

# Facts & Figures 2017

*e.on*

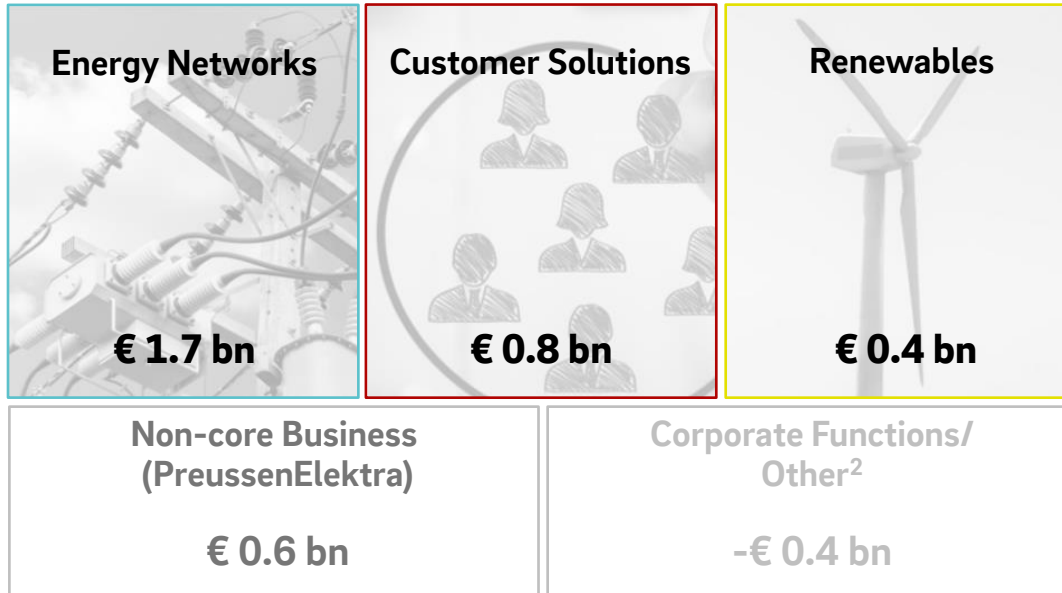
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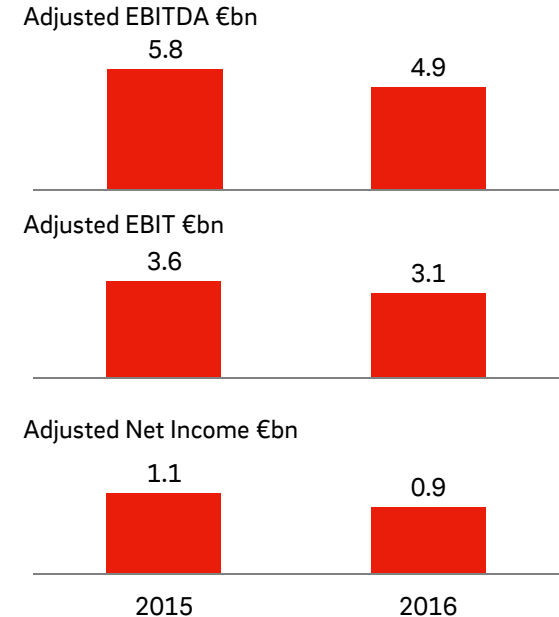
# E.ON at a glance

**e.on** Adjusted EBIT<sup>1</sup> 2016 of € 3.1 bn

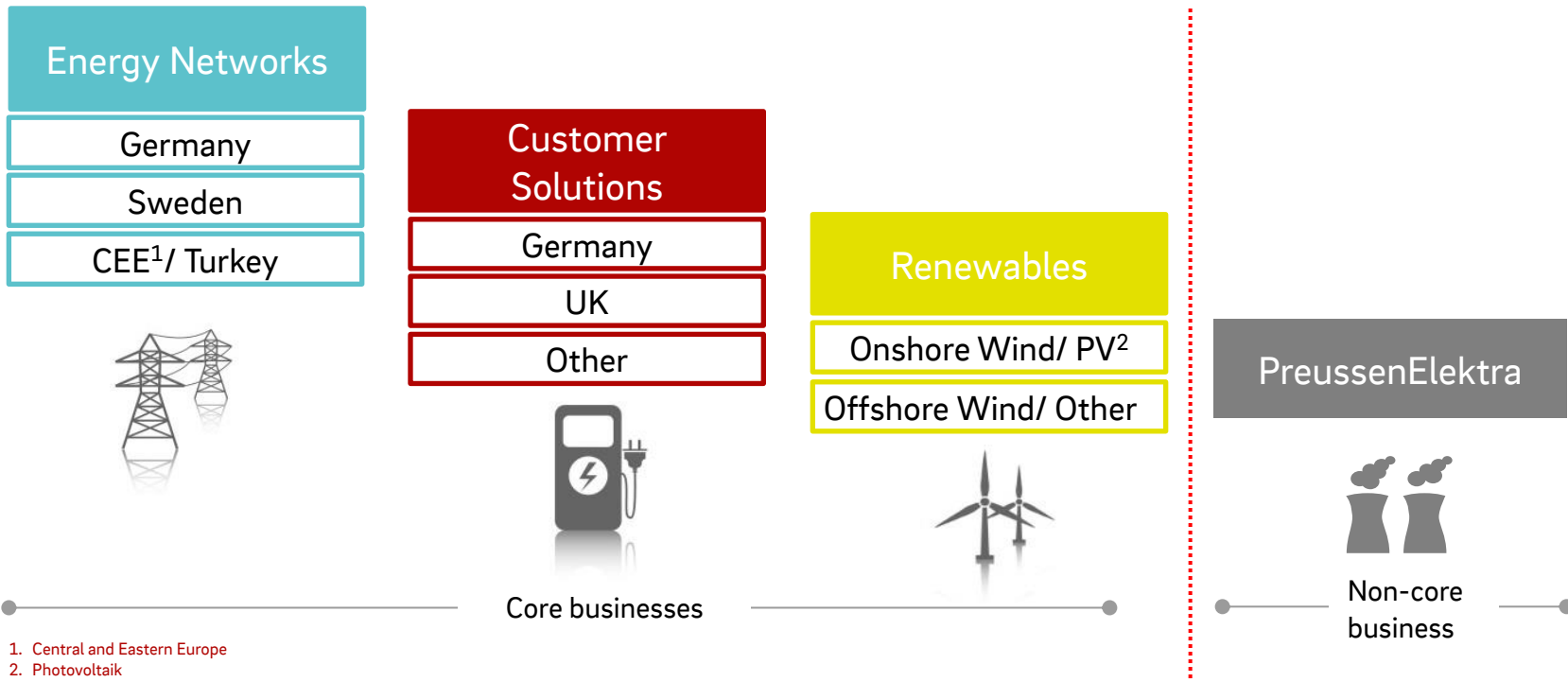


1. Adjusted for non-operating effects
2. Including group consolidation effects

## Key financials 2015 & 2016<sup>1</sup>



# E.ON portfolio



# Attractive combination of businesses

## Energy Networks

**- € 19 bn Regulated Asset Base<sup>1</sup>**  
Germany € 10.7 bn  
Sweden € 3.9 bn  
CEE € 4.4 bn

**>99 % Efficiency**  
Efficiency leader in Germany and Sweden

**>10% Adj. EBIT<sup>2</sup> from additional earnings pools**  
Based on efficiency, investments and non-regulated activities

**390,000 RES<sup>3</sup> connections**

## Customer Solutions

**>22 m Customers across Europe**  
Germany 6.1 m  
UK 7.0 m  
Other EU 9.2 m

**-15% of Adj. EBIT<sup>2</sup> from Heat & New Solutions**  
Resilience from long-term customer relations built on satisfaction and trust

**400,000 Customers purchasing value added services**

## Renewables

**>6 GW Renewables capacities delivered**  
10 year track record of renewables development, construction & operations

**11.6 TWh Green electricity produced in 2016**

**Two Offshore projects under construction**  
Rampion: English Channel, 400 MW, COD<sup>4</sup> 2018  
Arkona: German Baltic Sea, 385 MW, COD 2019

**>€ 10 bn Investments in renewables**

1. In general, RABs from different regulatory regimes are not directly comparable due to significant methodical differences. These include for example different regulatory asset lifetimes, asset valuation methods, or treatment of customer contributions for network connections.

2. Adjusted for non-operating effects

3. Renewables

4. Commercial operation date

# E.ON Management Board

**Johannes Teyssen**  
**Chief Executive Officer**



- Strategy & Corporate Development
- HR, Health/ Safety/ Security & Environment
- Sustainability
- Political Affairs & Communication
- Legal & Compliance
- Corporate Audit
- Reorganisation Project

**Leonhard Birnbaum**  
**Chief Operating Officer**  
**Networks & Renewables**



- Energy Networks in Regional Units
- Renewables
- Politics & Regulation
- Procurement & Real Estate Management
- Consulting
- PreussenElektra

**Marc Spieker**  
**Chief Financial Officer**  
**(as of April 1, 2017)**



- Finance
- Mergers & Acquisitions
- Risk Management
- Accounting & Controlling
- Investor Relations
- Tax
- Uniper

**Karsten Wildberger**  
**Chief Operating Officer**  
**Commercial**



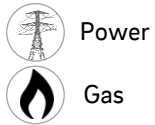
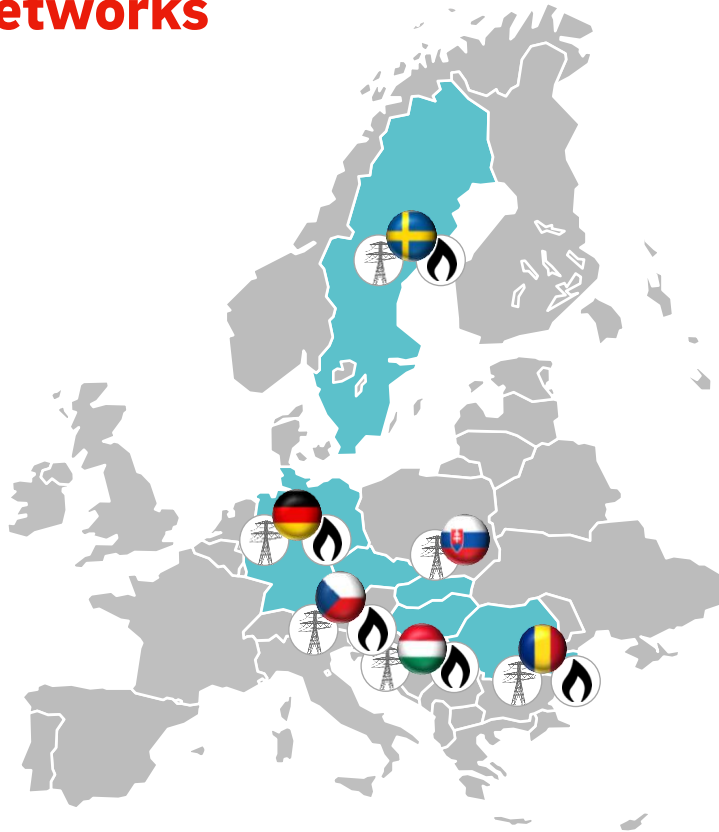
- Retail and Customer Solutions in Regional Units
- Decentralized Generation
- Energy Management
- Marketing
- Digital Transformation
- Innovation
- IT

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# Energy Networks



## Highlights

- € 19 bn Regulated Asset Base<sup>1</sup>
- 390,000 RES connections

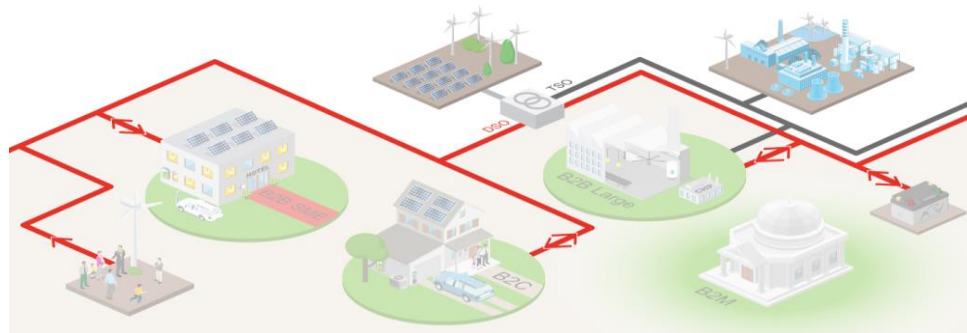
1. In general, RABs from different regulatory regimes are not directly comparable due to significant methodical differences. These include for example different regulatory asset lifetimes, asset valuation methods or treatment of customer contributions for network connections.



# Energy Networks at a glance

## What we do

- Within Energy Networks we provide the infrastructure for the new energy world. We manage energy flows at the voltage level below the TSO<sup>1</sup>
- Power and gas distribution is predominantly a regulated business in our countries of operation
- We have a strong network presence in power and gas in our core markets
- 16,800 employees work in Energy Networks



2016	Germany	Sweden	Hungary	Czech Republik	Romania	Slovakia <sup>2</sup>	Total
Distributed volumes power (TWh) <sup>3</sup>	68	37	18	13	5	9	150
Distributed volumes gas (TWh) <sup>3</sup>	107	5	15	3	26	n/a	156
Grid length power (tkm)	349	136	85	65	81	38	755
Grid length gas (tkm)	58	2	18	5	21	n/a	104
RAB power & gas (€bn) <sup>4</sup>	10.7	3.9	1.5	1.5	0.8	0.6	19.0 <sup>5</sup>

1. Transmission System Operator

2. Slovakia is not consolidated in E.ON financial statements (here: 100% view).

3. Volumes including grid losses

4. In general, RABs from different regulatory regimes are not directly comparable due to significant methodical differences. These include for example different regulatory asset lifetimes, asset valuation methods or treatment of customer contributions for network connections.

5. Small differences in reported total figures might occur due to rounding

# Energy Networks: Financial highlights

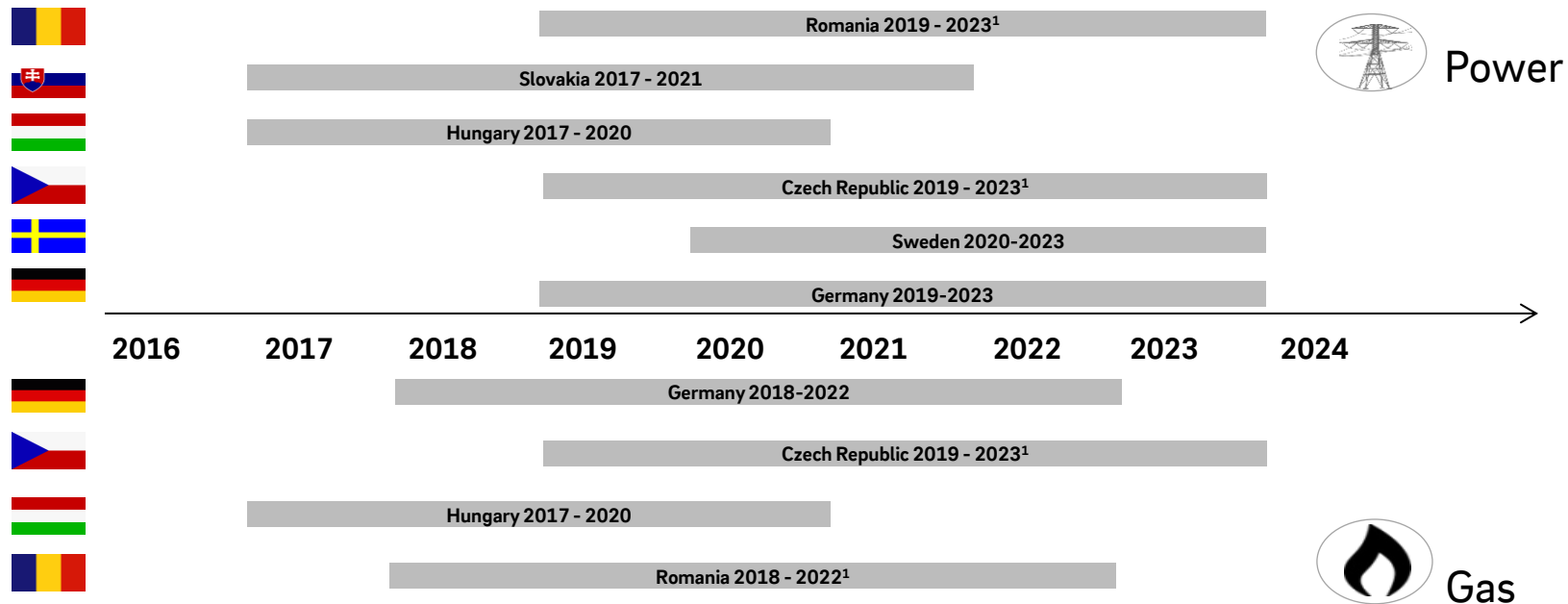


€m	2015				2016			
	Germany	Sweden	CEE/Turkey	Total	Germany	Sweden	CEE/Turkey <sup>1</sup>	Total
Revenues	12,312	984	1,693	14,989	13,205	1,029	1,658	15,892
Adjusted EBITDA <sup>2</sup>	1,686	489	558	2,733	1,507	562	610	2,679
Adjusted EBIT <sup>2</sup>	1,129	328	354	1,811	894	398	379	1,671
Investments (cash-effective)	795	283	443	1,521	846	291	282	1,419

1. Turkey included as an equity participation (i.e. with net income result)

2. Adjusted for non-operating effects

# Upcoming regulatory periods



1. Estimated length of period, discussions still ongoing

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# Energy Networks: Germany

Germany	2015	2016		2015	2016
<b>Grid length</b>			<b>Grid conduct</b>		
Power (tkm) <sup>1</sup>	349	349	Distr. volumes power (TWh)	68	68
Market share (%)	19	19	Distr. volumes gas (TWh)	103	107
Gas (tkm) <sup>1</sup>	59	58	<b>RAB power &amp; gas (€bn)<sup>2</sup></b>	<b>10.5</b>	<b>10.7</b>
Market share (%)	13	13			

## Major shareholdings

Avacon AG	61.5%
E.DIS AG	67.0%
HanseWerk AG	66.5%
Bayernwerk AG	100%

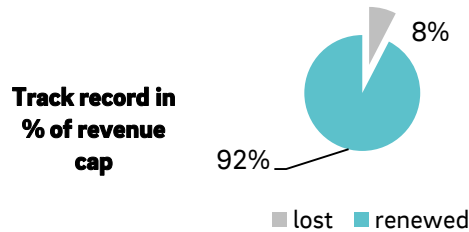
1. Preliminary figures for 2016; excluding grid lengths for street lightning (according to revised definition of BNetzA)

2. Pro forma RAB; not applicable for current regulatory period in power and gas. Applicable RAB for current regulatory period is RAB of year 2010 (Gas)/2011 (Power): € 10 bn.

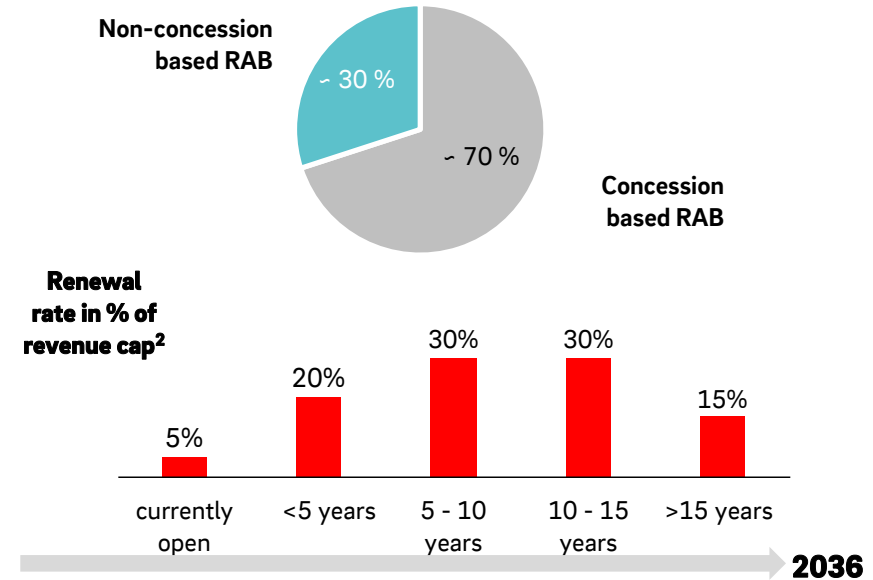
# German business with 5,400 concessions

## Good track record in the past

- The German networks business is based on long- term concessions granted by municipalities in the network area
- Maximum period of concession contract is **20 years**
- Of all expiring concessions since 2007, **more than 90% were renewed<sup>1</sup>**, which means losses have been less than 1% per year on average
- Loosing an expiring concession triggers a mandatory disposal of assets to concession holder which means **cash-in for E.ON**



## Existing concessions

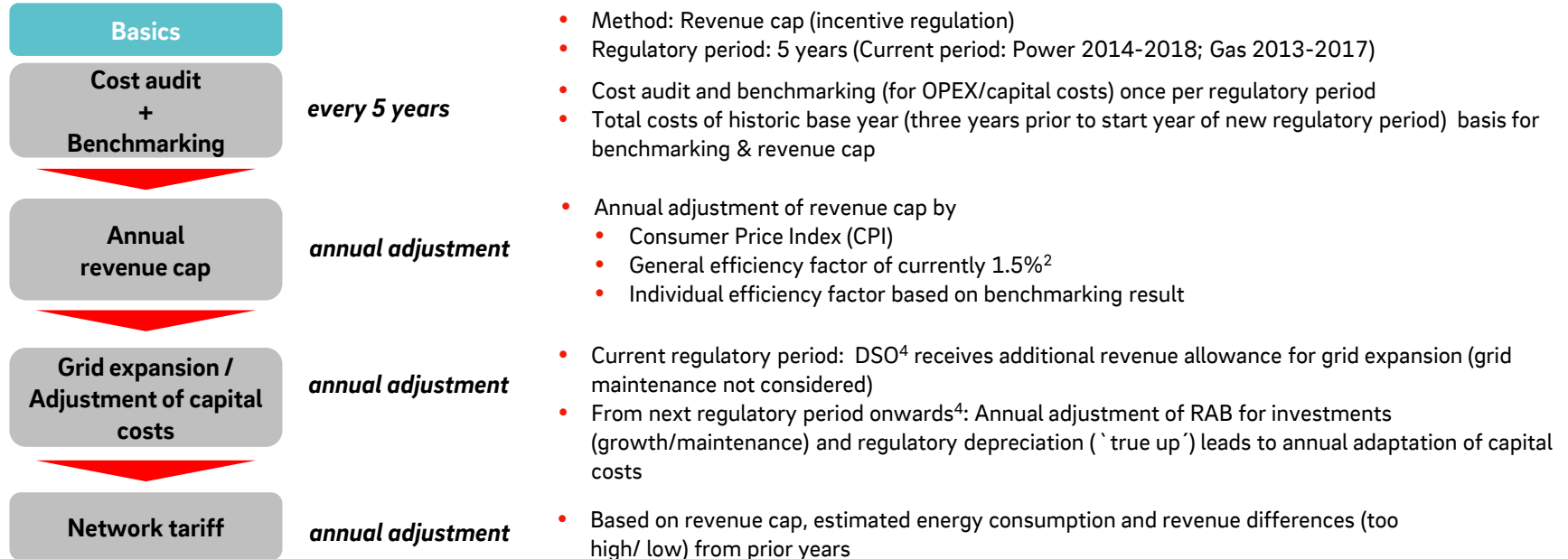


1. In % of revenue cap; loss of gas concession of City of Hamburg in 2017 not included (otherwise 88% renewed)

2. Only concession based business, which means high voltage business (110 kV) excluded

# Regulatory environment Germany: Power & Gas

## Process steps of regulatory system<sup>1</sup>



1. Please note, that the information provided is a simplified version of the German regulatory framework.

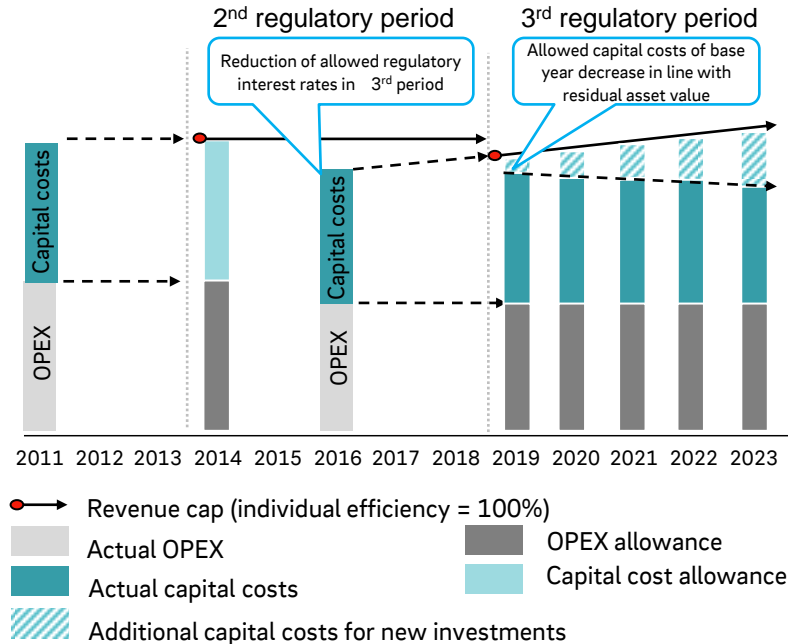
2. 1.5% is the applicable factor for the current regulatory period (2nd). This factor will be adjusted in the next (3rd) regulatory period.

3. Distribution System Operator

4. Starts in 2018 for gas and in 2019 for power

# Germany: Regulatory schedule

## Power distribution<sup>1</sup> - Illustration



1. For gas the base year for the second regulatory period was 2010. The base year for the third regulatory period is 2015. The third regulatory period starts in 2018.

## Commentary

### 2<sup>nd</sup> regulatory period:

- OPEX and regulatory capital costs of base year 2011 are basis for allowed revenues from 2014 till 2018<sup>1</sup>

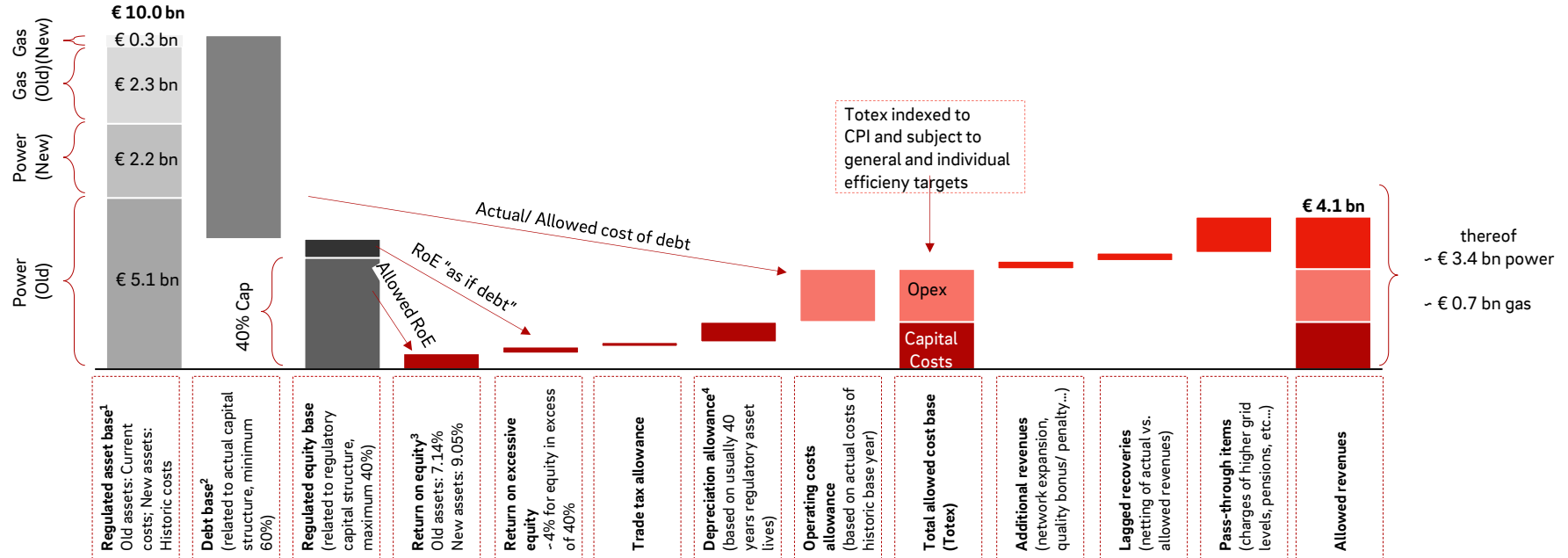
### 3<sup>rd</sup> regulatory period:

- OPEX of base year 2016 are basis for allowed revenues from 2019 onwards<sup>1</sup>
- Annual adjustment of RAB for investments (growth/maintenance) and regulatory depreciation (‘true up’) leads to annual adaptation of capital costs
- Capital costs of base year 2016 for investments **from 2007 to 2016** are kept constant in the 3<sup>rd</sup> regulatory period as interim solution due to change of regulatory system



# Germany: Building blocks of allowed revenues

## Schematic illustration for 2016 (power & gas)



1. Old assets are those capitalized before January 1, 2006. New assets are those capitalized after January 1, 2006. Old assets are indexed up to 40% with asset-specific indices to determine the current costs. Relevant asset base for power 2011, for gas 2010.
2. Debt base consists of non-interest and interest bearing capital.
3. Return on equity rate is post trade tax and pre corporate tax.
4. Regulatory D&A is on average € 470 m p.a. for 2016-2018.

# Germany: Determination of regulatory returns

Regulatory returns in German energy networks	2nd regulatory period			3rd regulatory period		
	New assets <sup>1</sup>	Old assets <sup>1</sup>	Total	New assets <sup>1</sup>	Old assets <sup>1</sup>	Total
<b>Equity return</b>						
Asset share	26%	74%	100%	50%	50%	100%
Base rate	3.80%	2.24%		2.49%	1.04%	
Market premium	4.55%	4.55%		3.80%	3.80%	
Beta	0.38	0.38		0.40	0.40	
Levered Beta	0.79	0.79		0.83	0.83	
Equity return after tax	7.40%	5.84%		5.64%	4.19%	
Equity return pre tax	<b>10.49%</b>	<b>8.27%</b>		<b>8.00%</b>	<b>5.94%</b>	
Equity return pre corporate tax	9.05%	7.14%		6.91%	5.13%	
<b>Cost of debt (for equity above 40%)</b>						
pre tax	<b>3.98%</b>			<b>2.74%</b>		
post tax	2.81%			1.93%		
<b>WACC<sup>2</sup></b>						
pre tax	6.58%	5.70%	<b>5.93%</b>	4.85%	4.02%	<b>4.43%</b>
post tax	4.64%	4.02%	4.18%	3.42%	2.84%	3.13%
<b>Tax rate</b>	29.53%			29.53%		
Corporate tax	15.83%			15.83%		
Trade tax	13.70%			13.70%		
<b>Financing structure<sup>3</sup></b>						
Equity	40%			40%		
Debt	60%			60%		

1. Old assets are those capitalized before January 1, 2006. New assets are those capitalized after January 1, 2006. Old assets are indexed up to 40% with asset-specific indices to determine the current costs.

2. The German regulator does not use a WACC-approach. The pro-forma WACC can be used to compare German regulatory returns internationally. In Germany, the regulator determines an allowed return on equity (RoE).

This RoE is applied to the regulated equity base (RAB + current assets - debt base).

3. Interest free liabilities (such as construction grants) not considered

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# Energy Networks: Sweden

Sweden	2015	2016		2015	2016
<b>Grid length</b>			<b>Grid conduct</b>		
Power (tkm) <sup>1</sup>	136	136	Distr. volumes power (TWh)	36	37
Market share (%)	25	25	Distr. volumes gas (TWh)	5	5
Gas (tkm)	2	2	<b>RAB power &amp; gas (€bn)<sup>2</sup></b>	<b>3.8</b>	<b>3.9</b>
Market share (%)	60	63			

## Major shareholdings

E.ON Gas Sverige AB	100%
E.ON Elnät Sverige AB	100%

1. 2016 grid length as per June 30, 2016

2. RAB figures converted at a SEK/EUR rate of 9.35 (2015) and 9.46 (2016)

## Overview

### Basics

- Method: Revenue cap
- Regulatory period: 2016-2019
- Next regulatory period: 2020-2023
- Photo year for OPEX allowance: Four year average

### Cap formula<sup>2</sup>

- Revenue cap =  
(Controllable costs x (1 - efficiency factor)) + non-controllable costs +  
((number of recognized assets and planned assets) x regulatory standard  
prices x WACC) + depreciation<sup>3</sup> +/- quality adjustment

### Other important factors

- Quality adjustment considers outages > 3 minutes and grid losses
- RES connections are overwhelmingly covered by cash grants; cash grants are not reducing revenue cap

1. E.ON also has a regulated gas distribution business in Sweden. This is disregarded for the purpose of this presentation due to size.

2. The cap formula is an E.ON internal interpretation of the national regulatory framework.

3. Additional depreciation allowance granted for a set of fully depreciated assets older than 38 years for another 10-12 years

4. Average regulatory depreciation (2016-2018): - € 280 m

## Key cost factors

### Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 4.56%
- Adjustment of RAB once a period: Standard prices set by regulator applied to recognized historic assets + planned assets according to published action plans, minus depreciation
- Depreciation period for power lines is 40 years

### Opex

- Historical average costs 2010-2013 indexed to 2016
- Efficiency factor: 1% p.a.
- Non-controllable costs are pass-through positions that are one to one reflected in the revenue cap

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# Energy Networks: Hungary

Hungary	2015	2016		2015	2016
<b>Grid length</b>			<b>Grid conduct</b>		
Power (tkm)	85	85	Distr. volumes power (TWh)	18	18
Market share (%)	52	52	Distr. volumes gas (TWh)	12	15
Gas (tkm)	18	18	<b>RAB power and gas (€bn)<sup>1</sup></b>	<b>1.5</b>	<b>1.5</b>
Market share (%)	21	21			

## Major shareholdings

E.ON Dél-dunántúli Áramhálózati Zrt.	100%
E.ON Észak-dunántúli Áramhálózati Zrt.	100%
E.ON Tiszántúli Áramhálózati Zrt.	100%
E.ON Dél-dunántúli Gázhálózati Zrt.	99.96%
E.ON Közép-dunántúli Gázhálózati Zrt.	99.84%

1. RAB figures converted at a HUF/EUR rate of 310.0 (2015) and 311.4 (2016)

## Overview

### Basics

- Method: Price cap with actual quantity acceptance with two year time lag
- Regulatory period: 2017-2020
- Next regulatory period: 2021-2024
- Photo year for OPEX allowance: The year two years prior to the start year of the new regulatory period

### Cap formula<sup>1</sup>

- Price cap =  
(Allowed controllable costs + non-controllable costs + (RAB x WACC) + depreciation<sup>2</sup> +/- quality adjustment) / forecasted volume

### Other important factors

- Quality factor for unplanned SAIDI<sup>3</sup>, SAIFI<sup>3</sup> and an outage rate min. level defined. Sanctions possible if non - compliant in 3-years average
- Additional revenues granted for res integration and connection of economy boosting investments (i.e. connection of industry parks)
- Public utility tax (125 HUF/meter of grid) and Robin Hood tax (31% of tax base) not recognized as eligible costs in the network tariffs

1. The cap formula is an E.ON internal interpretation of the national regulatory framework.  
2. Average regulatory depreciation (2016-2018) for power and gas: - € 120 m p.a.  
3. System Average Interruption Duration Index, System Average Interruption Frequency Index

## Key cost factors

### Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 4.69%
- Annual adjustments of RAB for inflation, depreciation and planned investments (no time lag)
- Smart grid investments get a 1.1 return multiplier
- Depreciation period for power lines is 37 years

### Opex

- Historical costs 2015



## Overview

### Basics

- Method: Price cap
- Regulatory period: 2017-2020
- Next regulatory period: 2021-2024
- Photo year for OPEX allowance: The year two years prior to the start year of the new regulatory period

### Cap formula<sup>1</sup>

- Price cap =  
(Allowed controllable costs + non-controllable costs + (RAB x WACC) + depreciation<sup>2</sup>) / forecasted volume

### Other important factors

- Public utility tax (125 HUF/meter of grid) and Robin Hood tax (31% of tax base) not recognized as eligible costs in the network tariffs

1. The cap formula is an E.ON internal interpretation of the national regulatory framework.

2. Average regulatory depreciation (2016-2018) for power and gas: ~ € 120 m p.a.

## Key cost factors

### Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 4.62%
- Annual adjustments of RAB for inflation, depreciation and planned investments (no time lag)
- Depreciation period for gas pipes is 40 years

### Opex

- Historical costs 2015

# Energy Networks: Czech Republic

Czech Republik	2015	2016
<b>Grid length</b>		
Power (tkm)	66	65
Market share (%)	28	28
Gas (tkm)	5	5
Market share (%)	6	6

	2015	2016
<b>Grid conduct</b>		
Distr. volumes power (TWh)	13	13
Distr. volumes gas (TWh)	3	3
<b>RAB power and gas (€bn)<sup>1</sup></b>	<b>1.4</b>	<b>1.5</b>

## Major shareholdings

E.ON Distribuce, a.s.	100%
-----------------------	------

1. RAB figures converted at a CZK/EUR rate of 27.3 (2015) and 27.0 (2016)

## Overview

### Basics

- Method: Revenue cap
- Regulatory period: 2016-2018
- Next regulatory period: 2019-2023, might last even longer
- Photo year for OPEX allowance: Two year average (based on past practice, the laws do not provide for an explicit mechanism)

### Cap formula<sup>1</sup>

- Revenue cap =  
Controllable costs x (PI - efficiency factors) + non-controllable costs + (RAB x WACC) + depreciation<sup>2</sup>

### Other important factors

- 20% of customer contributions to investment costs recognized in the RAB

## Key cost factors

### Capex

- Regulatory return (WACC) on RAB (pre-tax, nominal): 7.951%
- Depreciation period for power lines is 40 years
- Annual adjustments of RAB for depreciation and planned investments (no time lag)

### Opex

- Historical average costs 2012-2013
- General efficiency factor: 1.0% annually
- Individual efficiency factor: 0% for current regulatory period
- Inflation factor (PI) for OPEX is 70% business service price index + 30% (CPI+1%)

1. The cap formula is an E.ON internal interpretation of the national regulatory framework

2. Average regulatory depreciation (2016-2018) for power and gas: ~ € 100 m p.a.

## Overview

### Basics

- Method: Revenue cap
- Regulatory period: 2016-2018
- Next regulatory period: 2019-2023, might last for even longer
- Photo year for OPEX allowance: Two year average (based on past practice, the laws do not provide for an explicit mechanism)

### Cap formula<sup>1</sup>

- Revenue cap =  
Controllable costs x (PI - efficiency requirements) + non-controllable costs + (RAB x WACC) + depreciation<sup>2</sup>

### Other important factors

- 20% of customer contributions to investment costs recognized in the RAB

## Key cost factors

### Capex

- Regulatory return (WACC) on RAB (pre-tax, nominal): 7.94%
- Depreciation period for gas pipes is 40 to 50 years
- Annual adjustments of RAB for depreciation and planned investments (no time lag)

### Opex

- Historical average costs 2012-2013
- General efficiency factor: 1.0% yearly
- Individual efficiency factor: 0% for the current regulatory period
- Inflation factor (PI) for OPEX is 70% business service price index + 30% (CPI+1%)

1. The cap formula is an E.ON internal interpretation of the national regulatory framework.

2. Average regulatory depreciation (2016-2018) for power and gas: ~ € 100 m p.a.

# Energy Networks: Romania

Romania	2015	2016		2015	2016
<b>Grid length</b>			<b>Grid conduct</b>		
Power (tkm)	81	81	Distr. volumes power (TWh)	5	5
Market share (%)	17	17	Distr. volumes gas (TWh)	25	26
Gas (tkm)	21	21	<b>RAB power and gas (€bn)<sup>1</sup></b>	<b>0.8</b>	<b>0.8</b>
Market share (%)	55	55			

## Major shareholdings

Delgaz Grid SA (former E.ON Distributie SA)<sup>2</sup> 56.5%

1. RAB figures converted at a RON/EUR rate of 4.4 (2015) and 4.5 (2016)

2. Participation as of December 2016; in July 2016 18% of the company have been acquired, in October 2016 30% have been sold

## Overview

### Basics

- Method: Price cap with actual volume acceptance with one year time lag
- Regulatory period: 2014-2018
- Next regulatory period: 2019-2023
- Photo year for OPEX allowance: The year prior to the start year of the next regulatory period

### Cap formula<sup>1</sup>

- Price cap =  
Controllable costs x (CPI - efficiency requirements) + non-controllable costs + (RAB x WACC) + planned depreciation<sup>2</sup> + volume adjustments (t-1) / forecasted volume

### Other important factors

- Automatic compensations for violated quality standards towards customers applied from 2015 (i.e. customers are compensated automatically by DSOs / suppliers without having requested compensations)

1. The cap formula is an E.ON internal interpretation of the national regulatory framework.

2. Average regulatory depreciation (2016-2018) for power and gas: ~ € 65 m p.a

## Key cost factors

### Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 7.7%
- Annual adjustments of RAB for inflation, depreciation and planned investments (no time lag)
- In case of underinvestment (<80% of planned investments) penalties apply
- Depreciation period for power lines is 30 to 40 years

### Opex

- Historical costs 2013
- General efficiency factor: 1.5% p.a., but 50% of gained efficiency is kept by DSO
- Inflation factor is CPI
- Grid losses : Individual plan for each DSO

## Overview

### Basics

- Method: Price cap with actual volume acceptance with one year time lag
- Regulatory period: 2013-2017
- Next regulatory period: 2018-2022
- Photo year for OPEX allowance: First year of regulatory period

### Cap formula<sup>1</sup>

- Price cap =  
Controllable costs x (CPI - efficiency requirements) + non-controllable costs + (RAB x WACC) + planned depreciation<sup>2</sup> + volume adjustments (t-1) / forecasted volume

### Other important factors

- Automatic compensations for violated quality standards towards customers applied from 2015 (i.e. customers are compensated automatically by DSOs / suppliers without having requested compensations)

1. The cap formula is an E.ON internal interpretation of the national regulatory framework.

2. Average regulatory depreciation (2016-2018) for power and gas: ~ € 65 m p.a

## Key cost factors

### Capex

- Regulatory return (WACC) on RAB (pre-tax, real): 8.43% + 1.40% incentive for specific investments in core assets (e.g. network expansion, metering systems)
- Annual adjustments of RAB for inflation, depreciation and planned investments (no time lag)
- Depreciation period for gas pipes is 30 to 40 years

### Opex

- Historical costs 2013
- General efficiency factor: 1.65% p.a.
- Inflation factor is CPI

# Energy Networks: Slovakia

Slovakia	2015	2016		2015	2016
<b>Grid length</b>			<b>Grid conduct</b>		
Power (tkm)	38	38	Distr. volumes power (TWh)	9	9
Market share (%)	43	43	Distr. volumes gas (TWh)	n/a	n/a
Gas (tkm)	n/a	n/a	<b>RAB power (€bn)</b>	<b>0.6</b>	<b>0.6</b>
Market share (%)	n/a	n/a			

## Major shareholdings

Západoslovenská distribučná a.s.	49%
----------------------------------	-----



## Overview

### Basics

- Method: Price cap
- Regulatory period: 2017-2021
- Next regulatory period: 2022-2026 (expected)
- Photo year for OPEX allowance: Average of previous regulatory period

### Cap formula<sup>1</sup>

- Price cap =  
(OPEX allowance x (1 + core inflation - efficiency factor) + (planned RAB x WACC) + depreciation<sup>2</sup> - revenues from connections & recovery of illegal consumption) / forecasted volume

### Other important factors

- Automatic compensations for violated quality standards towards customers applied from January 1, 2014 (i.e. customers are compensated automatically by DSOs / suppliers without any request for the compensations)

1. The cap formula is an E.ON internal interpretation of the national regulatory framework.  
2. Average regulatory depreciation (2016-2018): - € 90 m p.a.  
3. Change of regulatory system expected; application of former WACC of year 2016 (6.12%) likely for the remainder of 2017

## Key cost factors

### Capex

- Regulatory return (WACC pretax, nominal) on RAB: set annually; 6.47% for Jan to March 2017<sup>3</sup>
- RAB: Depreciated asset base based on external value appraisal of assets, investments and depreciation prepared by Slovakian regulator
- Depreciation period for power lines is 30 (LV) - 35 years (MV, HV)

### Opex

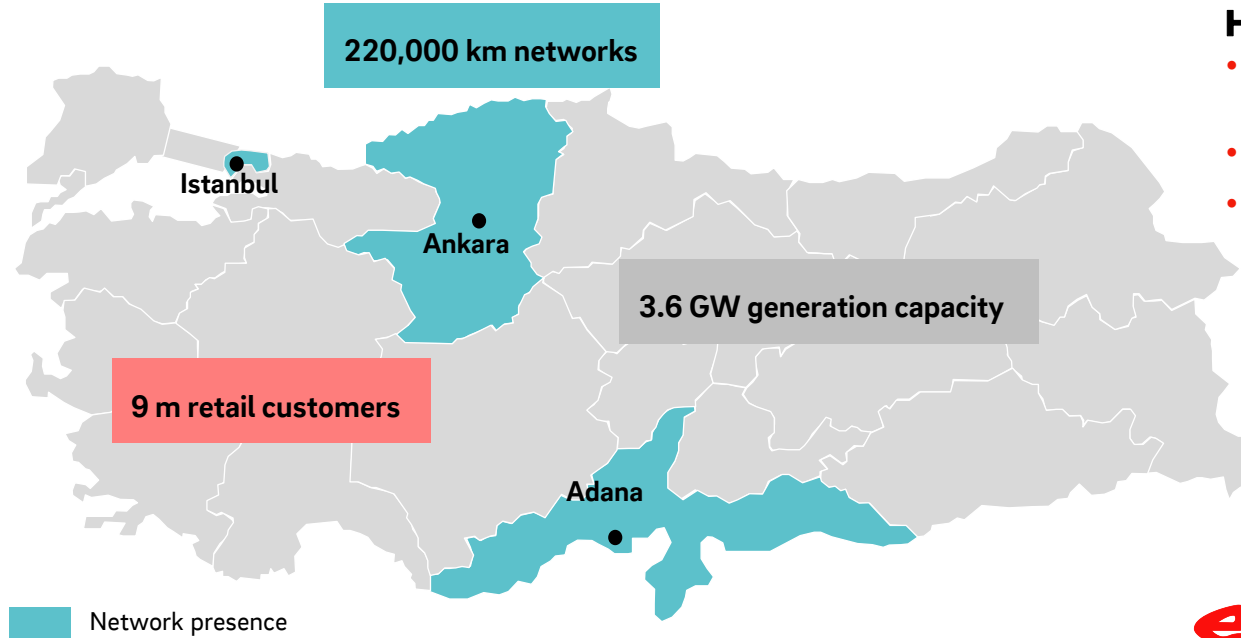
- Historical costs: average of 2012-2015, additionally 2016 forecasted costs
- Efficiency factor (applied to OPEX): 3.5% p.a.
- Inflation factor for OPEX is core inflation, however escalation index (1+ core inflation - efficiency) cannot be below 1.0

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# Turkey: Enerjisa<sup>1</sup>



## Highlights

- #1 Distribution Network Operator by grid length
- #1 Energy supplier by supplied TWh
- 2<sup>nd</sup> Private power generator by installed capacity<sup>2</sup>

1. Joint Venture between E.ON SE and SABANCI Holding in Turkey  
2. Excluding state owned EUAS



# Enerjisa: Financial highlights

Turkey	2015	2016
<b>Revenues (TL m)<sup>1</sup></b>	<b>11,827</b>	<b>12,635</b>
<b>EBITDA (TL m)<sup>1</sup></b>	<b>1,886</b>	<b>2,474</b>
Distribution	877	1,178
Retail	246	247
Generation	777	1,054
<b>Net Income (TL m)<sup>1</sup></b>	<b>285</b>	<b>296</b>
E.ON share of 50% (TL m)	143	148
<b>E.ON share of 50% (€m)<sup>2</sup></b>	<b>51</b>	<b>44</b>
Divestment related impairments (one offs)	-30	0
Acquisition related depreciation charges (run gate)	-24	-24
FX hedges and other	-19	3
<b>Contribution to E.ON Adjusted EBITDA/Net Income<sup>3</sup> (€m)</b>	<b>-22</b>	<b>23</b>

1. Enerjisa net income consolidated at 50% in E.ON Adjusted EBITDA/EBIT/Net Income

2. FX rates (average) : 2015 TL/EUR 2.79; 2016 TL/EUR 3.40

3. Adjusted for non-operating effects



# Enerjisa: Distribution & Retail

Energy Networks

Distribution	2015	2016
Power grid length (tkm)	211	220
Market share (%)	20	20
Grid conduct (TWh)	42	44
RAB (€bn) <sup>1</sup>	0.9	1.0
RAB (TL bn)	2.7	3.8

Retail	2015	2016
Power sales (TWh)	40.0	33.3
Market share (%)	19	14
# of customers	9.0	9.0
Market share (%)	23	23

1. RAB figure converted at a TL/EUR rate of 3.2 (2015, end of period) and 3.7 (2016, end of period)

# Enerjisa: Generation (1)

Assets Enerjisa <sup>1</sup>						
Power plant	Type	Generation capacity (MW)	Production (TWh)	Start-up year	Subsidy regime	Remuneration per MWh
<b>In operation</b>						
<i>Bandırma-I</i>	<i>Gas</i>	936	3.9	2010		
<i>Bandırma-II</i>	<i>Gas</i>	596	1.7	2016		
<i>Kentsa</i>	<i>Gas</i>	46		1997		
<i>Tufanbeyli</i>	<i>Coal/Lignite</i>	450	0.7	2016	<i>Lignite incentive</i> <sup>2</sup>	<i>TL 185</i>
<i>Menge</i>	<i>Hydro</i>	89	0.1	2012	<i>FIT</i> <sup>3</sup>	<i>\$ 73</i>
<i>Köprü</i>	<i>Hydro</i>	156	0.2	2013	<i>FIT</i>	<i>\$ 73</i>
<i>Kuşaklı</i>	<i>Hydro</i>	20	0.0	2013	<i>FIT</i>	<i>\$ 73</i>
<i>Dağdelen</i>	<i>Hydro</i>	8	0.0	2013	<i>FIT</i>	<i>\$ 73</i>
<i>Kandıllı</i>	<i>Hydro</i>	208	0.5	2013	<i>FIT</i>	<i>\$ 73</i>
<i>Sarıgözü</i>	<i>Hydro</i>	103	0.3	2013	<i>FIT</i>	<i>\$ 73</i>
<i>Hacınoğlu</i>	<i>Hydro</i>	142	0.3	2011	<i>FIT</i>	<i>\$ 73</i>

1. All assets are 100% owned by Enerjisa.
2. Only applicable on ~70% of production for 2017
3. Feed in tariff

# Enerjisa: Generation (2)

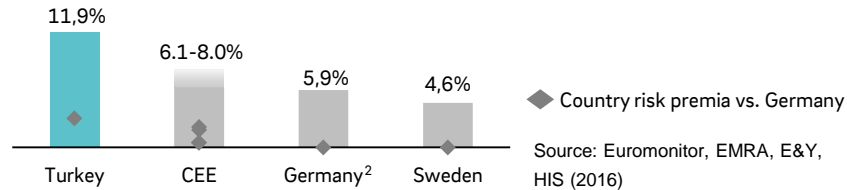
Assets Enerjisa <sup>1</sup>						
Power plant	Type	Generation capacity (MW)	Production (TWh)	Start-up year	Subsidy regime	Remuneration USD/MWh
Çambaşı	Hydro	45	0.2	2013	FIT	\$ 73
Kavşakbendi	Hydro	191	0.5	2014	FIT	\$ 73
Arkun	Hydro	245	1.0	2014	FIT	\$ 73
Bandırma	Hydro	3		2014		
Yamanlı II	Hydro	79	0.2	2016	FIT	\$ 73
Çanakkale	Wind	30	0.1	2011	FIT	\$ 73
Dağpazarı	Wind	39	0.1	2012	FIT	\$ 73
Bares	Wind	143	0.5	2013	FIT	\$ 78
<b>Total in operation</b>		<b>3,529</b>	<b>10.3</b>			
<b>Under construction</b>						
Doğançay	Hydro	62		2017		
<b>Total under construction</b>		<b>62</b>	<b>0</b>			

1. All assets are 100% owned by Enerjisa.

# Turkey: Regulatory environment (1)

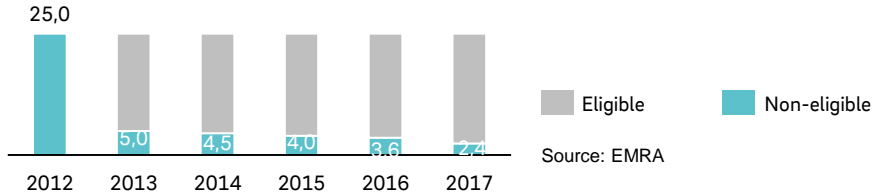
## Distribution

Regulatory WACC (Pre-tax, local currency)<sup>1</sup>



## Retail

Evolution of market liberalization - Eligibility threshold (MWh p.a.)



1. Turkey and Sweden: Real return; CEE and Germany: Nominal return

2. Pro-forma calculated. Instead of using a WACC-approach the German regulator publishes allowed equity returns. WACC figures for existing (Return on equity: 7.14% pre corporate tax and after commercial tax) and new investments (Return on equity: 9.05% pre corporate tax and after commercial tax) are assuming c. 4% cost of debt and a 60/40 debt/equity capital structure. The pro-forma WACC figure of 5.9% is then derived by weighting the share of existing assets (WACC: 5.7%) and new assets (WACC: 6.5%).

## Regulatory incentive framework

- 3<sup>rd</sup> regulatory period: 2016-2020
- Return on RAB (RAB 2016: TL 3.8bn) ✓
- Financing outperformance: Return of 6% after cost of debt
- Opex outperformance ✓
- Theft & loss allowance outperformance ✓

## Improvement through regulatory review

- WACC increase from 9.97% to 11.91% (real return) for 3<sup>rd</sup> regulatory period ✓
- Increased allowed capex and theft & loss performance ✓

## Partially liberalized energy market

- Above a certain consumption threshold, customers can choose their own energy supplier (eligible customers)
- Below the consumption threshold, customers are bound by regulated tariffs (non-eligible customers)
- **Eligibility limit for regulated tariff consistently reduced**, recent reduction highest in last five years
- **Continued liberalization expected**, opening up new market and profit pools
- Future regulatory developments and potential interventions unclear

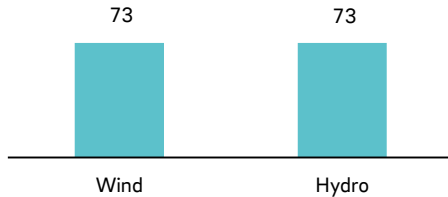


# Turkey: Regulatory environment (2)

## Renewables

Feed in tariffs

USD denominated (USD/MWh)

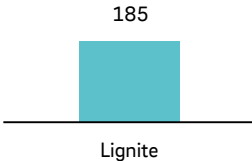


Source: EMRA

## Local lignite

Lignite incentive

TL denominated (TL/MWh)



Source: EMRA

1. ~70% of Tufanbeyli generation (Enerjisa's lignite plant) can benefit.

2. Sources: EPIAS

3. Converted at a TL/USD rate of 3.02 (average)

## Incentive framework

- Stable cash flows from USD-denominated feed in tariffs (for 10 years)
- Annual flexibility to opt for either feed in tariffs or market prices
- Higher feed in tariff if power plant parts were manufactured in Turkey
- Renewables additionally benefit from participation to the balancing market (Up to 17 USD/MWh)

## Incentive framework

- Lignite incentive set up in 2016 to foster local energy generation
- Volume and price for lignite generation is determined on a yearly basis by the regulator (For 2017: 18 TWh)
- The volume is distributed pro rata over existing lignite capacity in Turkey<sup>1</sup>
- Stable cash flows from TL-denominated incentive

## Average power prices in Turkey<sup>2</sup>

2016: 140 TL/MWh → 46 USD/MWh<sup>3</sup>




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# Customer Solutions



-  Energy Sales
-  District Heating
-  New Solutions

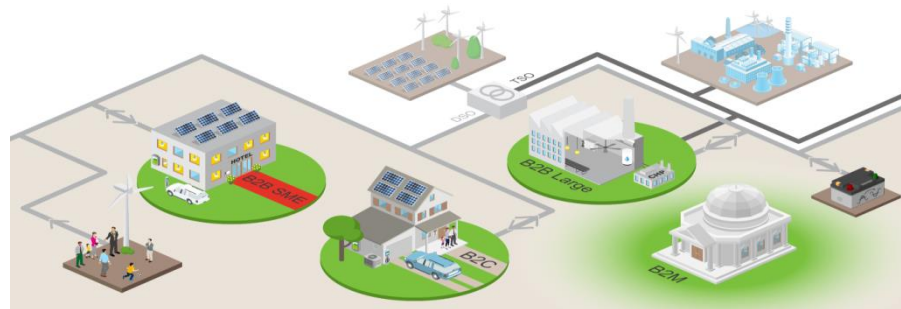
## Highlights

- 22 m customers across Europe
- Attractive product offering in New Solutions
- Solid heat business

# Customer Solutions at a glance

## What we do

- Customer Solutions comprises our energy sales, heat and new solutions business
- Our product offering ranges from classic power and gas sales to district and local area heating solutions and new solutions, such as on site generation, virtual power plants, energy efficiency, smart metering, smart home and software solutions, e-mobility, PV + battery etc.
- We serve customers within four business segments: B2C<sup>1</sup>, B2B SME<sup>2</sup>, B2B Large<sup>3</sup> and B2M<sup>4</sup>
- 19,100 employees work in Customer Solutions



2016	Germany	UK	Sweden	Romania	Hungary	Czech Rep.	Slovakia <sup>5</sup>	Italy	ECT <sup>6</sup>	Total
# of customers (m)	6.1	6.9	0.7	3.1	2.5	1.3	1.0	0.7	n/a <sup>7</sup>	22.3
Power sales (TWh)	46.3	37.4	15.7	4.7	13.6	15.9	5.6	8.2	1.6	149.0
Gas sales (TWh)	40.9	48.4	3.7	25.9	4.0	10.5	2.1	9.5	3.6	148.6

1. Domestic customers, e.g. families, single-households (B2C = Business to consumer)

2. E.g. developers and landlords, hotels, farmers, small and home offices (B2B = Business to business, SME = Small and medium enterprises)

3. E.g. commercial chains, large manufacturers, large hotel chains (B2B = Business to business)

4. B2M = Business to municipalities

5. Consolidated on a 49% basis in adjusted EBIT/Net Income of E.ON Financial Statements. Figures shown here: 100% view.

6. E.ON Connecting Energies

7. Project business, not comparable

# Customer Solutions: Financial highlights

Customer Solutions



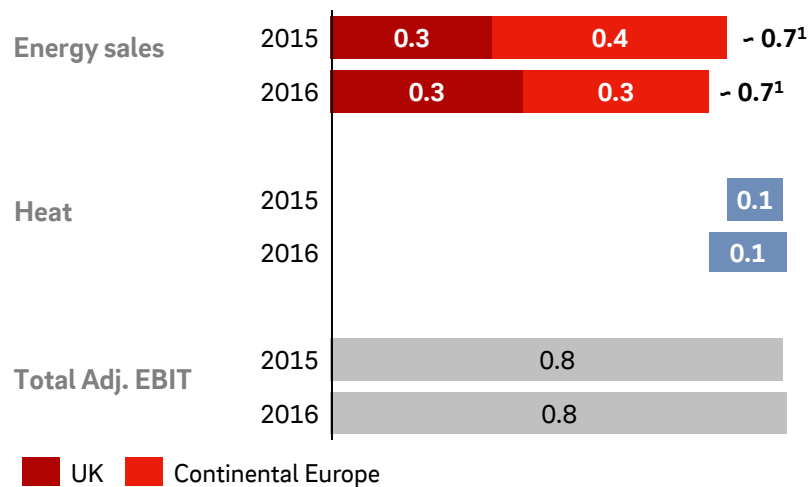
€bn	2015				2016			
	Germany	UK	Other	Total	Germany	UK	Other	Total
Revenues	8,539	9,659	7,416	25,614	7,781	7,791	6,796	22,368
Adjusted EBITDA <sup>1</sup>	452	402	258	1,112	299	460	351	1,110
Adjusted EBIT <sup>1</sup>	397	278	131	806	232	365	215	812
Adjusted EBIT margin (%) <sup>1</sup>	4.6	2.9	1.8	3.1	3.0	4.7	3.2	3.6
Investments (cash-effective)	90	193	248	531	73	220	287	580

1. Adjusted for non-operating effects

# Customer Solutions: Financial highlights

## Adjusted EBIT<sup>1</sup> by business pillars

€bn



## Energy sales financials

€bn

### Gross Margin



### OPEX<sup>2</sup>



1. Adjusted for non-operating earnings; Slight differences may occur due to rounding.

2. Costs to serve, costs to acquire and all other cost related to running the energy sales business including D&A

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# Energy sales: Germany & UK

Germany	2015	2016
Power sales (TWh) <sup>1</sup>	46.4	46.3
# of E.ON customers - power (m)	5.3	5.3
# of customers total market - power (m) <sup>2</sup>	45.7	45.7
Market share (%)	12	12
Gas sales (TWh) <sup>1</sup>	51.4	40.9
# of E.ON customers - gas (m)	0.9	0.8
# of customers total market - gas (m) <sup>2</sup>	21.1	21.3
Market share (%)	4	4

UK	2015	2016
Power sales (TWh)	41.5	37.4
# of E.ON customers - power (m)	4.7	4.3
# of customers total market - power (m)	27.9	28.0
Market share (%)	17	15
Gas sales (TWh)	51.4	48.4
# of E.ON customers - gas (m)	2.9	2.6
# of customers total market - gas (m)	22.1	22.1
Market share (%)	13	12

## Major shareholdings

E WIE EINFACH Strom & Gas GmbH	100%
E.ON Energie Deutschland GmbH	100%

1. 2015 power and gas sales adjusted by shortening of E.ON Energy Sales supply chain (as shown in the annual report).

2. BDEW preliminary figures 2016



# Energy sales: Sweden & Italy

Sweden	2015	2016
Power sales (TWh)	14.9	15.7
# of E.ON customers - power (m)	0.7	0.7
# of customers total market - power (m)	n/a	4.8
Market share (%)	n/a	15
Gas sales (TWh)	4.8	3.7
# of E.ON customers - gas (m)	0.01	0.01
# of customers total market - gas (m) <sup>1</sup>	0.03	0.03
Market share (%) <sup>1</sup>	29	29

## Major shareholdings

E.ON Sverige AB	100%
E.ON Nord Sverige AB	100%
E.ON Värme Sverige AB	100%

Italy	2015	2016
Power sales (TWh)	8.2	8.2
# of E.ON customers - power (m)	0.2	0.2
# of customers total market - power (m)	11.6	12.7
Market share (%)	2	2
Gas sales (TWh)	10.5	9.5
# of E.ON customers - gas (m)	0.5	0.5
# of customers total market - gas (m)	21.1	21.2
Market share (%)	2	2

## Major shareholdings

E.ON Energia SpA	100%
------------------	------

1. Estimation of market data

# Energy sales: Romania & Czech Republic

Customer Solutions

Romania	2015	2016
Power sales (TWh)	4.9	4.7
# of E.ON customers - power (m)	1.4	1.4
# of customers total market - power (m) <sup>1</sup>	17.7	17.2
Market share (%) <sup>2</sup>	8	8
Gas sales (TWh)	25.3	25.9
# of E.ON customers - gas (m)	1.6	1.7
# of customers total market - gas (m) <sup>1</sup>	3.9	6.3
Market share (%) <sup>3</sup>	41	27

## Major shareholdings

E.ON Energie Romania 68.2%

Czech Republic	2015	2016
Power sales (TWh)	16.4	15.9
# of E.ON customers - power (m)	1.1	1.1
# of customers total market - power (m)	5.8	5.8
Market share (%)	20	20
Gas sales (TWh)	15.4	10.5
# of E.ON customers - gas (m)	0.2	0.2
# of customers total market - gas (m)	2.8	2.8
Market share (%)	8	8

## Major shareholdings

E.ON Česká republika, s.r.o. 100%  
 E.ON Energie, a.s. 100%  
 E.ON Servisní, s.r.o. 100%

1. Calculation based on available market share data

2. Available data as per 09/2016

3. Available data as per 04/2016

# Energy sales: Hungary & Slovakia

Hungary	2015	2016
Power sales (TWh)	13.5	13.6
# of E.ON customers - power (m)	2.5	2.5
# of customers total market - power (m)	6.9	6.9
Market share (%) <sup>1</sup>	36	36
Gas sales (TWh)	9.6	4.0
# of E.ON customers - gas (m) <sup>2</sup>	0.6	0.0
# of customers total market - gas (m)	3.4	3.4
Market share (%) <sup>1</sup>	18	0.2

Slovakia	2015	2016
Power sales (TWh)	5.7	5.6
# of E.ON customers - power (m)	0.9	0.9
# of customers total market - power (m) <sup>3</sup>	2.2	2.2
Market share (%) <sup>3</sup>	39	38
Gas sales (TWh)	1.9	2.1
# of E.ON customers - gas (m)	0.1	0.1
# of customers total market - gas (m) <sup>3</sup>	1.5	1.5
Market share (%) <sup>3</sup>	3	3

## Major shareholdings

E.ON Energiatermelő Kft.	100%
E.ON Gazdasági Szolgáltató Kft.	100%
E.ON Ügyfélszolgálati Kft.	100%
E.ON Energiaszolgáltató Kft.	100%
E.ON Energiakereskedelmi Kft.	100%

## Major shareholdings

Západoslovenská energetika, a.s.	49%
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1. Estimation for 2016 based on 9 months data of Hungarian TSO

2. Exit from B2C

3. Data based on internal estimate

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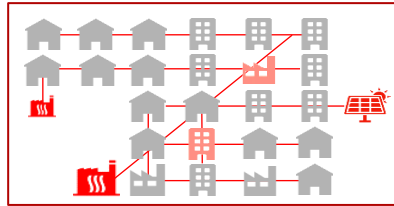
# Heat business at E.ON

## Business models

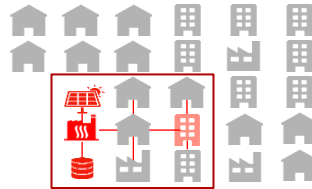
### District heating



### Illustrative infrastructure






### Local area heating



## Business characteristics

- Large scale, entire cities or districts
- Connection of multiple decentralised energy sources
- E.ON activities in attractive urban locations, e.g. Malmö, Stockholm, Hamburg, Exeter
- Established partnerships with customers based on long-term contracts
- Growth opportunities mainly through new connections to established district heating networks, extended third party services
- Smaller scale, small areas within cities or municipalities
- Heat supply part of integrated energy solutions
- Exemplary E.ON locations: London area, Munich area
- Growth opportunities mainly through set up of new networks and B2B/B2M solutions tailored to customer needs

-  E.ON assets
-  Prosumers (customers producing and consuming heat)
-  Residential & B2B customers

# New Solutions: B2B Large

## Energy Efficiency

### Managing energy consumption

- From audits to operation
- Data transparency and data analytics
- Remote control and optimisation of assets at customer facilities
- Efficiency investment projects – with and without funding

## On-site Generation

### Generating energy efficiently

- On-site supply of heat, steam, power, cooling and pressurized air from:
  - CHPs/CHCPs<sup>1</sup>
  - Gas-turbines
  - Boilers, chillers, fuel cells
  - Solar PV and heat pumps
- Design, installation and financing
- Remote operation & maintenance

## Flexibility & Renewables Marketing

### Optimising and monetising flexibility

- Identifying, aggregating and marketing flexibility embedded in:
  - On-site generation assets
  - Energy-consuming equipment
  - Energy storage systems
  - Renewable assets
- Offering P2P<sup>2</sup> solutions

## Energy Storage

### Providing flexibility

- Reducing grid and peak power charges
- Saving costs of customers' energy bill
- Avoiding production losses with back-up generation
- Monetising the asset in central markets

## Energy Consulting

### Designing and delivering integrated energy solutions

- Identifying cost and CO2 savings
- Developing holistic energy concepts
- Implementing integrated solutions

1. Combined Heat and Power (CHP); Combined Heat, Cooling and Power (CHCP)

2. Peer-to-Peer (P2P): Regional and green electricity solutions

# New Solutions: B2C/B2B SME

## PV + Storage



Successful launch and scaling of **E.ON Aura** across Germany – an all-in-one solution including PV, battery, smart energy management app, and green electricity tariffs

Continuous increase in **O&M contract orders** through Solar Profis

Expansion of **PV + Storage** solution offering in Sweden and Slovakia

**Value-added services - 400,000 customers** make use of value-added services, such as energy related insurance services

1. Apps which help customers understand their energy consumption and which provide cost saving advice

## Mobility

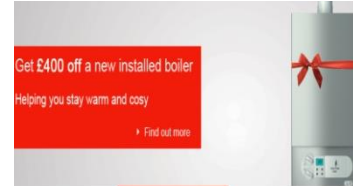


Market leading position in Denmark with ~2,500 public electric charging points and 300,000+ charging transactions

Development of **charging solutions** and **price plans** in Germany, Sweden and UK for B2C and B2M customers

Operation of **natural gas powered vehicle fuelling stations** in Germany, Sweden, and Czech Republic

## Home Heating

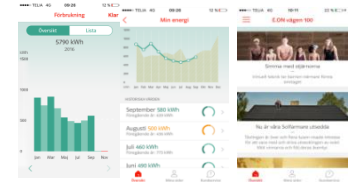


Reinforcement of heating solutions in six regions with successful launches of:

- **Heat pump solutions** in Sweden
- **Integrated heating services** in Romania

“**Winter is coming**” marketing campaign launched in UK reaching a wide audience

## Software/ Customer Engagement



~2m **digitally engaged customers** in UK, Germany, Sweden, Czech Republic and Italy

**Large increase in users** due to major updates and improvements of:

- **SmartCheck<sup>1</sup>** in Germany
- **100Koll<sup>1</sup>** in Sweden

Launch of **E.ON Marketplace** in UK; an online comparison website for energy efficiency appliances

# Heat and New Solutions in figures

Heat networks	2015	2016
<b>Germany</b>		
Heat sales (TWh)	2.1	2.2
Market share (%)	5	5
# of connected households (k)	140	140
<b>Sweden</b>		
Heat sales (TWh)	5.7	6.0
Market share (%)	10	10
# of connected households (k)	220	220
<b>UK</b>		
Heat sales (TWh)	0.7	0.8
Market share (%)	12	12
# of connected households (k)	15	23
<b>Total</b>		
Heat sales (TWh)	8.5	9.0
# of connected households (k)	375	383

New Solutions	2015	2016
<b>On-site generation (incl. industrial generation) (MW)</b>	<b>1,258</b>	<b>1,501</b>
thereof Germany <sup>1</sup>	629	698
thereof UK	583	725
thereof Italy	6	38
thereof Belgium <sup>1</sup>	40	40
<b>Energy efficiency (# sites connected)</b>	<b>6,757</b>	<b>9,926</b>
thereof Germany	172	574
thereof UK	6,581	9,282
thereof France	4	70
<b>Flexibility (MW)</b>	<b>229</b>	<b>335</b>
thereof Germany	215	285
thereof UK	14	50
<b>Renewables marketing (GW) - Germany only</b>	<b>2</b>	<b>3</b>

1. Incl. partially owned sites



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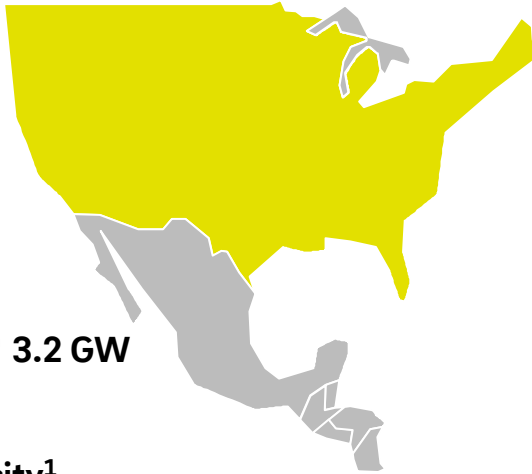


# Renewables portfolio of E.ON

Renewables



3.2 GW



## Highlights

5.3 GW Operated capacity<sup>1</sup>

4.6 GW Owned capacity<sup>2</sup>

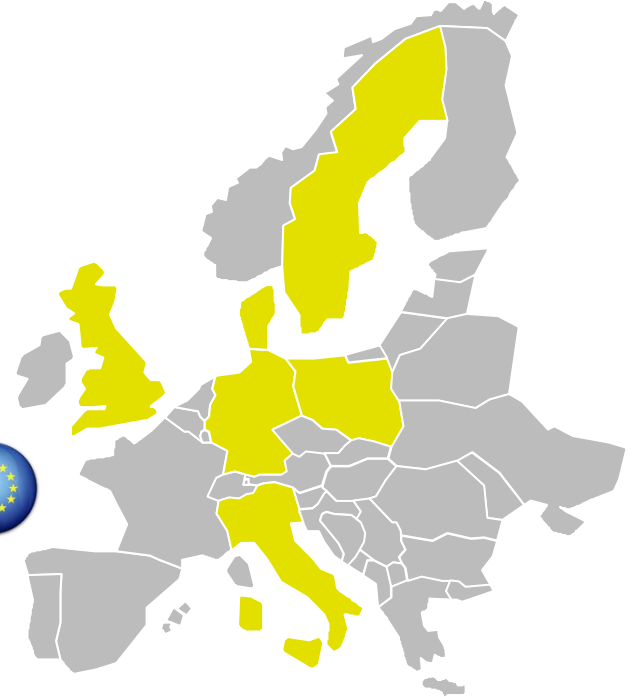
1.1 GW Offshore capacity

3.5 GW Onshore + PV capacity

1. Operated sites, where E.ON is the operator, regardless the ownership share

2. Pro rata

2.1 GW

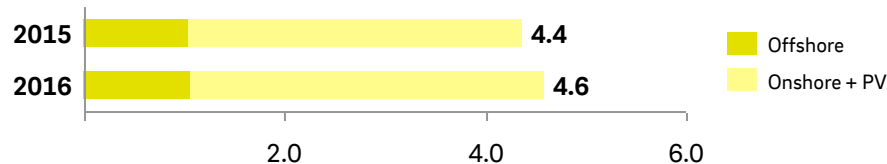


# Renewables at a glance

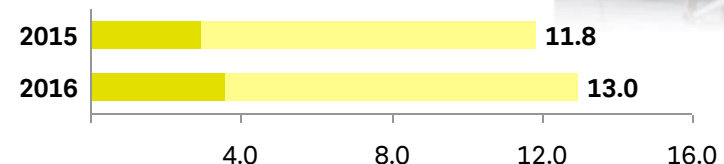
## What we do

- We are among the largest renewable energy players in our core markets (Europe and US)
- Our focus is offshore and onshore wind, as well as utility-scale PV and energy storage
- We deliver & own utility-scale renewable projects, engaging in development, construction and operation
- We partner with investors which take stakes in our existing assets or projects under development
- We provide Wind O&M/ AM/ EM services<sup>1</sup> to 3<sup>rd</sup> parties
- We have developed more than 6 GW of renewable energy projects since inception in 2007
- 1,100 E.ON employees work in Renewables

## Owned capacity<sup>2</sup> (GW)



## TWh produced<sup>2</sup>



1. O&M: Operations & Maintenance; AM: Asset Management, EM: Energy Management; via "E.ON Energy Services"

2. Pro rata

# Renewables: Financial highlights

Renewables



€m	2015			2016		
	Onshore Wind/ PV	Offshore Wind	Total	Onshore Wind/ PV	Offshore Wind	Total
Revenues	957	524	1,481	728	629	1,357
Adjusted EBITDA <sup>1</sup>	422	328	750	308	488	796
Adjusted EBIT <sup>1</sup>	189	202	391	92	338	430
Investments (cash-effective)	221	788	1,010	465	605	1,070

1. Adjusted for non-operating effects

# Technology and country profile

Renewables

2016	Capacity (MW)				Production (GWh)			
	Onshore	Offshore	PV	Total	Onshore	Offshore	PV	Total
<b>Accounting view</b>								
<i>Germany</i>	209	301	0	510	314	1,117	n/a	1,431
<i>UK</i>	250	646	0	896	505	2,097	n/a	2,602
<i>US</i>	2,089	0	19	2,108	5,989	n/a	37	6,026
<i>Denmark</i>	0	0	0	0	n/a	0	n/a	0
<i>Sweden</i>	125	48	0	173	333	201	n/a	534
<i>Poland</i>	161	0	0	161	322	n/a	n/a	322
<i>Italy</i>	328	0	0	328	669	n/a	n/a	669
<b>Total</b>	<b>3,162</b>	<b>995</b>	<b>19</b>	<b>4,176</b>	<b>8,133</b>	<b>3,415</b>	<b>37</b>	<b>11,584</b>
<b>Pro rata view</b>								
<i>Germany</i>	154	317	0	471	232	1,173	n/a	1,405
<i>UK</i>	257	646	0	902	517	2,097	n/a	2,614
<i>US</i>	2,492	0	19	2,511	7,280	n/a	37	7,317
<i>Denmark</i>	0	41	0	41	n/a	143	n/a	143
<i>Sweden</i>	117	48	0	165	310	201	n/a	512
<i>Poland</i>	155	0	0	155	312	n/a	n/a	312
<i>Italy</i>	328	0	0	328	669	n/a	n/a	669
<b>Total</b>	<b>3,502</b>	<b>1,052</b>	<b>19</b>	<b>4,574</b>	<b>9,321</b>	<b>3,615</b>	<b>37</b>	<b>12,973</b>

# Onshore wind + PV: Key data

Renewables

	Capacity (MW)		Production (GWh)				Avg. Revenue (€/MWh)
	2015	2016	2015	Load factor % <sup>1</sup>	2016	Load factor %	2016
<b>Accounting view</b>							
Germany	213	209	395	21	314	17	95
UK	250	250	657	30	505	23	130
US Onshore	1,888	2,089	5,298	32	5,989	34	39
US PV	19	19	36	n/a	37	n/a	137
Sweden	125	125	397	36	333	30	46
Poland	161	161	398	28	322	23	51
Italy	328	328	559	20	669	23	138
<b>Total</b>	<b>2,985</b>	<b>3,181</b>	<b>7,740</b>	<b>29</b>	<b>8,169</b>	<b>30</b>	
<b>Pro rata view</b>							
Germany	159	154	295	21	232	17	95
UK	257	257	676	30	517	23	130
US Onshore	2,291	2,492	6,556	32	7,280	34	42
US PV	19	19	36	n/a	37	n/a	137
Sweden	117	117	370	36	310	30	46
Poland	155	155	385	28	312	23	51
Italy	328	328	559	20	669	23	138
<b>Total</b>	<b>3,326</b>	<b>3,521</b>	<b>8,876</b>	<b>30</b>	<b>9,358</b>	<b>30</b>	

1. Net Load Factor is the amount of generation produced compared to what is theoretically possible at maximum capacity (wind does not influence this). It is calculated by the following formula: Reported generation / (Weighted average capacity x 24 hours x number of operational days in the period). Please note that reported generation may deviate from production figures shown in this presentation due to settlement adjustments.

# Offshore wind: Key data

Renewables

	Capacity (MW)		Production (GWh)				Avg. revenue (€/MWh)
	2015	2016	2015	Load factor %	2016	Load factor %	2016
<b>Accounting view</b>							
<i>Germany</i>	288	301	480	59	1,117	43	195
<i>UK</i>	646	646	2,023	40	2,097	38	157
<i>Denmark</i>	0	0	0	0	0	0	0
<i>Sweden</i>	48	48	216	52	201	47	47
<b>Total</b>	<b>982</b>	<b>995</b>	<b>2,719</b>	<b>40</b>	<b>3,415</b>	<b>40</b>	
<b>Pro rata view</b>							
<i>Germany</i>	304	317	544	56	1,173	43	194
<i>UK</i>	646	646	2,023	40	2,097	38	157
<i>Denmark</i>	41	41	171	47	143	39	86
<i>Sweden</i>	48	48	216	52	201	47	47
<b>Total</b>	<b>1,039</b>	<b>1,052</b>	<b>2,953</b>	<b>48</b>	<b>3,615</b>	<b>40</b>	

# Portfolio changes in 2016

Renewables

## Portfolio Changes 2016

Windfarm	Total capacity MW	Load factor %	Type of transaction	Transaction date	Pre transaction		Post transaction		Support	
					E.ON share in %	Accounting treatment <sup>1</sup>	E.ON share in %	Accounting treatment	Support regime <sup>2</sup>	Support level/ MWh
<b>Onshore</b>										
<i>France</i>	95	25	<i>Transfer (Uniper)</i>	<i>Q4/2015</i>	100	1	0	<i>n/a</i>	<i>n/a</i>	<i>n/a</i>
<i>Colbeck's Corner (US)</i>	200	48	<i>Commissioning</i>	<i>05/2016</i>	100	1	100	1	<i>REC/PTC</i>	<i>23 \$</i>
<i>Cuxhaven (Germany)</i>	5	25	<i>Disposal</i>	<i>09/2016</i>	50	<i>3a</i>	0	0	<i>FIT</i>	<i>n/a</i>
<i>Neustadt/ Dosse A (Germany)</i>	1	0	<i>Decommissioning</i>	<i>09/2016</i>	67	1	67	1	<i>FIT</i>	<i>n/a</i>
<i>Neustadt/ Dosse B (Germany)</i>	1	1	<i>Decommissioning</i>	<i>09/2016</i>	67	1	67	1	<i>FIT</i>	<i>n/a</i>
<i>Wriezen A (Germany)</i>	1	8	<i>Decommissioning</i>	<i>12/2016</i>	67	1	67	1	<i>FIT</i>	<i>n/a</i>
<i>Wriezen B (Germany)</i>	1	8	<i>Decommissioning</i>	<i>12/2016</i>	67	1	67	1	<i>FIT</i>	<i>n/a</i>

1. For details regarding accounting treatment please refer to page 82.

2. For details regarding support regimes please refer to pages 79-81.



# Projects under construction

Renewables

Projects under construction										
Windfarm	Country	Total capacity MW	E.ON share pro rata MW	E.ON share in %	Accounting treatment	Load factor % (est.)	COD <sup>1</sup>	Support regime	Support expiry	Support level/MWh <sup>2</sup>
<b>Onshore</b>										
<i>Radford's Run</i>	<i>US</i>	<i>278</i>	<i>278</i>	<i>100</i>	<i>1</i>	<i>46</i>	<i>Q4/2017</i>	<i>REC/PTC</i>	<i>2028</i>	<i>23 \$</i>
<i>Bruening's Breeze</i>	<i>US</i>	<i>228</i>	<i>228</i>	<i>100</i>	<i>1</i>	<i>41</i>	<i>Q4/2017</i>	<i>REC/PTC</i>	<i>2028</i>	<i>23 \$</i>
<i>Wriezen</i>	<i>Germany</i>	<i>5</i>	<i>3</i>	<i>67</i>	<i>2</i>	<i>35</i>	<i>Q2/2017</i>	<i>FIT</i>	<i>2037</i>	<i>n/a</i>
<i>Neustadt Dosse</i>	<i>Germany</i>	<i>7</i>	<i>4</i>	<i>67</i>	<i>2</i>	<i>31</i>	<i>Q1/2017</i>	<i>FIT</i>	<i>2037</i>	<i>n/a</i>
<i>Ovenden Moor</i>	<i>UK</i>	<i>18</i>	<i>9</i>	<i>50</i>	<i>3a</i>	<i>44</i>	<i>Q1/2017</i>	<i>ROC</i>	<i>2037</i>	<i>n/a</i>
<b>Total Onshore</b>		<b>535</b>	<b>523</b>							
<b>Offshore</b>										
<i>Rampion</i>	<i>UK</i>	<i>400</i>	<i>201</i>	<i>50.1</i>	<i>2</i>	<i>42</i>	<i>Q4/2018</i>	<i>ROC</i>	<i>2038</i>	<i>1.8 ROC</i>
<i>Arkona<sup>3</sup></i>	<i>Germany</i>	<i>385</i>	<i>193</i>	<i>50</i>	<i>3a</i>	<i>46</i>	<i>Q1/2019</i>	<i>FIT</i>	<i>2039</i>	<i>184 €</i>
<b>Total Offshore</b>		<b>785</b>	<b>393</b>							
<b>PV &amp; Energy Storage</b>										
<i>Iron Horse (Energy Storage)</i>	<i>US</i>	<i>12</i>	<i>12</i>	<i>100</i>	<i>3a</i>	<i>n/a</i>	<i>Q1/2017</i>	<i>ITC</i>	<i>2020</i>	<i>n/a</i>
<b>Total PV &amp; Energy Storage</b>		<b>12</b>	<b>12</b>							

1. Commercial operation date

2. US Remuneration only shows value of PTC.

3. Remuneration Arkona: 184 €/MWh for 8 years, 149 €/MWh for further 2.1 years, then 39 €/MWh for 9.9 years

# Asset overview Germany (Onshore 1)

Renewables

Assets Germany									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry
<b>Onshore</b>									
<i>Alt Mahlisch I</i>	5	67	3	2	8	20	04/2002	FIT	03/2022
<i>Alt Mahlisch II</i>	4	67	2	2	5	15	12/2003	FIT	12/2023
<i>Alt Mahlisch III</i>	2	67	1	2	3	16	07/2004	FIT	12/2024
<i>Badingen</i>	6	67	4	2	9	17	12/2004	FIT	12/2024
<i>Breitling</i>	3	67	2	2	4	19	02/2006	FIT	06/2024
<i>Buschmühlen</i>	3	67	2	2	2	9	12/2001	FIT	10/2021
<i>Carzig</i>	3	67	2	2	5	17	04/2004	FIT	12/2024
<i>Cuxhaven (sold)</i>	0	0	0	3 $\alpha$	7	25	12/2006		
<i>Dargelütz</i>	22	100	22	1	25	16	08/2006	FIT	12/2026
<i>Edersleben</i>	12	67	8	2	12	12	12/2002	FIT	12/2022
<i>Frauenhagen</i>	10	67	7	2	11	13	11/2002	FIT	12/2022
<i>Kessin</i>	6	7	0	3 $\alpha$	1	31	04/2002	FIT	12/2022
<i>Ketzin</i>	18	67	12	2	26	17	05/2005	FIT	12/2025
<i>Losten</i>	12	67	8	2	16	16	01/2004	FIT	12/2014
<i>Löwitz</i>	3	67	2	2	5	20	03/2004	FIT	12/2023
<i>Miltzow</i>	4	67	3	2	9	28	12/2001	FIT	03/2022
<i>Miltzow II</i>	10	67	7	2	23	29	12/2001	FIT	03/2022

1. Total production of the wind farm irrespective of the E.ON share (100% view)

# Asset overview Germany (Onshore 2)

Renewables

Assets Germany									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry
Mutzschen I	8	67	5	2	18	26	12/2004	FIT	01/2022
Mutzschen II	6	67	4	2	14	27	09/2006	FIT	08/2023
Naundorf I	14	67	9	2	19	16	04/2004	FIT	11/2023
Naundorf II	4	67	3	2	8	22	02/2007	FIT	05/2023
Neustadt/ Dosse A (decom)	0	67	0	2	0	0	04/1998		
Neustadt/ Dosse B (decom)	0	67	0	2	0	1	03/2000		
Poppendorf I	5	67	3	2	8	21	01/2006	FIT	01/2025
Poppendorf II	7	67	5	2	13	20	08/2007	FIT	05/2023
Riethnordhausen	10	67	7	2	15	15	12/2007	FIT	12/2027
Schönerlinde I	2	67	1	2	2	12	12/2002	FIT	12/2022
Schönerlinde II	2	47	1	3a	2	11	12/2002	FIT	12/2022
Schortewitz	15	67	10	2	16	12	11/2004	FIT	12/2024
Seelow	4	67	2	2	5	15	11/2003	FIT	11/2023
Thaerfelde	4	67	3	2	4	11	12/2001	FIT	12/2021
Windpark Treue	8	100	8	1	15	21	09/2005	FIT	12/2025
Windpark Treue-Ost	8	100	8	1	12	18	07/2007	FIT	12/2027
Wriezen A (decom)	0	67	0	2	1	8	04/1998		
Wriezen B (decom)	0	67	0	2	1	8	12/2001		
<b>Total onshore Germany</b>	<b>217</b>		<b>154</b>		<b>325</b>				

1. Total production of the wind farm irrespective of the E.ON share (100% view)

# Asset overview Germany (Offshore)

Renewables

Assets Germany										
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry	Support level €/MWh
<b>Offshore</b>										
<i>Alpha Ventus I</i>	30	26	8	3a	106	41	12/2010	FIT	07/2030	150
<i>Alpha Ventus II</i>	30	26	8	3a	110	37	12/2010	FIT	07/2030	150
<i>Amrumbank West</i> <sup>2</sup>	301	100	301	1	1,117	43	10/2015	FIT	10/2024	194
<b>Total offshore Germany</b>	<b>361</b>		<b>317</b>		<b>1,332</b>					
<b>Total Germany</b>	<b>578</b>		<b>471</b>		<b>1,657</b>					

1. Total production of the wind farm irrespective of the E.ON share (100% view)

2. Remuneration Amrumbank: 194 €/MWh for 8 years +1 year on average (by turbine) due to depth of water & distance from shore, afterwards 39 €/MWh

# Asset overview UK (Onshore 1)

Renewables

Assets UK									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry
<b>Onshore</b>									
<i>Bowbeat (Emly Bank)</i>	16	100	16	1	27	20	10/2002	NFFO/ROC <sup>2</sup>	10/2026
<i>Bowbeat (Roughside)</i>	16	100	16	1	28	21	10/2002	NFFO/ROC	10/2026
<i>Butterwick Moor (1)</i>	9	100	9	1	21	25	04/2011	RO	11/2030
<i>Butterwick Moor (2)</i>	9	100	9	1	19	22	04/2011	RO	11/2030
<i>Camster</i>	50	100	50	1	126	28	07/2013	RO	02/2033
<i>Deucheran Hill</i>	16	100	16	1	24	19	01/2002	RO	01/2026
<i>Great Eppleton (1)</i>	4	100	4	1	9	25	04/2011	RO	03/2030
<i>Great Eppleton (2)</i>	4	100	4	1	7	20	04/2011	RO	03/2030
<i>Harehill (NFFO)</i>	2	100	2	1	5	24	01/2004	NFFO	11/2018
<i>Harehill (RO)</i>	3	100	3	1	5	20	01/2004	RO	03/2027
<i>Haswell Moor (1)</i>	6	100	6	1	10	25	12/2010	RO	09/2030
<i>Haswell Moor (2)</i>	4	100	4	1	14	27	12/2010	RO	09/2030
<i>High Volts (NFFO)</i>	2	100	2	1	5	25	01/2004	NFFO	11/2018
<i>High Volts (RO)</i>	6	100	6	1	9	19	01/2004	RO	03/2027

1. Total production of the wind farm irrespective of the E.ON share (100% view)

2. Non-Fossil Fuel Obligation – former support regime in UK for assets build before 1998 and replaced by RO regime. Wind farm receives fixed payment similar to FIT.

# Asset overview UK (Onshore 2)

Renewables

Assets UK									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry
<i>Holmside (NFFO)</i>	2	100	2	1	4	20	01/2004	NFFO	11/2018
<i>Holmside (RO)</i>	3	100	3	1	3	12	01/2004	RO	03/2027
<i>Out Newton</i>	9	100	9	1	21	26	01/2002	RO	03/2026
<i>Ovenden Moor</i>	0	50	0	3a	0	0	01/1993	RO	03/2037
<i>Rhyd-Y-Groes</i>	7	50	3	3a	16	28	01/1992	RO	03/2027
<i>Rosehall</i>	25	100	25	1	38	18	02/2013	RO	08/2032
<i>Royd Moor</i>	7	50	3	3a	9	14	01/1993	RO	03/2027
<i>Stags Holt</i>	20	100	20	1	34	19	01/2007	RO	03/2027
<i>Tween Bridge</i>	44	100	44	1	97	24	10/2012	RO	02/2032
<b>Total onshore UK</b>	<b>263</b>		<b>257</b>		<b>530</b>				

1. Total production of the wind farm irrespective of the E.ON share (100% view)

# Asset overview UK (Offshore)

Renewables

Assets UK										
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry	Support level ROC/MWh
<b>Offshore</b>										
<i>Blyth</i>	4	100	4	1	0	0	01/2000	RO	03/2027	n/a
<i>Humber 1</i>	108	100	108	1	394	42	08/2015	RO	03/2035	2.0
<i>Humber 2</i>	111	100	111	1	396	41	08/2015	RO	03/2035	2.0
<i>London Array LARYW-1</i>	155	30	46	3b	159	41	05/2013	RO	11/2032	2.0
<i>London Array LARYW-2</i>	158	30	48	3b	168	41	05/2013	RO	11/2032	2.0
<i>London Array LARYW-3</i>	158	30	48	3b	159	40	05/2013	RO	11/2032	2.0
<i>London Array LARYW-4</i>	158	30	48	3b	162	39	05/2013	RO	11/2032	2.0
<i>Robin Rigg East</i>	84	100	84	1	238	33	04/2010	RO	04/2030	2.0
<i>Robin Rigg West</i>	90	100	90	1	255	33	07/2009	RO	07/2029	1.5
<i>Scroby Sands</i>	60	100	60	1	167	32	12/2004	RO	05/2024	1.0
<b>Total offshore UK</b>	<b>1,087</b>		<b>646</b>		<b>2,097</b>					
<b>Total UK</b>	<b>1,350</b>		<b>902</b>		<b>2,627</b>					

1. Total production of the wind farm irrespective of the E.ON share (100% view) with except from London Array assets (pro rata production)

# Asset overview Italy

Renewables

Assets Italy									
	Total capacity MW	E.ON share %	Pro rata %	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry
<b>Onshore</b>									
<i>Alcamo</i>	32	100	32	1	72	26	10/2011	FIP	10/2026
<i>Florinas</i>	20	100	20	1	32	18	04/2004	expired	04/2016
<i>Iardino</i>	14	100	14	1	21	17	10/2005	FIP	11/2017
<i>Marco A. Severino</i>	32	100	32	1	54	19	10/2007	FIP	10/2019
<i>Marco A. Severino II</i>	12	100	12	1	20	20	10/2007	FIP	10/2019
<i>Montecute</i>	42	100	42	1	80	22	11/2006	FIP	02/2019
<i>Montecute II</i>	2	100	2	1	4	22	11/2006	FIP	02/2019
<i>Piano di Corda I</i>	38	100	38	1	85	25	12/2007	FIP	02/2021
<i>Piano di Corda II</i>	6	100	6	1	13	28	06/2010	FIP	02/2021
<i>Poggi Alti</i>	20	100	20	1	35	20	12/2006	FIP	01/2019
<i>Santa Ninfa (Trapani) (G52 part)</i>	9	100	9	1	19	25	01/2007	FIP	01/2019
<i>Santa Ninfa (Trapani) (G58 part)</i>	24	100	24	1	52	25	01/2007	FIP	01/2019
<i>Serra Pelata I</i>	42	100	42	1	109	31	12/2007	FIP	12/2019
<i>Serra Pelata II</i>	12	100	12	1	30	26	11/2010	FIP	12/2019
<i>Vizzini</i>	24	100	24	1	42	20	12/2006	FIP	12/2018
<b>Total Italy</b>	<b>328</b>		<b>328</b>		<b>669</b>				

1. Total production of the wind farm irrespective of the E.ON share (100% view)



# Asset overview Denmark

Renewables

Assets Denmark										
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry	Support level DKK/MWh <sup>2</sup>
Offshore										
<i>Rødsand 2</i>	207	20	41	3a	716	40	12/2010	CfD	01/2022	629
<b>Total Denmark</b>	<b>207</b>		<b>41</b>		<b>716</b>					

1. Total production of the wind farm irrespective of the E.ON share (100% view)
2. Level of CfD strike price

# Asset overview Sweden

Renewables

Assets Sweden										
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry	
<b>Onshore</b>										
<i>Boel</i>	2	100	2	1	5	32	01/2001	<i>expired</i>	<i>12/2015</i>	
<i>Knäred</i>	20	100	20	1	49	28	05/2012	<i>Green Certificate</i>	<i>04/2027</i>	
<i>Lilla Edet</i>	6	100	6	1	17	33	03/2011	<i>Green Certificate</i>	<i>04/2026</i>	
<i>Lundåkra 1 &amp; 2</i>	4	100	4	1	9	25	01/2003	<i>expired</i>	<i>12/2014</i>	
<i>Lundåkra 3 &amp; 4</i>	5	100	5	1	12	28	01/2008	<i>Green Certificate</i>	<i>10/2018</i>	
<i>Nybro</i>	20	90	18	2	60	34	12/2011	<i>Green Certificate</i>	<i>09/2026</i>	
<i>Öringe</i>	6	80	5	2	15	29	09/2011	<i>Green Certificate</i>	<i>05/2026</i>	
<i>Örja</i>	6	100	6	1	18	34	10/2012	<i>Green Certificate</i>	<i>09/2027</i>	
<i>Örken</i>	18	100	18	1	47	29	12/2012	<i>Green Certificate</i>	<i>11/2027</i>	
<i>Skabersjö</i>	10	51	5	2	27	31	02/2012	<i>Green Certificate</i>	<i>03/2027</i>	
<i>Villköl</i>	21	100	21	1	60	32	02/2013	<i>Green Certificate</i>	<i>02/2028</i>	
<i>Vindön</i>	7	100	7	1	13	21	01/1996	<i>expired</i>	<i>01/2011</i>	
<b>Total onshore Sweden</b>	<b>125</b>		<b>117</b>		<b>333</b>					
<b>Offshore</b>										
<i>Karehamn</i>	48	100	48	1	201	47	10/2013	<i>Green Certificate</i>	<i>08/2028</i>	
<b>Total offshore Sweden</b>	<b>48</b>		<b>48</b>		<b>201</b>					
<b>Total Sweden</b>	<b>173</b>		<b>165</b>		<b>534</b>					

1. Total production of the wind farm irrespective of the E.ON share (100% view)

# Asset overview Poland

Renewables

Assets Poland									
	Total capacity MW	E.ON share %	Pro rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry
<b>Onshore</b>									
<i>Barzowice I</i>	21	100	21	1	59	33	09/2011	Green certificate	07/2026
<i>Lebcz I</i>	8	67	5	2	15	18	01/2007	Green certificate	06/2022
<i>Lebcz II</i>	10	67	7	2	17	17	01/2008	Green certificate	09/2023
<i>Wielkopolska</i>	53	100	53	1	110	23	07/2010	Green certificate	03/2025
<i>Wielkopolska 2a</i>	15	100	15	1	32	27	01/2014	Green certificate	10/2029
<i>Wysoka</i>	8	100	8	1	12	18	03/2013	Green certificate	09/2028
<i>Wysoka II</i>	48	100	48	1	78	19	01/2014	Green certificate	09/2029
<b>Total Poland</b>	<b>161</b>		<b>155</b>		<b>322</b>				

1. Total production of the wind farm irrespective of the E.ON share (100% view)

# Asset overview US (1)

Renewables

Assets US											
	Total capacity MW	E.ON share %	Pro Rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry	Support level \$/MWh <sup>2</sup>	PPA
<b>Onshore</b>											
Anacacho	100	100	100	1	339	39	12/2012	REC/PTC	12/2022	23	yes
Champion	127	100	127	1	308	28	02/2008	REC/PTC	08/2018	23	no
Colbeck's Corner (Grandview II)	200	100	200	1	615	48	05/2016	REC/PTC	05/2026	23	yes
Forest Creek	124	100	124	1	309	29	03/2007	REC/PTC	03/2017	23	no
Grand View I	211	50	106	3a	930	51	12/2014	REC/PTC	12/2024	23	no
Inadale	197	100	197	1	540	32	09/2009	REC			no
Magic Valley I	203	20	41	3a	640	36	10/2012	REC/PTC	09/2022	23	yes
Munnsville	35	100	35	1	94	31	10/2007	PTC	10/2017	23	yes
Panther Creek - Phase I	143	100	143	1	486	39	09/2008	REC/PTC	12/2018	23	no
Panther Creek - Phase II	116	100	116	1	376	37	12/2008	REC/PTC	12/2018	23	no
Panther Creek - Phase III	200	100	200	1	618	36	08/2009	REC			no
Papalote Creek I	180	50	90	3a	477	31	09/2009	REC			yes
Papalote Creek II	200	50	100	3a	511	29	12/2010	REC			yes

1. Total production of the wind farm irrespective of the E.ON share (100% view)

2. US Remuneration only shows value of PTC.

# Asset overview US (2)

Renewables

Assets US											
	Total capacity MW	E.ON share %	Pro Rata MW	Accounting treatment	Total production 2016 GWh <sup>1</sup>	Load factor %	COD	Support regime	Support expiry	Support level \$/MWh <sup>2</sup>	PPA
<i>Pioneer Trail</i>	150	100	150	1	430	33	01/2012	REC/PTC	12/2021	23	yes
<i>Pyron</i>	249	100	249	1	774	36	02/2009	REC			no
<i>Roscoe</i>	209	100	209	1	564	31	02/2008	REC/PTC	02/2018	23	no
<i>Sand Bluff</i>	90	100	90	1	156	20	01/2008	REC/PTC	12/2027	23	no
<i>Settlers Trail</i>	150	100	150	1	380	29	10/2011	REC/PTC	09/2021	23	no
<i>Stony Creek</i>	53	50	26	3a	143	32	11/2009				yes
<i>Wildcat I</i>	203	20	41	3a	664	38	12/2012	REC/PTC	12/2022	23	yes
<b>Total onshore</b>	<b>3,138</b>		<b>2,492</b>		<b>9,354</b>						
<b>PV &amp; Energy Storage</b>											
<i>TPS1</i>	7	100	7	1	13	n/a	12/2012	ITC	03/2033	n/a	yes
<i>Valencia</i>	13	100	13	1	24	n/a	07/2013	ITC	03/2033	n/a	yes
<b>Total PV &amp; Energy Storage</b>	<b>19</b>		<b>19</b>		<b>37</b>						
<b>Total US</b>	<b>3,158</b>		<b>2,511</b>		<b>9,391</b>						

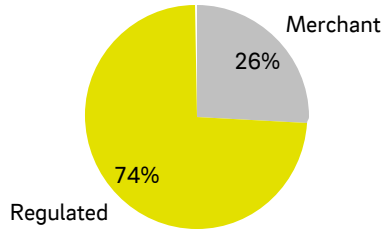
1. Total production of the wind farm irrespective of the E.ON share (100% view)

2. US Remuneration only shows value of PTC.

# Regulatory support

## E.ON Renewables footprint (2016)

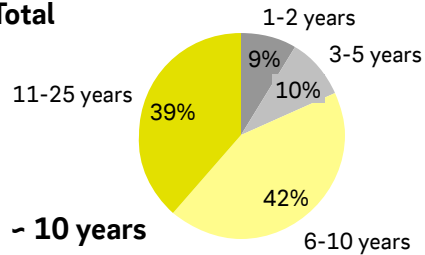
### Revenues



- **Merchant:** Wholesale power price, variable certificates
- **Regulated:** Feed in tariffs, Production Tax Credits (PTC), Contracts for Difference (CfD), Fixed Power Purchase Agreements (PPAs), Long-term hedges, Fixed certificates

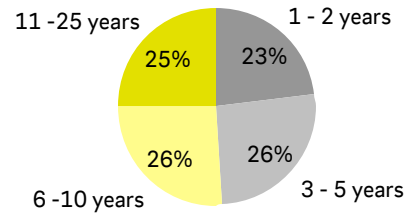
### Duration of regulated revenues

#### Total



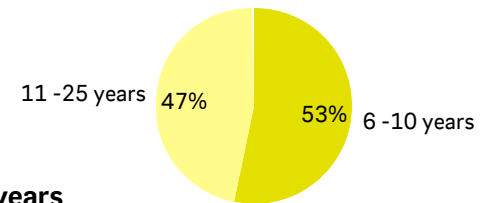
#### Onshore

~ 8 years



#### Offshore

~ 12 years



# Current regulatory regimes and frameworks

## US



### Onshore

- **Support regime:**
  - Production Tax Credit (\$23/ MWh)<sup>1</sup>
  - Renewable Energy Certificate (REC) (driven by state-level Renewable Portfolio Standards (RPS))
  - Accelerated depreciation for tax equity investors and developers (MACRS)
- **Remuneration:**
  - Wholesale market or PPA plus revenue from relevant support scheme

### Solar

- **Support regime:**
  - Investment Tax Credit (30% of investment)<sup>2</sup>
  - Renewable Energy Certificate (driven by state-level Renewable Portfolio Standards (RPS));
  - Accelerated Depreciation for tax equity investors and developers (MACRS)
- **Remuneration:**
  - Wholesale market or PPA, plus revenue from relevant support scheme

## UK



### Offshore

- **Support regime:** Renewable obligation (RO), implemented via issuance of Renewable Obligation Certificates (ROC)
- **Remuneration:**
  - Wholesale market plus 1.0-2.0 ROC/ MWh based on COD
  - Current buy-out price per ROC: £ 44.77
  - Term: ROCs granted for 20 years
- **Note:** Transition to CfD auction<sup>3</sup> system from 2017 onwards (with grace period until 2018)

### Onshore

- **Support regime:** Renewable obligation (RO), implemented via issuance of Renewable Obligation Certificates (ROC)
- **Remuneration:**
  - Wholesale market plus 0.9 ROC/ MWh based on COD
  - Current buy-out price per ROC: £ 44.77
  - ROCs granted for a 20 year term
- **Note:** (Potential) transition to CfD system from 2017 onwards

1. Production Tax Credit (PTC) annually inflation-adjusted, paying out over 10 years. Full value for projects that have begun construction before 2017, and then gradually falling to 80% (\$18.40) in 2017, 60% (\$13.80) in 2018 and 40% (\$9.20) in 2019 decreasing until expiring in 2020.

2. Investment Tax Credit (ITC) for Solar amounts to 30% for projects that have begun construction before 2020, then gradually decreasing until 10% level for projects starting construction after 2021. Investment Tax Credit (ITC) also applies to wind: 30% for projects with construction before 2017.

3. At a CfD (Contract for Difference) auction, bidders submit a price/MWh they want to achieve. In case they are successful they will sell their power on the market but receive the difference between market price and bid level from the regulator.

# Current regulatory regimes and frameworks

## Germany



### Offshore

- **Support regime:** Feed in tariff (FIT) with direct marketing obligation
- **Remuneration (EEG 14):**
  - Initial tariff: €154/ MWh for 12 years (standard) or €194/ MWh for 8 years ("Stauchungsmodell")
  - Base tariff: €39/ MWh for the remaining lifetime until a total of 20 years of remuneration is achieved
  - Initial tariff extended for deep waters/ distance to shore
  - Tariff digression with year of COD
- **Note:** Transition to FIT auction system from 2017 onwards (for projects with COD after 2021)

### Onshore

- **Support regime:** Feed in tariff (FIT) with direct marketing obligation
- **Remuneration (EEG 14):**
  - Tariff level: €80 - 85/ MWh
  - Tariff digression with year of COD
  - Term: maximum of 20 years + COD year, adjusted to quality of site
- **Note:** Transition to FIT auction system from 2017 (grace period until end of 2017)

## Italy



### Onshore

- **Support regime:** Assets with COD until 2013: Feed in premium (FIP) to market price
- **Remuneration:**
  - Wholesale market plus premium;
  - Premium for year n:  $(180 - \text{average power price}_{n-1}) * 78\%$ , where average power price is the average national energy price of the previous year published by the Italian Electricity Authority
  - Term: Assets with COD in 2008 or earlier 12 years, assets with COD after 2008 15 years
  - The FIP value is recalculated at the beginning of every year
- **Note:** Auction system applicable since 2013



# Current regulatory regimes and frameworks

## Sweden



### Onshore/ Offshore

- **Support regime:** Green certificates
- **Remuneration:**
  - Wholesale market plus green certificates per MWh of production
  - Term of green certificates: 15 years
  - The value of green certificates depends on bilateral offtake agreements

## Denmark



### Denmark Offshore

- **Support regime:** Contract for difference (CfD), whereby CfD strike price is derived through auction process
- **Remuneration:**
  - Wholesale market plus CfD premium to reach CfD strike price
  - Term: Earlier of 10 TWh of production or 20 years from COD

## Poland



### Onshore

- **Support regime:** Green certificates
- **Remuneration:**
  - Offtake agreement with DSO until end of 2017 at regulated power price
  - Green certificates
  - Term of green certificates: Full lifetime of the assets
  - The value of green certificates depends on bilateral offtake agreements
- **Note:** Transition to auction system in 2016, auctions for different renewable technologies, e.g. wind onshore 150 MW in 2017

# Accounting treatment of renewable assets in E.ON financial statements<sup>1</sup>

Renewables

	<b>Model 1 (full consolidation)</b>	<b>Model 2 (full consolidation)</b>	<b>Model 3a (at equity consolidation)</b>	<b>Model 3b (pro rata consolidation)</b>
<b>E.ON share of project</b>	100%	>50% < 100%	= < 50%	= < 50%
<b>Capacity view</b>				
<b>Pro rata MW</b>	100%	pro rata	pro rata	pro rata
<b>Accounting MW</b>	100%	100%	N/A	pro rata
<b>Profit and loss statement</b>				
Contribution to <b>EBITDA</b>	100%	100%	0%	pro rata
Contribution to <b>depreciation</b>	100%	100%	0%	pro rata
Contribution to <b>EBIT</b>	100%	100%	0%	pro rata
Contribution to <b>at equity income as part of EBIT</b>	N/A	N/A	pro rata	N/A
<b>Minorities</b>	N/A	(100% - E.ON share)	N/A	N/A
<b>Cash flow statement</b>				
Consideration in <b>operating cash flow</b>	100%	100%	pro rata <sup>3</sup>	pro rata
Consideration in <b>investing cash flow</b>	100%	100%	pro rata	pro rata
Consideration in <b>financing cash flow</b> <sup>2</sup>	N/A	(100% - E.ON share)	N/A	N/A
<b>Balance sheet assets</b>				
<b>Consolidated assets</b>	100%	100%	N/A	pro rata
<b>Equity investments</b>	N/A	N/A	pro rata	N/A

1. IFRS view

2. Disregarding any financing structures (e.g. Tax equity, project financing etc.)

3. Dividends

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<b>5. PreussenElektra</b>	<b>83</b>
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## What we do

- PreussenElektra covers our nuclear generation activities in Germany
- The German nuclear exit, which was decided in 2011, results in the closure of our nuclear fleet by latest 2022
- 2,000 people work at PreussenElektra

- Active and operated by PreussenElektra
- Active and minority share PreussenElektra
- Shut down
- Decommissioning
- Headquarters PreussenElektra



German nuclear power plants active/in operation

Power plant	Total capacity MW	E.ON share %	Pro rata MW	Accounting MW	Total production TWh	Pro rata production TWh	Accounting production TWh	Start up year	Closure of plant
Isar 2	1,410	75.0	1,058	1,058	11	9	9	1988	2022
Brokdorf	1,410	80.0	1,128	1,410	11	9	11	1986	2021
Grohnde	1,360	83.3	1,133	1,360	8	7	8	1985	2021
Gundremmingen B	1,284	25.0	321	321	10	2	2	1984	2017
Gundremmingen C	1,288	25.0	322	322	9	2	2	1984	2021
Emsland	1,335	12.5	167	0	11	1	0	1988	2022
<b>Total</b>	<b>8,087</b>		<b>4,129</b>	<b>4,471</b>	<b>60</b>	<b>30</b>	<b>32</b>		

# Financials and nuclear power sales









PreussenElektra

€m	Financials	
	2015	2016
Revenues	2,290	1,538
Adjusted EBITDA <sup>1</sup>	760	644
Adjusted EBIT <sup>1</sup>	563	553
Investments (cash-effective)	16	15

	Nuclear power sales (TWh)	
	2015	2016
Owned generation (Accounting view)	37.6	32.4
Purchases	9.8	4.3
<i>thereof jointly owned power plants (E.ON has minority interest)</i>	1.3	1.3
<i>thereof third parties (long term contracts)</i>	8.5	3.0
<b>Total power procurement</b>	<b>47.4</b>	<b>36.7</b>
Station use, line loss	-0.1	-0.1
<b>Power sales</b>	<b>47.3</b>	<b>36.6</b>

1. Adjusted for non-operating effects

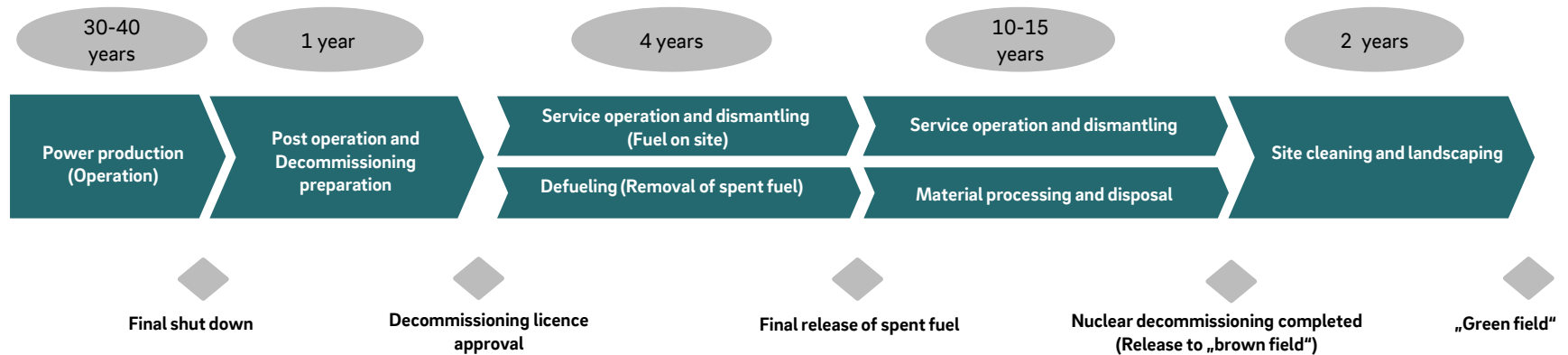
# Decommissioning

German nuclear power plants shut down						
	Capacity MW	E.ON share %	Shut down year	Start of decommissioning	Current phase	Progress of decommissioning
<b>E.ON as operator</b>						
Würgassen	670	100	1995	1997	Decommissioning	
Stade	640	67	2003	2005	Decommissioning	
Isar 1	878	100	2011	2017	Final shut down	
Grafenrheinfeld	1,275	100	2015	2018	Final shut down	
Unterweser	1,345	100	2011	2017	Final shut down	
<b>E.ON as minority shareholder</b>						
Brunsbüttel	771	33	2011	2018	Final shut down	
Krümmel	1,364	50	2011	2019	Shut down	
Gundremmingen A	237	25	1980	1983	Reconstruction as Technology Center	

# Decommissioning

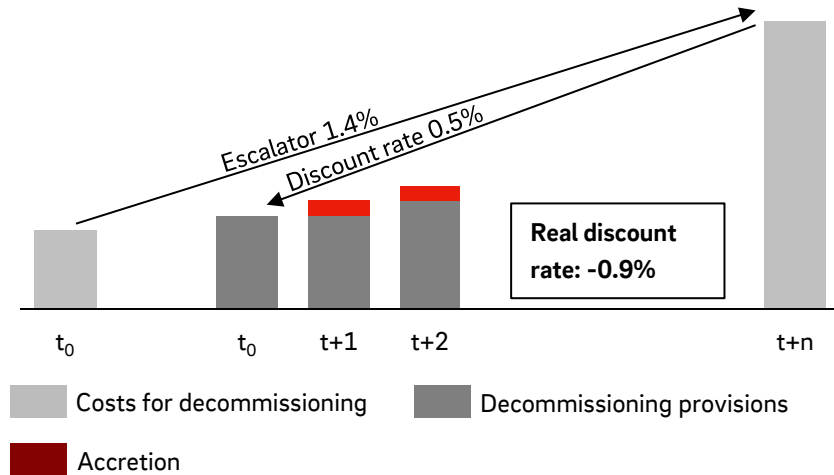
## Decommissioning of a nuclear power plant

### Shut down phases

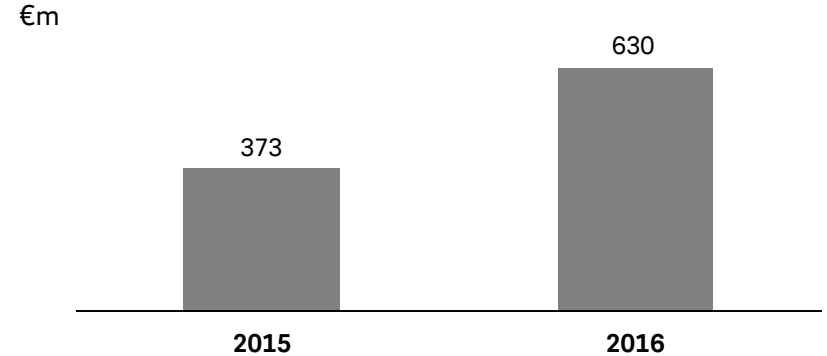


# Provisions for decommissioning

## Schematic illustration of provision building at E.ON<sup>1</sup>



## Provision utilization for German nuclear



1. Disregarding any provision utilization in the decommissioning provision



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# Relevant at equity participations of E.ON

Company	Description	E.ON share <sup>1</sup> %	At equity contribution to E.ON result 2016 (€m)
<b>Energy Networks</b>			
<b>Germany</b>			
Städtische Werke Magdeburg GmbH & Co. KG	Municipal utility (energy, water) in the city of Magdeburg	26.7	11.92
REWAG Regensburger Energie- und Wasserversorgung	Municipal utility (energy, water) in the city of Regensburg	35.5	8.24
LSW Holding GmbH & Co. KG	Municipal utility in the city of Wolfsburg	57.0	5.78
Gasversorgung Unterfranken GmbH	Municipal utility in the region of Unterfranken	49.0	5.75
<b>CEE&amp;Turkey</b>			
Západoslovenská energetika a.s.	Integrated utility in Slovakia (generation, distribution, retail)	49.0	43.48
Enerjisa Enerji A.Ş.	Integrated utility in Turkey (generation, distribution, retail)	50.0	20.04
<b>Customer Solutions</b>			
Gasag Berliner Gaswerke Aktiengesellschaft	Utility (Power, gas, energy services) in the city of Berlin	36.9	15.17
ŠKO-ENERGO FIN, s.r.o.	Electricity generation company (Main Customer: Škoda Auto)	42.5	5.35
<b>Non-core business (PreussenElektra)</b>			
Uranit GmbH <sup>2</sup>	Uranit GmbH is a holding company holding 33% of Urenco Ltd. Urenco Ltd. is an international company active in uranium mining, conversion, enrichment and fabrication.	50.0	57.31
<b>Other (Divested Operations)</b>			
Nord Stream AG	Owner and operator of the Nord Stream gas pipeline from Russia to Europe	15.5	64.54
<b>Not reflected in Adjusted EBIT/ Net Income</b>			
Uniper SE <sup>3</sup>	Upstream electricity generation company	46.7	n/a

1. Direct and indirect share

2. Uranit GmbH is a joint venture between RWE AG and E.ON SE.

3. Relevant from 2017 onwards

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# E.ON Quarterly Financials – P&L

€m	Q1 2015 <sup>1</sup>	Q2 2015 <sup>1</sup>	H1 2015 <sup>1</sup>	Q3 2015 <sup>1</sup>	9M 2015 <sup>1</sup>	Q4 2015 <sup>1</sup>	FY 2015 <sup>1</sup>
<b>Sales</b>	<b>12,509</b>	<b>10,274</b>	<b>22,783</b>	<b>9,259</b>	<b>32,042</b>	<b>10,614</b>	<b>42,656</b>
<b>Adjusted EBITDA<sup>2</sup></b>	<b>2,107</b>	<b>1,186</b>	<b>3,293</b>	<b>889</b>	<b>4,182</b>	<b>1,662</b>	<b>5,844</b>
Depreciation/amortization recognized in Adjusted EBIT	-564	-607	-1,171	-593	-1,764	-517	-2,281
<b>Adjusted EBIT<sup>2</sup></b>	<b>1,543</b>	<b>579</b>	<b>2,122</b>	<b>296</b>	<b>2,418</b>	<b>1,145</b>	<b>3,563</b>
Economic interest expense (net)	-447	-327	-774	-325	-1,099	-386	-1,485
<b>Adjusted EBT<sup>2</sup></b>	<b>1,096</b>	<b>252</b>	<b>1,348</b>	<b>-29</b>	<b>1,319</b>	<b>759</b>	<b>2,078</b>
Income Taxes on Adjusted EBT	-283	-78	-361	-83	-444	-266	-710
<i>% of Adjusted EBT</i>	26%	31%	27%	-286%	34%	35%	34%
Non-controlling interest on results of operations	-89	-62	-151	-25	-176	-116	-292
<b>Adjusted Net Income<sup>2</sup></b>	<b>724</b>	<b>112</b>	<b>836</b>	<b>-137</b>	<b>699</b>	<b>377</b>	<b>1,076</b>

€m	Q1 2016 <sup>1</sup>	Q2 2016	H1 2016	Q3 2016	9M 2016	Q4 2016	FY 2016
<b>Sales</b>	<b>11,271</b>	<b>8,983</b>	<b>20,254</b>	<b>7,944</b>	<b>28,198</b>	<b>9,975</b>	<b>38,173</b>
<b>Adjusted EBITDA<sup>2</sup></b>	<b>2,012</b>	<b>889</b>	<b>2,901</b>	<b>739</b>	<b>3,640</b>	<b>1,299</b>	<b>4,939</b>
Depreciation/amortization recognized in Adjusted EBIT	-441	-459	-900	-429	-1,329	-498	-1,827
<b>Adjusted EBIT<sup>2</sup></b>	<b>1,571</b>	<b>430</b>	<b>2,001</b>	<b>310</b>	<b>2,311</b>	<b>801</b>	<b>3,112</b>
Economic interest expense (net)	-422	-388	-810	-308	-1,118	-334	-1,452
<b>Adjusted EBT<sup>2</sup></b>	<b>1,149</b>	<b>42</b>	<b>1,191</b>	<b>2</b>	<b>1,193</b>	<b>467</b>	<b>1,660</b>
Income Taxes on Adjusted EBT	-384	-72	-456	69	-387	-91	-478
<i>% of Adjusted EBT</i>	33%	171%	38%	-3450%	32%	19%	29%
Non-controlling interest on results of operations	-107	-24	-131	-34	-165	-113	-278
<b>Adjusted Net Income<sup>2</sup></b>	<b>658</b>	<b>-54</b>	<b>604</b>	<b>37</b>	<b>641</b>	<b>263</b>	<b>904</b>

1. All figures up to Q1/2016 on a pro forma basis

2. Adjusted for non-operating effects

# E.ON Quarterly Financials – KPIs

€m	Sales <sup>1</sup>						
	Q1 2015	Q2 2015	H1 2015	Q3 2015	9M 2015	Q4 2015	FY 2015
Energy Networks	3,706	3,925	7,631	3,853	11,484	3,505	14,989
Germany	2,987	3,310	6,297	3,239	9,536	2,776	12,312
Sweden	269	232	501	224	725	259	984
CEE & Turkey	450	383	833	390	1,223	470	1,693
Customer Solutions	7,973	5,586	13,559	5,071	18,630	6,984	25,614
Germany	2,589	1,826	4,415	1,678	6,093	2,446	8,539
UK	3,081	2,124	5,205	1,902	7,107	2,552	9,659
Other	2,303	1,636	3,939	1,491	5,430	1,986	7,416
Renewables	326	278	604	429	1,033	448	1,481
Onshore Wind/ PV	223	182	405	333	738	219	957
Offshore Wind/ Other	103	96	199	96	295	229	524
Corporate Functions/ Other	219	235	454	260	714	246	960
Consolidation	-1,192	-932	-2,124	-1,091	-3,215	-1,259	-4,474
Non-core business (PreussenElektra)	729	667	1,396	464	1,860	430	2,290
Other (Divested Operations)	748	515	1,263	273	1,536	260	1,796
<b>Total</b>	<b>12,509</b>	<b>10,274</b>	<b>22,783</b>	<b>9,259</b>	<b>32,042</b>	<b>10,614</b>	<b>42,656</b>

1. All figures on a pro forma basis

# E.ON Quarterly Financials – KPIs

€m	Sales						FY 2016
	Q1 2016 <sup>1</sup>	Q2 2016	H1 2016	Q3 2016	9M 2016	Q4 2016	
Energy Networks	4,181	4,141	8,322	3,885	12,207	3,685	15,892
Germany	3,458	3,544	7,002	3,286	10,288	2,917	13,205
Sweden	276	233	509	227	736	293	1,029
CEE & Turkey	447	364	811	372	1,183	475	1,658
Customer Solutions	7,099	4,898	11,997	4,082	16,079	6,289	22,368
Germany	2,414	1,736	4,150	1,376	5,526	2,255	7,781
UK	2,635	1,721	4,356	1,320	5,676	2,115	7,791
Other	2,050	1,441	3,491	1,386	4,877	1,919	6,796
Renewables	397	283	680	342	1,022	335	1,357
Onshore Wind/ PV	196	151	347	220	567	161	728
Offshore Wind/ Other	201	132	333	122	455	174	629
Corporate Functions/ Other	237	259	496	259	755	279	1,034
Consolidation	-1,165	-916	-2,081	-942	-3,023	-1,083	-4,106
Non-core business (PreussenElektra)	453	298	751	317	1,068	470	1,538
Other (Divested Operations)	69	20	89	1	90	0	90
<b>Total</b>	<b>11,271</b>	<b>8,983</b>	<b>20,254</b>	<b>7,944</b>	<b>28,198</b>	<b>9,975</b>	<b>38,173</b>

1. Q1/2016 on a pro forma basis

# E.ON Quarterly Financials – KPIs

€m	Adjusted EBITDA <sup>1,2</sup>						
	Q1 2015	Q2 2015	H1 2015	Q3 2015	9M 2015	Q4 2015	FY 2015
Energy Networks	774	617	1,391	554	1,945	788	2,733
Germany	495	361	856	303	1,159	527	1,686
Sweden	130	119	249	128	377	112	489
CEE & Turkey	149	137	286	123	409	149	558
Customer Solutions	549	112	661	48	709	403	1,112
Germany	134	67	201	50	251	201	452
UK	263	10	273	-29	244	158	402
Other	152	35	187	27	214	44	258
Renewables	167	182	349	124	473	277	750
Onshore Wind/ PV	126	134	260	61	321	101	422
Offshore Wind/ Other	41	48	89	63	152	176	328
Corporate Functions/ Other	-99	-75	-174	-30	-204	-143	-347
Consolidation	-23	21	-2	1	-1	9	8
Non-core business (PreussenElektra)	414	105	519	48	567	193	760
Other (Divested Operations)	325	224	549	144	693	135	828
<b>Total</b>	<b>2,107</b>	<b>1,186</b>	<b>3,293</b>	<b>889</b>	<b>4,182</b>	<b>1,662</b>	<b>5,844</b>

1. All figures on a pro forma basis
2. Adjusted for non-operating effects

# E.ON Quarterly Financials – KPIs

€m	Adjusted EBITDA <sup>2</sup>						FY 2016
	Q1 2016 <sup>1</sup>	Q2 2016	H1 2016	Q3 2016	9M 2016	Q4 2016	
Energy Networks	805	553	1,358	565	1,923	756	2,679
Germany	492	301	793	291	1,084	423	1,507
Sweden	154	125	279	132	411	151	562
CEE & Turkey	159	127	286	142	428	182	610
Customer Solutions	662	141	803	-40	763	347	1,110
Germany	140	56	196	-4	192	107	299
UK	304	34	338	-41	297	163	460
Other	218	51	269	5	274	77	351
Renewables	255	191	446	138	584	212	796
Onshore Wind/ PV	112	60	172	57	229	79	308
Offshore Wind/ Other	143	131	274	81	355	133	488
Corporate Functions/ Other	-28	-46	-74	-17	-91	-242	-333
Consolidation	27	-15	12	10	22	-8	14
Non-core business (PreussenElektra)	270	57	327	83	410	234	644
Other (Divested Operations)	21	8	29	0	29	0	29
<b>Total</b>	<b>2,012</b>	<b>889</b>	<b>2,901</b>	<b>739</b>	<b>3,640</b>	<b>1,299</b>	<b>4,939</b>

1. Q1/2016 on a pro forma basis

2. Adjusted for non-operating effects



# E.ON Quarterly Financials – KPIs

€m	Adjusted EBIT <sup>1,2</sup>						
	Q1 2015	Q2 2015	H1 2015	Q3 2015	9M 2015	Q4 2015	FY 2015
Energy Networks	541	404	945	314	1,259	552	1,811
Germany	352	241	593	165	758	371	1,129
Sweden	89	77	166	86	252	76	328
CEE & Turkey	100	86	186	63	249	105	354
Customer Solutions	485	43	528	-41	487	319	806
Germany	121	54	175	35	210	187	397
UK	238	-20	218	-62	156	122	278
Other	126	9	135	-14	121	10	131
Renewables	95	106	201	23	224	167	391
Onshore Wind/ PV	73	77	150	-8	142	47	189
Offshore Wind/ Other	22	29	51	31	82	120	202
Corporate Functions/ Other	-113	-91	-204	-50	-254	-156	-411
Consolidation	-23	18	-5	3	-2	10	8
Non-core business (PreussenElektra)	364	50	414	34	448	115	563
Other (Divested Operations)	194	49	243	13	256	138	395
<b>Total</b>	<b>1,543</b>	<b>579</b>	<b>2,122</b>	<b>296</b>	<b>2,418</b>	<b>1,145</b>	<b>3,563</b>

1. All figures on a pro forma basis
2. Adjusted for non-operating effects

# E.ON Quarterly Financials – KPIs

€m	Adjusted EBIT <sup>2</sup>						FY 2016
	Q1 2016 <sup>1</sup>	Q2 2016	H1 2016	Q3 2016	9M 2016	Q4 2016	
Energy Networks	570	302	872	324	1,196	475	1,671
Germany	348	144	492	146	638	256	894
Sweden	113	84	197	91	288	110	398
CEE & Turkey	109	74	183	87	270	109	379
Customer Solutions	588	71	659	-111	548	264	812
Germany	120	44	164	-20	144	88	232
UK	280	11	291	-64	227	138	365
Other	188	16	204	-27	177	38	215
Renewables	163	91	254	55	309	121	430
Onshore Wind/ PV	59	-6	53	13	66	26	92
Offshore Wind/ Other	104	97	201	42	243	95	338
Corporate Functions/ Other	-43	-66	-109	-28	-137	-261	-398
Consolidation	24	-11	13	8	21	-6	15
Non-core business (PreussenElektra)	248	35	283	62	345	208	553
Other (Divested Operations)	21	8	29	0	29	0	29
<b>Total</b>	<b>1,571</b>	<b>430</b>	<b>2,001</b>	<b>310</b>	<b>2,311</b>	<b>801</b>	<b>3,112</b>

1. Q1/2016 on a pro forma basis
2. Adjusted for non-operating effects

# E.ON Quarterly Financials – KPIs

€m	ОСФЫТ <sup>1</sup>						FY 2015
	Q1 2015	Q2 2015	H1 2015	Q3 2015	9M 2015	Q4 2015	
Energy Networks	n/a	n/a	694	905	1,599	38	1,637
Germany	n/a	n/a	210	673	883	-319	564
Sweden	n/a	n/a	246	102	348	195	543
CEE & Turkey	n/a	n/a	238	130	368	162	530
Customer Solutions	n/a	n/a	193	858	1,051	530	1,581
Germany	n/a	n/a	-95	515	420	67	487
UK	n/a	n/a	106	279	385	344	729
Other	n/a	n/a	182	64	246	119	365
Renewables	n/a	n/a	251	167	418	145	563
Corporate Functions/ Other	n/a	n/a	-467	-412	-879	250	-629
Consolidation	n/a	n/a	212	64	276	89	365
Non-core business (PreussenElektra)	n/a	n/a	470	-231	239	152	391
Other (Divested Operations)	n/a	n/a	529	195	724	117	841
<b>Total</b>	<b>n/a</b>	<b>n/a</b>	<b>1,882</b>	<b>1,546</b>	<b>3,428</b>	<b>1,321</b>	<b>4,749</b>

1. All figures on a pro forma basis

# E.ON Quarterly Financials – KPIs

€m	OCFyT						FY 2016
	Q1 2016 <sup>1</sup>	Q2 2016	H1 2016	Q3 2016	9M 2016	Q4 2016	
Energy Networks	564	945	1,509	1,092	2,601	168	2,768
Germany	308	621	929	880	1,809	-221	1,588
Sweden	122	156	278	120	398	177	575
CEE & Turkey	134	168	302	92	394	211	605
Customer Solutions	53	496	549	591	1,140	27	1,167
Germany	-79	11	-68	420	352	-1	351
UK	-42	178	136	147	283	152	435
Other	174	307	481	24	505	-124	381
Renewables	265	142	407	118	525	173	699
Corporate Functions/ Other	-515	77	-438	-76	-514	-36	-550
Consolidation	0	-129	-129	-80	-209	-15	-226
Non-core business (PreussenElektra)	223	138	361	-102	259	-167	93
Other (Divested Operations)	0	23	23	2	25	-2	23
<b>Total</b>	<b>590</b>	<b>1,692</b>	<b>2,282</b>	<b>1,545</b>	<b>3,827</b>	<b>148</b>	<b>3,974</b>

1. Q1/2016 on a preliminary pro forma basis until final presentation in Q1 2017 Interim Report

# E.ON Quarterly Financials – KPIs

€m	Investments (cash-effective) <sup>1</sup>						
	Q1 2015	Q2 2015	H1 2015	Q3 2015	9M 2015	Q4 2015	FY 2015
Energy Networks	160	275	435	328	763	758	1,521
Germany	88	144	232	190	422	373	795
Sweden	36	62	98	59	157	126	283
CEE & Turkey	35	70	105	79	184	259	443
Customer Solutions	93	76	169	117	286	245	531
Germany	11	12	23	22	45	45	90
UK	47	28	75	47	122	71	193
Other	34	37	71	48	119	129	248
Renewables	185	272	457	312	769	241	1,010
Corporate Functions/ Other	12	2	13	14	27	38	65
Consolidation	0	0	0	0	0	-38	-38
Non-core business (PreussenElektra)	0	8	8	2	10	6	16
Other (Divested Operations)	14	31	45	56	101	21	122
<b>Total</b>	<b>463</b>	<b>664</b>	<b>1,127</b>	<b>829</b>	<b>1,956</b>	<b>1,271</b>	<b>3,227</b>

1. All figures on a pro forma basis

# E.ON Quarterly Financials – KPIs

€m	Investments (cash-effective)						FY 2016
	Q1 2016 <sup>1</sup>	Q2 2016	H1 2016	Q3 2016	9M 2016	Q4 2016	
Energy Networks	196	338	534	332	866	553	1,419
Germany	118	185	303	214	517	329	846
Sweden	43	71	114	66	180	111	291
CEE & Turkey	34	83	117	52	169	113	282
Customer Solutions	107	143	250	142	392	188	580
Germany	15	12	27	20	47	26	73
UK	45	63	108	50	158	62	220
Other	48	67	115	72	187	100	287
Renewables	240	233	473	164	637	433	1,070
Corporate Functions/ Other	29	23	52	18	70	28	98
Consolidation	0	-5	-5	1	-4	-17	-21
Non-core business (PreussenElektra)	4	7	11	1	12	3	15
Other (Divested Operations)	0	8	8	0	8	0	8
<b>Total</b>	<b>575</b>	<b>748</b>	<b>1,323</b>	<b>658</b>	<b>1,981</b>	<b>1,188</b>	<b>3,169</b>

1. Q1/2016 on a pro forma basis

# E.ON Quarterly Financials – KPIs

€m	At equity contribution to Adjusted EBITDA/EBIT <sup>1</sup>						
	Q1 2015	Q2 2015	H1 2015	Q3 2015	9M 2015	Q4 2015	FY 2015
Energy Networks	44	66	110	-7	103	18	121
Germany	10	62	72	9	81	5	86
Sweden	0	0	0	0	0	0	0
CEE & Turkey	33	5	38	-16	22	13	35
Customer Solutions	9	7	16	7	23	7	30
Germany	6	4	10	5	15	5	20
UK	0	0	0	0	0	0	0
Other	3	3	6	2	8	2	10
Renewables	10	3	13	1	14	2	16
Corporate Functions/ Other	13	12	25	13	38	19	57
Consolidation	0	0	0	0	0	0	0
Non-core business (PreussenElektra)	18	22	40	11	51	12	63
Other (Divested Operations)	0	0	0	0	0	0	0
<b>Total</b>	<b>94</b>	<b>110</b>	<b>204</b>	<b>25</b>	<b>229</b>	<b>58</b>	<b>287</b>

1. All figures on a pro forma basis

# E.ON Quarterly Financials – KPIs

€m	At equity contribution to Adjusted EBITDA/EBIT						FY 2016
	Q1 2016 <sup>1</sup>	Q2 2016	H1 2016	Q3 2016	9M 2016	Q4 2016	
Energy Networks	40	38	78	23	101	28	129
Germany	10	22	32	22	54	12	66
Sweden	0	0	0	0	0	0	0
CEE & Turkey	30	16	46	1	47	16	63
Customer Solutions	4	1	5	3	8	2	10
Germany	2	-2	0	0	0	0	0
UK	0	0	0	0	0	0	0
Other	2	3	5	3	8	2	10
Renewables	11	0	11	0	11	4	15
Corporate Functions/ Other	19	15	34	14	48	17	65
Consolidation	0	0	0	2	2	-2	0
Non-core business (PreussenElektra)	21	20	41	9	50	13	63
Other (Divested Operations)	0	0	0	0	0	0	0
<b>Total</b>	<b>95</b>	<b>74</b>	<b>169</b>	<b>51</b>	<b>220</b>	<b>62</b>	<b>282</b>

1. Q1/2016 on a pro forma basis



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