	2003	2005	<i>Decommissioning</i>	●
<i>Isar 1</i>	878	100	2011	2017	<i>Decommissioning</i>	◐
<i>Grafenrheinfeld</i>	1,275	100	2015	2018	<i>Decommissioning</i>	◐
<i>Unterweser</i>	1,345	100	2011	2018	<i>Decommissioning</i>	◐
E.ON as minority shareholder						
<i>Brunsbüttel</i>	771	33	2011	2018	<i>Decommissioning</i>	◐
<i>Krümmel</i>	1,364	50	2011	2020	<i>Shut down</i>	○
<i>Gundremmingen A</i>	237	25	1980	1983	<i>Reconstruction as Technology Center</i>	●
<i>Gundremmingen B</i>	1,284	25	2017	2019	<i>Final shut down</i>	○

Decommissioning (2)

Decommissioning of a nuclear power plant¹

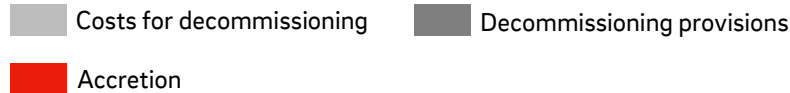
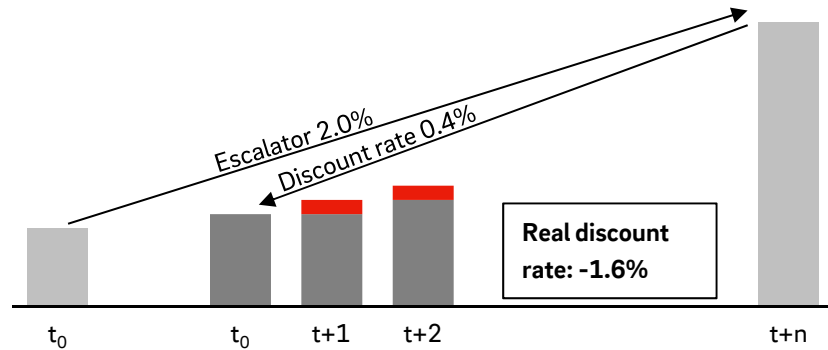
Shut down phases



1. Generic view, site specific differences likely

Provisions for decommissioning

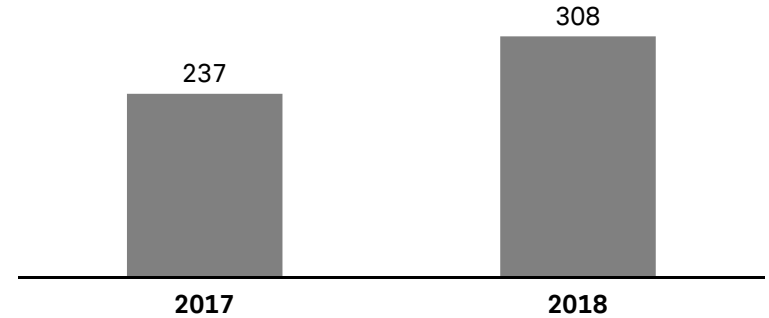
Schematic illustration of provision building at E.ON¹



Current cost approach² used for AROs that apply negative real interest rates

Provision utilization for German nuclear

€m



1. Disregarding any provision utilization in the decommissioning provision

2. Actual amount of the obligations as per year-end 2018 excl. effects of discounting and cost increases

Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
5.2 Turkey Generation	89
6. Other	94
7. Financials	96



Enerjisa Üretim : Financial highlights

Turkey Generation

Enerjisa Üretim (Generation & Trading)



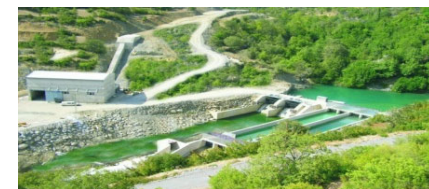
Enerjisa Üretim (Generation & Trading) ¹	2017	2018
Revenues (TRL m)	4,162	5,253
EBITDA (TRL m) ²	925	1,386
Net Income (TRL m)	-767	17
thereoff divestment related one-off	-287	0
E.ON share of 50% (€m)³	-94	1
Acquisition related depreciation charges (run rate)	-18	-18
FX hedges and other ⁴	-1	0
Contribution to E.ON Adjusted EBITDA/Net Income (€m)	-113	-17

1. 100% Enerjisa Üretim view

2. Includes one-offs

3. Quarter end FX spot rates applied.

4. 2017 split pro rata (50% ownership each) to Enerjisa Enerji and Enerjisa Üretim.



Asset overview (1)

Power plant	Type	Assets Enerjisa Üretim ¹		Start-up year	Revenue stream	Remuneration per MWh
		Generation capacity (MW)	Production (GWh)			
In operation						
<i>Bandırma-I</i>	<i>Gas</i>	<i>931</i>	<i>3,753</i>	<i>2010</i>	<i>Market prices ; Capacity mechanism²</i>	
<i>Bandırma-II</i>	<i>Gas</i>	<i>607</i>	<i>3,039</i>	<i>2016</i>	<i>Market prices ; Capacity mechanism²</i>	
<i>Kentsa</i>	<i>Gas</i>	<i>40</i>	<i>0</i>	<i>1997</i>		
<i>Tufanbeyli</i>	<i>Coal/Lignite</i>	<i>450</i>	<i>2,631</i>	<i>2016</i>	<i>Market prices; Capacity mechanism²; Lignite incentive³</i>	<i>TRL 285³</i>
<i>Menge</i>	<i>Hydro</i>	<i>89</i>	<i>127</i>	<i>2012</i>	<i>FIT⁴</i>	<i>\$ 73</i>
<i>Köprü</i>	<i>Hydro</i>	<i>156</i>	<i>279</i>	<i>2013</i>	<i>FIT</i>	<i>\$ 73</i>
<i>Kuşaklı</i>	<i>Hydro</i>	<i>20</i>	<i>29</i>	<i>2013</i>	<i>FIT</i>	<i>\$ 73</i>
<i>Dağdelen</i>	<i>Hydro</i>	<i>8</i>	<i>22</i>	<i>2013</i>	<i>FIT</i>	<i>\$ 73</i>
<i>Kandil</i>	<i>Hydro</i>	<i>208</i>	<i>320</i>	<i>2013</i>	<i>FIT</i>	<i>\$ 73</i>
<i>Sarıgözel</i>	<i>Hydro</i>	<i>103</i>	<i>190</i>	<i>2013</i>	<i>FIT</i>	<i>\$ 73</i>
<i>Hacıninoğlu</i>	<i>Hydro</i>	<i>142</i>	<i>232</i>	<i>2011</i>	<i>FIT</i>	<i>\$ 73</i>

1. All assets are 100% owned by Enerjisa Üretim.

2. Capacity mechanism implemented starting 2018. Budget for allocation & strike price will be set quarterly by state-owned transmission company

3. 7-years PPA starting in 2018 with state-owned wholesaler (TETAS) for 1.5 TWh. TETAS can increase volume by 40%. For 2019, starting price is at 285TL/MWh indexed to inflation & USD/TRL development for 1.8TWh. A corridor between 50\$ and 55\$/MWh is applied.

4. Feed-in-tariff

5. Production included as part of Bandırma-I

Asset overview (2)

Turkey Generation

Power plant	Type	Assets Enerjisa Üretim ¹		Start-up year	Revenue stream	Remuneration USD/MWh
		Generation capacity (MW)	Production (GWh)			
Çambaşı	Hydro	44	140	2013	FIT	\$ 73
Kavşakbendi	Hydro	191	549	2014	FIT	\$ 73
Arkun	Hydro	245	626	2014	FIT	\$ 73
Bandırma ⁵	Hydro	3		2014		
Yamanlı II	Hydro	82	166	2016	FIT	\$ 73
Doğançay	Hydro	62	148	2017	FIT	\$ 73
Çanakkale	Wind	30	78	2011	FIT	\$ 73
Dağpazarı	Wind	39	93	2012	FIT	\$ 73
Bares	Wind	143	483	2013	FIT	\$ 78
Karabük	Solar	7	11	2017	FIT	\$ 133
Bandırma	Solar	2	3	2017	FIT	\$ 133
Total in operation		3,602	12,918			

1. All assets are 100% owned by Enerjisa

2. Capacity mechanism implemented starting 2018. Budget for allocation & strike price will be set quarterly by state-owned transmission company

3. 7-years PPA starting in 2018 with state-owned wholesaler (TETAS) for 1.5 TWh. TETAS can increase volume by 40%. For 2019, starting price is at 285TL/MWh indexed to inflation & USD/TRL development for 1.8TWh. A corridor between 50\$ and 55\$/MWh is applied.

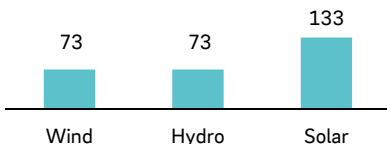
4. Feed-in-tariff

5. Production included as part of Bandırma-I

Regulatory environment

Renewables (Feed in Tariff)

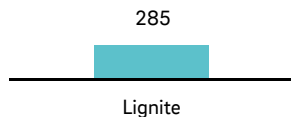
USD denominated (USD/MWh)



Source: EMRA

Local lignite incentive

TRL denominated - inflation indexed (TRL/MWh)



Source: EMRA

Capacity mechanism

Gas & local lignite power plants

1. TETAS can increase volume up to 40%
2. Sources: EPIAS
3. Converted at a TRL/USD rate of 3.63 (average) for 2017 and 4.74 (average) for 2018

Incentive framework

- Stable cash flows from USD-denominated feed-in tariffs (for 10 years)
- Annual flexibility to opt for either feed in tariffs or market prices
- Higher feed in tariff if for power plant parts manufactured in Turkey
- Renewables additionally benefit from participation in the balancing market

Incentive framework

- Lignite incentive set up in 2016 to foster local energy
- 7-years PPA starting in 2018 with state-owned wholesaler (TETAS) for 1.5 TWh¹. For 2019, starting price is at 285TL/MWh indexed to inflation & USD/TRL development for 1.8TWh. A corridor between 50\$ and 55\$/MWh is applied..
- Stable cash flows from TRL-denominated incentive with a USD denominated corridor.

Incentive framework

- Capacity mechanism starting from 2018.
- Allocation of budget and strike set quarterly. Local sources are prioritized.

Average power prices in Turkey²

2017: 164 TRL/MWh → 45 USD/MWh³

2018: 231 TRL/MWh → 49 USD/MWh³

Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



Relevant at equity participations of E.ON

Company	Description	E.ON share ¹ %	At equity contribution to E.ON result 2018 (€m)
Energy Networks			
Germany			
Städtische Werke Magdeburg GmbH & Co. KG	Municipal utility (energy, water) in the city of Magdeburg	26.7	13.3
Energie und Wasser Potsdam GmbH	Municipal utility (energy, water) in the city of Potsdam	35.0	12.7
Gasag Berliner Gaswerke Aktiengesellschaft	Utility (power, gas, energy services) in the city of Berlin	36.9	10.4
REWAG Regensburger Energie- und Wasserversorgung	Municipal utility (energy, water) in the city of Regensburg	35.5	8.3
Stadtwerke Brandenburg an der Havel GmbH & Co. KG	Municipal utility (energy, gas and heat) in the city of Brandenburg an der Havel	36.8	4.8
CEE&Turkey			
Západoslovenská energetika a.s.	Integrated utility in Slovakia (generation, distribution, retail)	49.0	45.0
Enerjisa Enerji A.Ş.	Integrated utility in Turkey (distribution and retail)	40.0	52.1
Customer Solutions			
ŠKO-ENERGO FIN, s.r.o.	Electricity generation company (main customer: Škoda Auto)	42.5	5.7
Non-core business (PreussenElektra)			
Uranit GmbH ²	Uranit GmbH is a holding company holding 33% of Urenco Ltd. Urenco Ltd. is an international company active in uranium mining, conversion, enrichment and fabrication.	50.0	49.1
Enerjisa Üretim	Integrated utility in Turkey (generation)	50.0	-17.2
Other			
Nord Stream AG	Owner and operator of the Nord Stream gas pipeline from Russia to Europe	15.5	65.0
Not reflected in Adjusted EBIT/ Net Income			
Uniper SE ³	Upstream electricity generation company	46.7	0.0

1. Direct and indirect share

2. Uranit GmbH is a joint venture between RWE AG and E.ON SE

3. Relevant for 2017, divestment in 2018

Content

1. Overview	2
2. Energy Networks	7
3. Customer Solutions	41
4. Renewables	56
5. Non-Core	82
6. Other	94
7. Financials	96



E.ON Quarterly Financials¹ – P&L

€m	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Sales	10,480	9,103	19,583	8,354	27,937	10,028	37,965
Adjusted EBITDA²	1,517	1,198	2,715	825	3,540	1,415	4,955
Depreciation/amortization recognized in Adjusted EBIT	-479	-469	-948	-475	-1,423	-458	-1,881
Adjusted EBIT²	1,038	729	1,767	350	2,117	957	3,074
Economic interest expense (net)	-195	-189	-384	-191	-575	-169	-744
Adjusted EBT²	843	540	1,383	159	1,542	788	2,330
Income Taxes on Adjusted EBT	-210	-135	-345	-40	-385	-229	-614
<i>% of Adjusted EBT</i>	<i>25%</i>	<i>25%</i>	<i>25%</i>	<i>25%</i>	<i>25%</i>	<i>29%</i>	<i>26%</i>
Non-controlling interest on results of operations	-108	-49	-157	-35	-192	-97	-289
Adjusted Net Income²	525	356	881	84	965	462	1,427

€m	Q1 2018	Q2 2018	H1 2018	Q3 2018	9M 2018	Q4 2018	FY 2018
Sales³	8,752	6,604	15,356	6,290	21,646	8,607	30,253
Adjusted EBITDA²	1,715	1,084	2,799	876	3,675	1,165	4,840
Depreciation/amortization recognized in Adjusted EBIT	-431	-426	-857	-466	-1,323	-528	-1,851
Adjusted EBIT²	1,284	658	1,942	410	2,352	637	2,989
Economic interest expense (net)	-177	-153	-330	-170	-500	-174	-674
Adjusted EBT²	1,107	505	1,612	240	1,852	463	2,315
Income Taxes on Adjusted EBT	-277	-126	-403	-60	-463	-99	-562
<i>% of Adjusted EBT</i>	<i>25%</i>	<i>25%</i>	<i>25%</i>	<i>25%</i>	<i>25%</i>	<i>21%</i>	<i>24%</i>
Non-controlling interest on results of operations	-103	-54	-157	-24	-181	-67	-248
Adjusted Net Income²	727	325	1,052	156	1,208	297	1,505

1. 2017 figures have been restated
2. Adjusted for non-operating effects
3. Restated figures for Q1-Q3

E.ON Quarterly Financials – KPIs

€m	Sales						
	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Energy Networks	4,199	4,428	8,627	4,240	12,867	4,123	16,990
Germany	3,426	3,782	7,208	3,589	10,797	3,402	14,199
Sweden	298	265	563	268	831	241	1,072
CEE & Turkey	475	381	856	383	1,239	480	1,719
Customer Solutions	6,550	4,651	11,201	4,284	15,485	6,091	21,576
Germany	2,155	1,528	3,683	1,439	5,122	1,892	7,014
UK	2,151	1,572	3,723	1,360	5,083	2,122	7,205
Other	2,244	1,551	3,795	1,485	5,280	2,077	7,357
Renewables	376	334	710	420	1,130	474	1,604
Onshore Wind/ PV	188	201	389	302	691	236	927
Offshore Wind/ Other	188	133	321	118	439	238	677
Corporate Functions/ Other	197	195	392	170	562	234	796
Consolidation	-1,206	-1,032	-2,238	-1,099	-3,337	-1,249	-4,586
Non-core business	364	527	891	339	1,230	355	1,585
Other (Divested Operations)							
Total	10,480	9,103	19,583	8,354	27,937	10,028	37,965

E.ON Quarterly Financials – KPIs

€m	Sales						
	Q1 2018	Q2 2018	H1 2018	Q3 2018	9M 2018	Q4 2018	FY 2018
Energy Networks	2,376	1,990	4,366	2,048	6,414	2,355	8,769
Germany	1,651	1,428	3,079	1,481	4,560	1,683	6,243
Sweden	293	218	511	218	729	260	989
CEE & Turkey	432	344	776	349	1,125	412	1,537
Customer Solutions	6,745	4,734	11,479	4,328	15,807	6,320	22,127
Germany	2,013	1,542	3,555	1,337	4,892	1,876	6,768
UK	2,391	1,590	3,981	1,451	5,432	2,326	7,758
Other	2,341	1,602	3,943	1,540	5,483	2,118	7,601
Renewables	401	340	741	472	1,213	541	1,754
Onshore Wind/ PV	234	218	452	361	813	335	1,148
Offshore Wind/ Other	167	122	289	111	400	206	606
Corporate Functions/ Other	162	156	318	182	500	144	644
Consolidation	-1,210	-939	-2,149	-1,122	-3,271	-1,169	-4,440
Non-core business	278	323	601	382	983	416	1,399
Other (Divested Operations)							
Total	8,752	6,604	15,356	6,290	21,646	8,607	30,253

E.ON Quarterly Financials – KPIs

€m	Adjusted EBITDA ¹						
	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Energy Networks	917	652	1,569	652	2,221	799	3,020
Germany	559	332	891	319	1,210	411	1,621
Sweden	173	147	320	147	467	165	632
CEE & Turkey	185	173	358	186	544	223	767
Customer Solutions	395	196	591	-23	568	227	795
Germany	44	34	78	21	99	33	132
UK	184	95	279	-65	214	137	351
Other	167	67	234	21	255	57	312
Renewables	249	137	386	122	508	277	785
Onshore Wind/ PV	113	69	182	27	209	90	299
Offshore Wind/ Other	136	68	204	95	299	187	486
Corporate Functions/ Other	-67	-52	-119	-35	-154	-21	-175
Consolidation	0	-10	-10	3	-7	-4	-11
Non-core business	23	275	298	106	404	137	541
Other (Divested Operations)							
Total	1,517	1,198	2,715	825	3,540	1,415	4,955

1. Adjusted for non-operating effects

E.ON Quarterly Financials – KPIs

€m	Adjusted EBITDA ¹						
	Q1 2018	Q2 2018	H1 2018	Q3 2018	9M 2018	Q4 2018	FY 2018
Energy Networks	877	670	1,547	640	2,187	632	2,819
Germany	490	358	848	334	1,182	306	1,488
Sweden	190	141	331	145	476	172	648
CEE & Turkey	197	171	368	161	529	154	683
Customer Solutions	463	156	619	-29	590	134	724
Germany	135	15	150	-2	148	45	193
UK	169	75	244	-33	211	26	237
Other	159	66	225	6	231	63	294
Renewables	247	149	396	138	534	327	861
Onshore Wind/ PV	97	54	151	40	191	109	300
Offshore Wind/ Other	150	95	245	98	343	218	561
Corporate Functions/ Other	-14	-23	-37	3	-34	-47	-81
Consolidation	-2	2	0	2	2	-24	-22
Non-core business	144	130	274	122	396	143	539
Other (Divested Operations)							
Total	1,715	1,084	2,799	876	3,675	1,165	4,840

1. Adjusted for non-operating effects

E.ON Quarterly Financials – KPIs

€m	Adjusted EBIT ¹						
	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Energy Networks	678	409	1,087	416	1,503	531	2,034
Germany	415	186	601	180	781	249	1,030
Sweden	132	107	239	106	345	129	474
CEE & Turkey	131	116	247	130	377	153	530
Customer Solutions	319	121	440	-98	342	137	479
Germany	38	26	64	12	76	26	102
UK	160	70	230	-90	140	108	248
Other	121	25	146	-20	126	3	129
Renewables	160	45	205	43	248	206	454
Onshore Wind/ PV	61	16	77	-15	62	55	117
Offshore Wind/ Other	99	29	128	58	186	151	337
Corporate Functions/ Other	-97	-67	-164	-68	-232	-43	-275
Consolidation	2	-8	-6	-2	-8	-3	-11
Non-core business	-24	229	205	59	264	129	393
Other (Divested Operations)							
Total	1,038	729	1,767	350	2,117	957	3,074

1. Adjusted for non-operating effects

E.ON Quarterly Financials – KPIs

€m	Adjusted EBIT ¹						
	Q1 2018	Q2 2018	H1 2018	Q3 2018	9M 2018	Q4 2018	FY 2018
Energy Networks	642	428	1,070	402	1,472	372	1,844
Germany	353	212	565	190	755	140	895
Sweden	151	103	254	109	363	135	498
CEE & Turkey	138	113	251	103	354	97	451
Customer Solutions	392	85	477	-117	360	53	413
Germany	128	7	135	-11	124	36	160
UK	148	54	202	-59	143	-1	142
Other	116	24	140	-47	93	18	111
Renewables	171	65	236	47	283	238	521
Onshore Wind/ PV	58	15	73	1	74	68	142
Offshore Wind/ Other	113	50	163	46	209	170	379
Corporate Functions/ Other	-28	-38	-66	-14	-80	-73	-153
Consolidation	-2	3	1	2	3	-21	-18
Non-core business	109	115	224	90	314	68	382
Other (Divested Operations)							
Total	1,284	658	1,942	410	2,352	637	2,989

1. Adjusted for non-operating effects

E.ON Quarterly Financials – KPIs

€m	OCFbIT						
	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Energy Networks	1,014	715	1,729	1,237	2,966	708	3,674
Germany	720	385	1,105	994	2,099	330	2,429
Sweden	142	163	305	138	443	197	640
CEE & Turkey	152	167	319	105	424	181	605
Customer Solutions	-167	593	426	295	721	201	922
Germany	-178	31	-147	335	188	96	284
UK	9	273	282	-57	225	176	401
Other	2	289	291	17	308	-71	237
Renewables	187	50	237	303	540	61	601
Corporate Functions/ Other	-217	12	-205	-38	-243	162	-81
Consolidation	3	-3	0	-6	-6	12	6
Non-core business	207	2,866	3,073	-10,142	-7,069	-288	-7,357
Other (Divested Operations)							
Total	1,027	4,233	5,260	-8,351	-3,091	856	-2,235

E.ON Quarterly Financials – KPIs

€m	OCFbIT						
	Q1 2018	Q2 2018	H1 2018	Q3 2018	9M 2018	Q4 2018	FY 2018
Energy Networks	454	951	1,405	1,025	2,430	552	2,982
Germany	23	557	580	792	1,372	187	1,559
Sweden	267	154	421	114	535	236	771
CEE & Turkey	164	240	404	119	523	129	652
Customer Solutions	-348	487	139	475	614	-38	576
Germany	-169	57	-112	348	236	37	273
UK	-103	123	20	105	125	-33	92
Other	-76	307	231	22	253	-42	211
Renewables	228	159	387	122	509	148	657
Corporate Functions/ Other	-90	109	19	-198	-179	-149	-328
Consolidation	3	-14	-11	9	-2	3	1
Non-core business	112	17	129	-7	122	77	199
Other (Divested Operations)							
Total	359	1,709	2,068	1,426	3,494	593	4,087

E.ON Quarterly Financials – KPIs

€m	Investments (cash-effective)						FY 2017
	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	
Energy Networks	260	285	545	319	864	555	1,419
Germany	98	133	231	165	396	307	703
Sweden	60	87	147	81	228	117	345
CEE & Turkey	102	65	167	73	240	131	371
Customer Solutions	64	145	209	141	350	246	596
Germany	3	6	9	6	15	10	25
UK	46	51	97	45	142	69	211
Other	15	88	103	90	193	167	360
Renewables	251	277	528	433	961	264	1,225
Corporate Functions/ Other	8	19	27	15	42	11	53
Consolidation	0	-2	-2	-3	-5	6	1
Non-core business	5	2	7	3	10	4	14
Other (Divested Operations)							
Total	588	726	1,314	908	2,222	1,086	3,308

E.ON Quarterly Financials – KPIs

€m	Investments (cash-effective)						FY 2018
	Q1 2018	Q2 2018	H1 2018	Q3 2018	9M 2018	Q4 2018	
Energy Networks	271	309	580	374	954	643	1,597
Germany	108	123	231	217	448	354	802
Sweden	55	108	163	60	223	118	341
CEE & Turkey	108	78	186	97	283	171	454
Customer Solutions	74	135	209	198	407	230	637
Germany	4	6	10	0	10	25	35
UK	40	52	92	65	157	50	207
Other	30	77	107	133	240	155	395
Renewables	180	269	449	249	698	339	1,037
Corporate Functions/ Other	9	7	16	40	56	30	86
Consolidation	1	-4	-3	3	0	-3	-3
Non-core business	161	2	163	1	164	5	169
Other (Divested Operations)							
Total	696	718	1,414	865	2,279	1,244	3,523

E.ON Quarterly Financials – KPIs

€m	At equity contribution to Adjusted EBITDA/EBIT ¹						
	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Energy Networks	38	51	89	57	146	85	231
Germany	16	25	41	19	60	14	74
Sweden	0	0	0	0	0	0	0
CEE & Turkey	22	26	48	38	86	71	157
Customer Solutions	3	4	7	4	11	3	14
Germany	0	0	0	0	0	0	0
UK	0	0	0	0	0	0	0
Other	3	4	7	4	11	3	14
Renewables	11	5	16	2	18	6	24
Corporate Functions/ Other	16	15	31	16	47	20	67
Consolidation	0	0	0	-1	-1	0	-1
Non-core business	-25	-2	-27	-22	-49	-9	-58
Other (Divested Operations)							
Total	43	73	116	56	172	105	277

1. Adjusted for non-operating effects

E.ON Quarterly Financials – KPIs

€m	At equity contribution to Adjusted EBITDA/EBIT ¹						FY 2018
	Q1 2018	Q2 2018	H1 2018	Q3 2018	9M 2018	Q4 2018	
Energy Networks	46	55	101	38	139	27	166
Germany	16	17	33	18	51	18	69
Sweden	0	0	0	0	0	0	0
CEE & Turkey	30	38	68	20	88	9	97
Customer Solutions	1	3	4	3	7	3	10
Germany	0	0	0	0	0	0	0
UK	0	0	0	0	0	0	0
Other	1	3	4	3	7	3	10
Renewables	8	9	17	6	23	21	44
Corporate Functions/ Other	14	17	31	17	48	17	65
Consolidation	1	0	1	0	1	-2	-1
Non-core business	10	-1	9	-7	2	34	36
Other (Divested Operations)		0					
Total	80	83	163	57	220	100	320

1. Adjusted for non-operating effects

Disclaimer

This presentation contains information relating to E.ON Group ("E.ON") that must not be relied upon for any purpose and may not be redistributed, reproduced, published, or passed on to any other person or used in whole or in part for any other purpose. By accessing this document you agree to abide by the limitations set out in this document as well as any limitations set out on the webpage of E.ON SE on which this presentation has been made available.

This document is being presented solely for informational purposes. It should not be treated as giving investment advice, nor is it intended to provide the basis for any evaluation or any securities and should not be considered as a recommendation that any person should purchase, hold or dispose of any shares or other securities.

The information contained in this presentation may comprise financial and similar information which is neither audited nor reviewed and should be considered preliminary and subject to change.

Some of the information presented herein is based on statements by third parties. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this information or any other information or opinions contained herein, for any purpose whatsoever.

This presentation may contain forward-looking statements based on current assumptions and forecasts made by E.ON management and other information currently available to E.ON. Various known and unknown risks, uncertainties and other factors could lead to material differences between the actual future results, financial situation, development or performance of the company and the estimates given here. E.ON does not intend, and does not assume any liability whatsoever, to update these forward-looking statements or to conform them to future events or developments.

Neither E.ON nor any respective agents of E.ON undertake any obligation to provide the recipient with access to any additional information or to update this presentation or any information or to correct any inaccuracies in any such information.

Certain numerical data, financial information and market data (including percentages) in this presentation have been rounded according to established commercial standards. As a result, the aggregate amounts (sum totals or interim totals or differences or if numbers are put in relation) in this presentation may not correspond in all cases to the amounts contained in the underlying (unrounded) figures appearing in the consolidated financial statements. Furthermore, in tables and charts, these rounded figures may not add up exactly to the totals contained in the respective tables and charts.